# JORDAN FRENCH INSURANCE CO. (P.L.C.)





التاريخ: 2017/04/13

اشارتنا رقم: ج/م/2017/899

السادة هيئة الاوراق المالية المحترمين, دانرة الافصاح, عمان - الأردن

تحية طبية ويعد،

يسرنا دعوتكم لحضور اجتماع الهيئة العامة للشركة الذي يصادف يوم الاحد الموافق في 2017/4/23 في تمام الساعة 11:30 صباحاً بمبنى الشركة الاردنية الفرنسية للتأمين الطابق الخامس لذا يرجى التكرم بتسمية ممثلكم لحضور الاجتماع. كما نرفق لكم (3) نسخ من التقرير السنوى لعام 2016.

مع فائق التحيات والتمنيات ،،،،

الشركة الأردنية الفرنسية للتأمين المساهمة العامة المحدودة

د. وليد وائل زعرب عضو مجلس الادارة / المدير العام

هينة الأوراق المالية الدائرة الادارية / الديوان ۲۰۱۷ نیشکان ۲۰۱۷ الجهة الفتصة عمال المرمك



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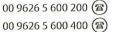
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FINANCIAL STATEMENTS AND
CERTIFIED PUBLIC
ACCOUNTANT'S REPORT
FOR THE YEAR ENDED DECEMBER 31, 2016





# FINANCIAL STATEMENTS AND CERTIFIED PUBLIC ACCOUNTANT'S REPORT

# FOR THE YEAR ENDED DECEMBER 31, 2016

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# CERTIFIED PUBLIC ACCOUNTANT'S REPORT

To the shareholders Jordan French Insurance Company

# Report on the Financial Statements

We have audited the accompanying financial statements of Jordan French Insurance Company (P.L.C), which comprise of the statement of financial position as of December 31, 2016, and the related statements of comprehensive income, Statement of owners' equity and statement of cash flows, for the year then ended, and a summary of significant accounting policies and other explanatory information.

# **Basis for Opinion**

In our opinion, the financial statements present fairly, in all material respects, the statement of financial position of Jordan French Insurance Company (P.L.C) as of December 31,2016, and its financial performance and cash flows for the year then ended are in accordance with International Financial Reporting Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide basis for our audit opinion.

# Key audit matters

Key audit matters, according to our professional judgment are matters that had the significant importance in our auditing procedures that we performed to the financial statement. The basic auditing matters have been addressed in our auditing workflow to financial standards as we do not express separate opinions.

### - Account receivables - net

In accordance with International Financial Reporting Standards, the company has to review the calculation of Account Receivables Impairment Provision, the company assesses the decline in Account Receivables through assumptions and estimations, and considering its importance it is considered one of the significant Audit Risks, and the Account Receivables Provision has been recognized.

### - Unearned and unreported claims provisions

In accordance with International Financial Reporting Standards, and considering the nature of provision recognition the company has to make provisions that is related to the nature of insurance transaction and the technical advantages, and it is only required for insurance companies, the provision are an important element for the company to match with contingencies, but it cannot be accurately determined, so the company has to consider the studies of assumptions and estimations through technical experts reports (Actuary Report).





# Key Audit matters procedures

- Account receivables - net

Our Audit procedures included the review of internal control of Account Receivable Collection, and ascertaining a sample of clients accounts through direct confirmations, and then reviewing the provision of account receivables and that through the assumptions the management considers and considering the risks of deferred accounts, and we have also assessed the efficiency of disclosures. The company has increased the provision to JD 181,147 and so the amount of accounts receivables is reported at fair value as of December 31, 2016.

- Unearned and unreported claims provisions

Our Audit Procedures included the process of provision recalculation in accordance with The Insurance Committee, so a sample of unearned claims has been reviewed through insurance policies from different branches and ascertaining that it is recognized on the periods on which they belong and it amounted JD 5,285,716 and the claims have been reviewed through its occurrence and comparing it to previous fiscal years, and the actuary reports have been taken into consideration so the provisions are precisely made, and it amounted JD 6,231,281 and based on that the provisions are reported.

### Other information:

The management is responsible for other information.

Which includes other information reported in the final report, but not included in the financial statements and our audit report on it.

Our opinion does not include these other information, and we do not express any assertion over it regarding our consolidate financial statement we are obliged to review these other information, and while that, we consider the compatibility of these information with their consolidates financial statement. If we detected based on our audit, the existence of significant errors in the information, we are obliged to report this fact. Regarding this, we have nothing to report.

Management responsibility of the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. And for such internal control, management is determined to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Certified public accountant responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require us to comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



As part of an audit in accordance with The International Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the initial Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- Conclude on the appropriateness of the Management's use of the Going Concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's Report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the initial Financial Statements, including
  the disclosures, and whether the initial Financial Statements represent the underlying transactions
  and events in a manner that achieves Fair Presentation.
- We communicated with audit the Financial Management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Legal requirements report

The Company maintains proper books of accounting records which are in agreement with the accompanying financial statements and with the financial information included in the Board of Directors report, and we recommend the General Assembly to approve the financial statements.

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(5.4, 1, 3.9)

(5.4, 1, 3.9)

(6.4, 1, 3.9)

Amman- Jordan February 9, 2017



# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2016

(EXPRESSED IN JORDANIAN DINAR)

|   | Note  | 2016       | 2015       |
|---|-------|------------|------------|
| Assets  |       |            |            |
| Deposits at banks   | 32, 5 | 6,687,204  | 4,927,527  |
| Financial asstes designated at fair value through statement of comprehensive income       | 6     | 11,453     | 12,550     |
| Financial asstes designated at fair value through statement of other comprehensive income | 7     | 2,658,891  | 3,022,638  |
| Investements in Real Estate   | 8     | 1,214,871  | 1,224,479  |
| Total investements  |       | 10,572,419 | 9,187,194  |
| Cash on hand and at Banks   | 32, 9 | 2,475,711  | 2,463,721  |
| Cheques under collections and notes receivables   | 10    | 1,165,076  | 1,160,387  |
| Account receivables – net   | 11    | 9,279,480  | 9,060,973  |
| Receivables from reinsurance companies  | 12    | 2,045,042  | 2,040,221  |
| Deferred Tax assets   | 13/A  | 1,116,894  | 901,114    |
| Property and equipment- net   | 14    | 1,807,044  | 1,702,564  |
| Other assets  | 15    | 826,436    | 820,426    |
| Total assets  |       | 29,288,102 | 27,336,600 |





# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2016

(EXPRESSED IN JORDANIAN DINAR)

|  | Note   | 2016        | 2015        |
|--|--------|-------------|-------------|
| Liabilities and shareholders' equity       |        |             |             |
| Liabilities                                |        |             |             |
| Net unearned premiums provision            |        | 5,285,716   | 5,123,310   |
| Net claims provision                       |        | 6,231,281   | 5,457,358   |
| Net provision                              | 16     | 287,399     | 308,153     |
| Total insurance contract liabilities       |        | 11,804,396  | 10,888,821  |
| Due to Banks                               | 32, 17 | 2,193,313   | 2,095,708   |
| Accounts payables                          | 18     | 3,554,029   | 3,224,680   |
| Payables to reinsurers                     | 19     | 1,898,085   | 2,999,588   |
| Miscellaneous provisions                   | 20     | 328,047     | 312,238     |
| Income tax provision                       | 13/B   | 498,981     | 394,850     |
| Other payables                             | 21     | 691,282     | 334,808     |
| Total liabilities                          |        | 20,968,133  | 20,250,693  |
| Shareholders' equity                       |        |             |             |
| Declared Capital                           |        | 9,100,000   | 9,100,000   |
| Paid Capital                               | 22, 1  | 9,100,000   | 9,100,000   |
| Statutory reserve                          | 23     | 1,569,638   | 1,368,478   |
| Accumulated change in fair value           | 24     | (1,259,167) | (895,420)   |
| Accumulated Losses                         | 25     | (1,090,502) | (2,487,151) |
| Total Shareholders' Equity                 |        | 8,319,969   | 7,085,907   |
| Total Liabilities and shareholders' Equity |        | 29,288,102  | 27,336,600  |





# INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

| (  |      |             |             |
|--|------|-------------|-------------|
|  | Note | 2016        | 2015        |
| REVENUES   |      |             |             |
| Gross premiums   |      | 25,815,259  | 24,999,475  |
| Less: premiums ceded to reinsurens                       |      | (6,206,574) | (5,904,286) |
| Net premiums   |      | 19,608,685  | 19,095,189  |
| Net change in unearned premiums provision                |      | (162,406)   | (1,160,036) |
| Net change in accouting provision                        |      | 20,754      | 58,931      |
| Net earned premiums                                      |      | 19,467,033  | 17,994,084  |
| Received commission                                      |      | 473,713     | 382,459     |
| Revenue allocated to insurance department and other fees |      | 1,642,191   | 1, 776,603  |
| Other Fees   | 34   | 868,090     | 663,582     |
| Bank interest  | 26   | 128,197     | 106,632     |
| Net gain from financial assets and investement           | 27   | 21,493      | 33,781      |
| Other revenues   | 28   | 54,891      | 46,904      |
| Total revenues   |      | 22,655,608  | 21,004,045  |
| Claims, losses and expenses:                             |      |             |             |
| Gross claims paid  |      | 21,952,721  | 20,184,817  |
| Incurred and matured policies                            |      | 8,710       | 4,000       |
| Less: recoveries   |      | 4,313,453   | 3,675,143   |
| Less: reinsureres share                                  |      | 3,809,928   | 4,225,559   |
| Net paid claims  |      | 13,838,050  | 12,288,115  |
| Net change in claims provision                           |      | 773,923     | 1,207,929   |
| Allocated employee expenses                              | 29   | 2,490,338   | 2,203,492   |
| Allocated administrative expenses                        | 30   | 1,044,358   | 911,593     |
| Excess of loss premiums                                  |      | 175,385     | 379,782     |
| Cost of documents  |      | 573,152     | 626,348     |
| Other expenses allocated underwriting                    |      | 564,090     | 458,315     |
| Net claims expenses                                      |      | 19,459,296  | 18,075,574  |
| Unallocated employees expenses                           | 29   | 622,585     | 550,873     |
| Depreciation and amortization                            |      | 119,893     | 103,314     |
| Unallocated administrative expenses                      | 30   | 261,090     | 227,898     |
| Impairment of account provision                          |      | 181,147     | 154,107     |
| Total expenses   |      | 1,184,715   | 1,036,192   |
| Net income before tax                                    |      | 2,011,597   | 1,892,279   |
| Income tax / (tax surplus) for the year                  | 13/B | (413,788)   | (682,698)   |
| Net income   |      | 1,597,809   | 1,209,581   |
| The means  |      |             |             |
| Earnings per share JD/ share                             | 31   | 0,18        | 0,13        |
|  |      |             |             |





# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

|                             | 2016      | 2015      |
|-----------------------------|-----------|-----------|
| Net income                  | 1,597,809 | 1,209,581 |
| Other comprehensive income: |           |           |
| Change in fair value        | (363,747) | 81,535    |
| Total comprehensive income  | 1,234,062 | 1,291,116 |
|                             |           |           |





# CTATEMENT OF CHARENOL DEBCLEOUS

# STATEMENT OF SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

(EXPRESSED IN JORDANIAN DINAR)

|                              |      |                |                   |  | Acc         | umulated lo       | osses                |                                   |
|------------------------------|------|----------------|-------------------|--|-------------|-------------------|----------------------|-----------------------------------|
|                              | Note | Share capital  | Statutory reserve | Accumulated<br>Change<br>in fair value | Realized    | Unrealized profit | Accumulated losses * | Total<br>owners'<br><u>equity</u> |
| <u>2016</u>                  |      |                |                   |  |             |                   |                      |                                   |
| January 1, 2016              |      | 9,100,000      | 1,368,478         | (895,420)                              | (2,503,851) | 16,700            | (2,487,151)          | 7,085,907                         |
| Net income for the year      |      | ÷              | <b>2</b> 3        | -                                      | 1,597,809   | :•                | 1,597,809            | 1,597,809                         |
| Change in fair value         | 25   | -              | *                 | (363,747)                              |             | 6 <b>2</b> 0      | -                    | (363,747)                         |
| Transfer to statutory reseve |      | ж)             | 201,160           | =                                      | (201,160)   | -                 | (201,160)            |                                   |
| December 31, 2016            |      | 9,100,000      | 1,569,638         | (1,259,167)                            | (1,107,202) | 16,700            | (1,090,502)          | 8,319,969                         |
| 2015                         |      |                |                   |  |             |                   |                      |                                   |
| January 1, 2015              |      | 9,100,000      | 1,179,249         | (976,955)                              | (3,524,203) | 16,700            | (3,507,503)          | (5,794,791)                       |
| Net income for the year      |      | Ē.             | Ē                 | ۵                                      | 1,209,581   | €                 | 1,209,581            | 1,209,581                         |
| Change in fair value         | 25   | <del>a</del> r | =                 | 81,535                                 | 2           | =                 | ц                    | 81,535                            |
| Transfer to statutory reseve |      | -              | 189,229           | -                                      | (189,229)   | X=                | (189,229)            | -                                 |
| December 31, 2015            |      | 9,100,000      | 1,368,478         | (895,420)                              | (2,503,851) | 16,700            | (2,487,151)          | 7,085,907                         |

<sup>\*</sup> The accumulated losses include unearned gain amounted to JD 16,700 which is restricted under the instructions of Jordan Securities Commission (JSC).





# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

(EXPRESSED IN JORDANIAN DINAR)

|  | 2016        | 2015        |
|--|-------------|-------------|
| Cash flow from operating activities  |             |             |
| Net income before tax  | 2,011,597   | 1,892,279   |
| Adjustments on non-cash items:   |             |             |
| Depreciation and amortization  | 119,893     | 103,314     |
| Gain from sale of propérty and equipment   | (23,250)    | -           |
| Change in financial assets designated of fair value through other comprehensive income | 1,097       | 15,934      |
| Net unearned premium provision   | 162,406     | 1,160,037   |
| Net outstanding claims provision   | 773,923     | 1,207,928   |
| Net accounting provision   | (20,754)    | (58,930)    |
| Compensation end of service provision  | 15,809      | 15,808      |
| Allowance for doubtful accounts  | 50,000      | 154,107     |
| Net cash avaliable from operating before changes in working capital items              | 3,090,721   | 4,490,477   |
| Cheques under collection and notes receivable  | (4,689)     | (541,720)   |
| Accounts receivable  | (268,507)   | (1,872,880) |
| Accounts receivable from reinsurance   | (4,821)     | (377,248)   |
| Other assets   | (6,010)     | (141,671)   |
| Accounts payable   | 329,349     | (356,801)   |
| Accounts payables from reinsurers  | (1,101,503) | (114,297)   |
| Other payables   | 356,474     | 120,844     |
| Net cash provided from operating activities before tax                                 | 2,391,014   | 1,206,704   |
| Income tax paid  | (525,437)   | (6)         |
| Net cash provided from operating activities  | 1,865,577   | 1,206,704   |
| ·-   |             |             |



# STATEMENT OF CASH FLOWS (continued) FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

|  | Note | 2016           | 2015      |
|--|------|----------------|-----------|
|  |      |                |           |
| Cash flows from investements activities  |      |                |           |
| Purchase of financial assets designated at fair value through other comprehensive income |      | ā.             | (144,490) |
| Purchase property and equipments   |      | (250,515)      | (98,471)  |
| Proceeds from sale of property and equpmint  |      | 59,000         | *         |
| amortaized of intangible assets  |      | <del>-</del> 5 | 21,670    |
| Net cash used in investments activities  |      | (191,515)      | (221,291) |
|  |      |                |           |
|  |      |                |           |
|  |      |                |           |
| Net changes in cash and cash equivalent  |      | 1,674,062      | 985,413   |
| Cash and cash equivalent, January 1  |      | 5,295,540      | 4,310,127 |
| Cash and cash equivalent, December 31  | 32   | 6,969,602      | 5,295,540 |





# JORDAN FRENCH INSURANCE COMPANY

# INCOME AND EXPENSES OF LIFE INSURANCE BRANCH FOR THE YEARS ENDED DECEMBER 31, 2016

|  | 2016                  | 2015            |
|--|-----------------------|-----------------|
| Underwriting Premiums                            |                       |                 |
| Direct Business                                  | 1,402,604             | 1,346,956       |
| Reinsurance Foreign Premiums Ceded               |                       |                 |
| Gross Premiums                                   | 1,402,604             | 1,346,956       |
| Reinsurance Foreign Premiums Ceded               | (759,841)             | (652,048)       |
| Reinsurance Local Premiums Ceded                 |                       | -               |
| Net Premiums                                     | 642,763               | 694,908         |
| Beginning Balance                                |                       |                 |
| Beginning Balance Accounting Provision           | 540,944               | 659,541         |
| Beginning Balance Reinsurance Share Ceded        | (232,791)             | (292,457)       |
| Net Beginning Balance Accounting Provision       | 308,153               | 367,084         |
| Ending Balance                                   |                       | 307,007         |
| Ending Balance Accounting Provision              | (528,461)             | (540,944)       |
| Reinsurance Share Ceded                          | 241,062               | 232,791         |
| Net Ending Balance Accounting Provision          | (287,399)             | (308,153)       |
| Net Premiums Income Earned                       | 663,517               | 753,839         |
| Paid Compensations                               | (880,539)             | (640,568)       |
| Incurred and Matured Policies                    | (8,710)               | (4,000)         |
| Foreign Reinsurance share of Compensations Ceded | 670,199               | 278,318         |
| Net Paid Compensations                           | (219,050)             |                 |
| Parameter  | (217,030)             | (366,250)       |
| Ending Balance Claims Provision                  | (111,212)             | (110,912)       |
| Reinsurance share Ceded                          | 91,970                | 87,229          |
| Net Ending Balance Claims Provision              | (19,242)              |                 |
| Beginning Balance Claims Provision               | 110,912               | (23,683)        |
| Reinsurance share Ceded                          | (87,230)              | 225,733         |
| Net Opening Balance Claims Provision             | 23,682                | (179,086)       |
| Net Claims Cost                                  |                       | 46,647          |
| Tree Claims Cost                                 | (214,610)             | (343,286)       |
| Net Premiums Income Earned                       |                       |                 |
| Subtract   | 663,517               | 753,839         |
| Net Claims Cost                                  | (214,610)             |                 |
| Add:   | (214,010)             | (343,286)       |
| Earned Commissions                               | 5,724                 | 21 021          |
| Issuing Insurance Policies Service               | 27,056                | 31,831          |
| Other Revenues                                   | 5,294                 | 53,474<br>3,796 |
| Total Revenues                                   | 38,074                |                 |
| Subtract   | 38,074                | 89,101          |
| Paid Commissions                                 | (32,114)              | (16.261)        |
| Underwriting Accounts Administrative Expenses    |                       | (16,261)        |
| Other Expenses                                   | (186,937)<br>(45,626) | (163,779)       |
| Total Expenses                                   |                       | (7,113)         |
| Underwriting Profit                              | (264,677)             | (187,153)       |
| - I viii   | 222,304               | 312,501         |
|  |                       |                 |



# Written Revenues for insurances for the years ended December 31, 2015 and 2016

|                                      | Vehi        | Vehicles    | Marine and Shipping | d Shipping  | Aviation  | tion      | Fires and other property damages | de<br>er broberty | Civil Resposibility | posibility | Insurance and Guarantee | d Guarantee | Nedical     | <u>121</u>  | Other   | Other Branches | 17          | Total       |
|--------------------------------------|-------------|-------------|---------------------|-------------|-----------|-----------|----------------------------------|-------------------|---------------------|------------|-------------------------|-------------|-------------|-------------|---------|----------------|-------------|-------------|
| Written Install-<br>ments            | 2016        | 2015        | 2016                | 2015        | 2016      | 2015      | 2016                             | 2015              | 2016                | 2015       | 2016                    | 2015        | 2016        | 2015        | 2016    | 2015           | 2016        | 2015        |
| Direct insurance                     | 11,825,100  | 11,360,430  | 861,706             | 1,323,237   | 805,134   | 795,670   | 1.680.796                        | 1,376,286         | 82,655              | 135,842    | 601,251                 | 641.791     | 7,721,790   | 7.711.618   | 226,689 | 262,156        | 23.808.123  | 23,607,030  |
| Optional insurance                   | 0           | 0           | 151.888             | 0           | 0         | 0         | 52.52                            | 151151            | 180                 | 336        | 0                       | 0           | 0           | 0           | 0       | 0              | 604,532     | 15,190      |
| Total Claims                         | 11,825,100  | 11,360,430  | 1,013,594           | 1333.37     | 805,134   | 795.670   | 2,133,260                        | 0#174.1           | 82,835              | 136.178    | 15CT09                  | 641,791     | 7,721,790   | 7.711.618   | 226,689 | 262.156        | 24.412.655  | 23,652,520  |
| Deduct:                              |             |             |                     |             |           |           |                                  |                   |                     |            |                         |             |             |             |         |                |             |             |
| Local Reinsurance<br>Claims          | (358,403)   | (327.286)   | 0                   | 0           | 0         | 0         | (186,661)                        | (103,999)         | 0                   | 0          | 0                       | 0           | 0           | 0           | 0       | 0              | (858,388)   | (431,285)   |
| Foreign Reinsur-<br>ance Claims      | 0           | 0           | (874,805)           | (1.092,415) | (620,742) | (576,420) | (1,011,961)                      | (844,866)         | (56.828)            | (71,229)   | (359,163)               | (40,437)    | (1,658,776) | (1.788,458) | (6,071) | (7,130)        | (4.588.345) | (4,820,955) |
| Net Claims                           | 11,466,697  | 11,033,144  | 138,790             | 230,822     | 184.392   | 219,250   | 621,314                          | 472575            | 26,007              | 61,919     | 245.090                 | 201,354     | 6,063,014   | 5,923,160   | 220.618 | 255,026        | 18.965.923  | 082,001.81  |
| Add:<br>Beginning Balance            |             |             |                     |             |           |           |                                  |                   |                     |            |                         |             |             |             |         |                |             |             |
| Uncarned claims provision            | 5,005,233   | 3,424,772   | 257.295             | 233,488     | 175,116   | 370,060   | <b>643217</b>                    | 211331            | 60,640              | 6,003      | 304.886                 | 313.384     | 431,005     | 925,382     | ±<br>E  | 101,194        | 6.921.833   | 6,278,541   |
| Deduct: reinsueres<br>portion        | (341,682)   | (245,626)   | (24.430)            | (221.813)   | (172,838) | (367,737) | (601.734)                        | (508,285)         | (57,608)            | (5,703)    | (164,729)               | (175.322)   | (215,502)   | (511,604)   | 0       | (279,079)      | (1,798.524) | (2315.267)  |
| Net unearned claims provision        | 4.663.551   | 3,179,146   | 12,865              | 11.675      | 2277      | 333       | 11.483                           | 32,968            | 3,032               | 300        | 140,157                 | 138.062     | 215,502     | 413,778     | 共       | 185,022        | 5.123.309   | 3,963,274   |
| Deduct Ending<br>Balance             |             |             |                     |             |           |           |                                  |                   |                     |            |                         |             |             |             |         |                |             |             |
| Uneamed claims provision             | (5,109,108) | (5,005,233) | (364,709)           | (257,295)   | (243,180) | (175,116) | (890,395)                        | (643.217)         | (48,448)            | (60,640)   | (288,926)               | (304,886)   | (511.004)   | (431,005)   | (3,546) | (±,±2)         | (7,459,318) | (6.921,834) |
| Deduct: reinsueres portion           | 244,273     | 341,682     | 346,474             | 241,430     | 241,026   | 172,838   | 835.567                          | 601,734           | 16,026              | 57,608     | 54.733                  | 164,729     | 305.502     | 215.502     | 0       | 0              | 2,173,602   | 1,798,523   |
| Net uncarned claims provision        | (4.864.835) | (4,663,551) | (18.235)            | (12,865)    | F         | (2.278)   | (54,828)                         | (41,483)          | (242)               | (3,092)    | (134,193)               | (140,157)   | (205,502)   | (215.503)   | (3.546) | (#,#2)         | (5,285,716) | (5,123,311) |
| Net Revenues from<br>carned revenues | 11,265,413  | 9,548,739   | 133,419             | 229,632     | 184.515   | 219,295   | 607,970                          | 164,060           | 26,617              | 62,217     | 12072                   | 199.259     | 6,073,014   | 6,121,435   | 261.514 | 395,606        | 18,803,516  | 17,240,243  |





# Cost of compensations for the years ended December, 31 2015 and 2016

| Net cost of compensations  | permitte valance net els  | Recipirate follows  | Deduct returns  | Reinsurers portion of unre                                | Reinsurers portion of repo   | Beginning Balance unrep  | Beginning Balance report   | Deduct:  | Ending balance net clain   | Deducts returns  | ocusarers portion of un                                 | Daire .         | Reinsurers portion of rep  | Ending balance unrepor | Ending balance reported  | Add:  | to bear a comparison of  | Net paid compensations  | Foreign Reinsurance C  | Local Reinsurance Cla   | Deduct: returns   | Paid Compesnations  |   |   |
|--|---|---|---|---|--|--|--|--|--|--|---|-----------------|--|------------------------|--|---|--|---|--|---|---|---|---|---|
|  | illis provision   |   |   | ported claims   | orted claims   | orted claims provision   | ted claims provision   |  | 1s provision   |  | reported claims   |                 | ported claims  | ted claims             | d claims   |   |  |   | laims  | ins   |   |   |   |   |
| (9.027,086)  | 4,467,879   |   |   | (60,000)  | (2.214,972)  | 1.710.000  | 5.891,844  |  | (5,117,566)  | 1,307,086  | 0   | 17000           | 7 411 372  | (2.150.000)            | (6,686,025)  |   | (8601/099)   |   | 55 997   | 28,838  | 3,333,336   | (11,795,565   | 2016  | _   |
| (7.941,491)  | 3.147,472   | (1.094./00)   | 1001  |   |  | 1.372,000  | 5,430,887  |  | (4,468,230)  | 858,993  | 60.000  | - 14.972        | 7  |                        | (5,892,195)  |   | (6.620,733)  | 1000010   | 185.310  | 10.653  | 2,760,553   |   | 2015  | Vehicles  |
| (31.320)   | 45,603  | 0   |   |   |  | 55.000   | 253,653  |  | (74,527)   | 0  | 40.000  | 200,/48         | 200  | (50,000)               | (645.275)  |   | (2.396)  | 100.55  | 30 407   | 0   | 0   | (41.985)  | 2016  | Marine :  |
| 12,602   | 68.771  | 0   | (000)   | 70 800)   | 2  | 38.000   | 615,708  |  | (45,603)   | 0  | 44.000  | 719,050         | •  | (55,000)               | (253,653)  |   | (10.566)   | 414,290   |  | 0   | 0   | (425.156)   | 2015  | Marine and Shipping   |
| 0  | 0   | 0   | Q   | > <   | 0 0  | 0  | 0  |  | 0  | 0  | 0   | 0               | SS 8   | D                      | 0  |   | 0  | 0   |  | 0   | 0   | 0   | 2016  | Aviation  |
|  | 0 2   | 0   |   |   |  | 0  | 0  |  |  | 0  | 0   | 0               |  |                        | 0 (  |   | 0  | 0   |  | >   | 0   | 0   | 2015  | tion  |
|  |   | 0   |   |   |  |  |  |  |  | 0  | 80,000  |                 | (100,000)  |                        |  |   | (33.215)   | 1,233,623   | 107  |   | 50.   | (1.267.535)   | 2016  | Fires and o   |
| 1  |   | 0   |   |   |  |  |  |  | 1  | 0  | 40,000  | 2,090,994       |  | 20,000                 | (2.335,986)  |   | (116,540)  | 389.287   | 670  | į į   | <b>)</b> 0  | (506,480)   | 2015  | Fires and other property damages  |
|  |   | 0   |   | 90.331) (11   | 2,000  |  |  |  | . 1  | 0  | 12,000  | 101.792         |  |                        | (127.240)  |   | (19,670)   | 105,718   | •  | 0.000   | 13,000  | (140.388)   | 2016  | Civil Resposibility   |
|  |   | 0   |   |   |  |  |  | 1) (8+C12  |  |  |   |                 |  |                        | 211.479) (   |   | (315)  | 2.778   | 0  |   |   | - 11  | 2015  | osibility:  |
|  |   | 0   |   |   |  |  |  | - 1  | 1.   | >  | 50.000  |                 |  |                        | 7967 100   | 14  | 0  | 0   | 0  |   |   |   | 2016  | Insurance and<br>Guarantee  |
|  |   | 0   |   |   |  |  |  | 1  | C  |  |   |                 |  |                        |  |   |  | 0   | 0  | 586,940   |   | - 11  | 2015  | ce and<br>intee   |
| - 1  |   | 0   |   |   |  |  |  | 476,696)   | c  | > 1  | 212 500   | 253,885         | (403,268)  | (200,000)              | (\$20,002)   | (2007,004)  | V 137 YOU  | 1.638,389   | 0  | 648.239   | (2,421,02)  | וכנר וכא דו   | 2016  | Me  |
| 701,712  |   | 0   |   | (162,000)   |  |  |  | (526,265)  | -  | 07.70  | 307 748   | 269,121         | (415,254)  |                        |  | (3,112,007)   | 1500 511 57  | 1,533,587   | 0  | 479,708   | (7.126,182)   | 1000  | 7015  | Medical   |
| 1  | 1   | 0   |   | 142,482)  |  |  |  | (5.226)  | 0  | 0,000  | 000   | 28.528          | (10.000)   | (21,/34)               |  | (01,710)  | VIE 13)  | 37,475  | 0  | 4,782   | (95,974)  | 2010  | 2106  | Other   |
|  |   | 0   |   | (267.649)   |  |  |  | (21.831)   | 0  | 000000   | 20 000  | 142.482         | (56,000)   | (158313)               |  | (60.821)  | 100 0011   | 1.110,414   | 0  | 47,913  | (1.219.148)   | 2010  | 2015  | Other Branches  |
|  |   |   |   |   |  | 9.568.361  |  | (6,212,038)  | 1,307,086  | 066770#  | 10000000  | 4 636 765       | (2,828,268)  |                        |  | (13.618,999)  |  | 3.110.784   | 28,945   | 4313,453  | (21,072,182)  | 2010  |   | _   |
| 4,202,783  | (100)   | 1 007 766)  | (466.312)   | (6,290,999)   | 1.982,000  | 10,072,860   |  | (5.433,675)  | 858,993  | 401.848  | 2,102,420   | \$ 165.450      | (2,291,254)  | (9,568,712)            |  | (11,921,862)  |  | 3.935.966   | 11,277   | 3,675,143   | (19.544.248)  | 2015  |   | Total   |
| The state of the s | (9.027,086) (7.941,491) (31,320) 12,602 ( 90,502) (90,503) (90,503) (8,637) (107,000) (1,007) (5,006,075) (5,007,075) | 1.467.879 3.147.472 45.603 68.771 0 0 254.992 271.872 21.548 13.206 95.206 93.299 526.265 562.425 21.831 45.738 5.433.324 (9.027.086) (7.941.491) (31.320) 12.602 0 0 (90.502) (90.502) (90.503) (8.671 (107.080) (1.907.) (8.687.07.) (1.907.) (8.687.07.) | ns provision 4.467.879 3.147.472 45.603 68.771 0 0 254.992 271.872 21.548 13.206 93.206 93.299 526.265 562.425 21.831 45.738 (9.027.086) (7.941.481) (31.320) 12.602 0 0 (90.502) (99.560) (26.570) (8.637) (107.060) (1.007. (6.086.07.57) (2.738) | (858,993) (1.094,766) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | ported claims (60,000) (102,900) (44,000) (30,800) 0 (40,000) (16,000) (16,000) (16,000) (16,000) (15,00) (15,00) (15,00) (204,748) (162,000) (142,482) (267,649) (3101,077) (888,993) (1.094,766) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | recd claims (2.214.972) (2.457.749) (219.050) (554.137) 0 (2.090.994) (2.622.706) (190.331) (115.258) (38.500) (111.500) (204.748) (162.000) (142.482) (267.649) (5.101.077) ported claims (60.000) (102.900) (44.000) (30.800) 0 (40.000) (16.000) (16.000) (16.00) (16.00) (16.00) (15.00) (40.00) (269.121) (197.012) (50.000) (114.000) (466.221) (858.993) (1.094.746) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 (858.993) (1.094.747) 45.603 (8.771) 0 0 254.992 271.872 21.548 13.206 95.206 95.206 95.205 562.425 21.831 45.738 5.433.324 (9.027.086) (7.941.491) (3.120) 12.602 0 0 (9.512) (9.560) (265.71) (107.000) (1.607.086) (1.007.086) (7.941.491) (3.120) 12.602 0 (9.512) (9.560) (265.71) (107.000) (1.607.086) (1.007.0 | peried claims provision 1,710,000 1,372,000 55,000 38,000 0 50,000 20,000 20,000 20,000 20,000 30,000 415,254 412,000 56,000 130,000 2291,254 red claims (2,214,972) (2,457,749) (219,050) (554,137) 0 (2,090,94) (2,522,706) (190,231) (115,258) (38,500) (111,500) (204,748) (162,000) (142,482) (257,649) (5,101,077) peried claims (60,000) (102,900) (140,000) (44,000) (0,000) 0 (40,000) (16,000) (1,600) (1,600) (1,500) (40,000) (294,748) (162,000) (142,482) (257,649) (5,101,077) (88,933) (1,094,746) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | ed claims provision 5.891.844 5.430.887 255.653 615.708 0 2.335.986 2.890.578 211.479 128.064 132.206 200.799 584.880 509.437 128.313 297.387 9.568.361 parted claims provision 1.710.000 1.377.000 55.000 38.000 0 50.000 20.000 20.000 20.000 20.000 30.000 415.254 412.000 56.000 130.000 2.291.254 parted claims (2.214.972) (2.457.749) (219.050) (554.137) 0 0 (2.090.994) (2.622.706) (190.331) (115.258) (38.500) (111.500) (204.748) (162.000) (142.482) (267.649) (5.101.077) parted claims (60.000) (102.900) (44.000) (44.000) (5.000) 0 0 (40.000) (16.000) (1.500) (1.500) (1.500) (1.500) (204.748) (107.012) (50.000) (142.482) (267.649) (5.101.077) (88.993) (1.094.745) (1.094.746) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | ed claims provision 5.891.844 5.430.887 252.653 615.708 0 2.3355.986 2.890.578 211.479 128.064 132.206 200.799 584.880 509.457 158.313 297.287 218.00 and claims provision 1.710.000 1.372.000 55.000 38.000 0 50.000 20.000 20.000 2.000 2.000 3.000 8.000 415.254 412.000 56.000 130.000 2.291.254 and claims provision (60.000) (102.907) (44.000) (30.800) 0 (40.000) (16.000) (16.000) (15.000) (15.000) (10.500) (41.000) (30.800) 0 (40.000) (16.000) (16.000) (15.000) (15.000) (10.500) (40.000) (10.917) (888.993) (1.094.766) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | s provision (5.117.566) (4.468.230) (74.527) (45.603) 0 0 (512.279) (254.992) (254.992) (28.418) (197.296) (95.206) (476.696) (526.265) (52.26) (21.831) (6.212.088) ed claims provision (5.891.844 5.430.887 252.653 615.708 0 0 2.335.986 2.890.578 211.479 128.064 132.206 200.799 584.880 509.457 158.213 297.287 2.568.361 and claims (2.214.972) (2.457.749) (219.050) (554.137) 0 0 (2.090.994) (2.622.706) (190.331) (115.288) (38.500) (111.500) (204.748) (162.000) (142.482) (257.649) (2.516.492) (2.5 | 1.207,086   858,993   0   0   0   0   0   0   0   0   0 | reported claims | deponded claims         0         60,000         40,000         44,000         0         1,184,939         2,090,994         10,792         190,331         75,500         38,280         253,885         269,121         28,238         142,482           uponted claims         0         60,000         40,000         4,000         12,000         1,500         50,000         1,500         212,590         204,748         8,000         50,000           1,307,086         858,993         0 | proted claims          | ted cicimis         (2,150,000)         (1,170,000)         (50,000) <td>iclaims (6.686.025) (5.992.195) (645.275) (255.655) 0 0 (1.477.218) (2335.986) (127.240) (211.479) (223.796) (132.206) (539.903) (584.880) (31.754) (158.313) and delaims (2.150.000) (1.710.0000) (50.000) (50.000) 0 0 (100.000) (50.000) (100.000) (20.000) (100.000) (20.000) (403.568) (415.254) (10.000) (50.000) and delaims (2.141.277) (2.14.97)</td> <td>icidinis (6.886,025) (5.890,195) (645,275) (255,653) 0 0 (1,477,218) (2335,986) (127,240) (211,479) (221,796) (322,066) (399,996) (894,880) (21,734) (198,213) (236,000) (236,00</td> <td>reduints         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (6.856,025)         (5.802,189)         (6.856,025)         (6.802,11)         (6.806,025)         (6.806,025)         (5.802,189)         (6.806,025)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         &lt;</td> <td>  Column   C</td> <td>blins 55592 485310 39.887 414389 0 0 1235263 393287 105439 1278 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0</td> <td>Thins 28.38 10.683 0 0 0 0 1238.673 10.579 10.5718 2778 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0</td> <td>ins 233335 2706353 0 0 0 991 29 15.000 0 311.505 38.940 68.239 ins 233335 278 10.655 0 0 0 1077 624 0 0 0 311.505 38.940 68.239 ins 233335 278 10.655 0 0 10.77 624 0 0 0 0 0 0 0 0 0 0 ins 232.51 10.650 0 0 10.77 624 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0</td> <td>  CLIMBASS   CANTLASS   CANTLASS</td> <td>  2016   2015   2016   2016   2015   2016   2015   2016   2015   2016   2015   2016   2016   2015   2016  </td> | iclaims (6.686.025) (5.992.195) (645.275) (255.655) 0 0 (1.477.218) (2335.986) (127.240) (211.479) (223.796) (132.206) (539.903) (584.880) (31.754) (158.313) and delaims (2.150.000) (1.710.0000) (50.000) (50.000) 0 0 (100.000) (50.000) (100.000) (20.000) (100.000) (20.000) (403.568) (415.254) (10.000) (50.000) and delaims (2.141.277) (2.14.97) | icidinis (6.886,025) (5.890,195) (645,275) (255,653) 0 0 (1,477,218) (2335,986) (127,240) (211,479) (221,796) (322,066) (399,996) (894,880) (21,734) (198,213) (236,000) (236,00 | reduints         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (5.802,189)         (6.856,025)         (6.856,025)         (5.802,189)         (6.856,025)         (6.802,11)         (6.806,025)         (6.806,025)         (5.802,189)         (6.806,025)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         (6.806,027)         < | Column   C | blins 55592 485310 39.887 414389 0 0 1235263 393287 105439 1278 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Thins 28.38 10.683 0 0 0 0 1238.673 10.579 10.5718 2778 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | ins 233335 2706353 0 0 0 991 29 15.000 0 311.505 38.940 68.239 ins 233335 278 10.655 0 0 0 1077 624 0 0 0 311.505 38.940 68.239 ins 233335 278 10.655 0 0 10.77 624 0 0 0 0 0 0 0 0 0 0 ins 232.51 10.650 0 0 10.77 624 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | CLIMBASS   CANTLASS   CANTLASS | 2016   2015   2016   2016   2015   2016   2015   2016   2015   2016   2015   2016   2016   2015   2016 |



# Profit (Loss) for the years ended December 31, 2015 and 2016

|   | Vehicles   | cles                  | Marine and Shipping | Shipping  | Aviation            |           | Fires and other property damages | er property<br>ges                   | Civil Resposibility | osibility | Insurance and<br>Guarantee | e and    | Medical              | <u>B</u>    | Other Branches | ranches  | Total                                       | 2.           |
|---|--|-----------------------|---------------------|-----------|---------------------|-----------|----------------------------------|--------------------------------------|---------------------|-----------|----------------------------|----------|----------------------|-------------|----------------|----------|---|--------------|
|   | 2016   | 2015                  | 2016                | 2015      | 2016                | 2015      | 2016                             | 2015                                 | 2016                | 2015      | 2016                       | 2015     | 2016                 | 2015        | 2016           | 2015     | 2016  | 2015         |
| Net Revenues from<br>written installments | 11.265,413   | 9,548,739             | 133,419             | 229,632   | 184,515             | 219,295   | 607,970                          | 464,060                              | 26,617              | 62.217    | 251,054                    | 199.259  | 6.073.014            | 6.121,435   | 261.514        | 395,606  | 18,803,516                                  | 17,240,243   |
| Net cost of compen-<br>sations            | (9.027.086)  | (7,941,491)           | (31.320)            | 12,602    | 0                   | 0         | (90,502)                         | (99,660)                             | (26,570)            | (8,657)   | (102,090)                  | (1,907)  | (5.085,035)          | (5.076.727) | (35,111)       | (36,914) | (35,111) (36,914) (14,397,713) (13,152,754) | (13,152,754) |
| Add:                                      |  |                       |                     |           |                     |           |                                  |                                      |                     |           |                            |          |                      |             |                |          |   |              |
| Earned commisions                         | 0  | 0                     | 36,493              | 27.147    | 3.994               | 48,192    | 163,181                          | 148.346                              | 922                 | 3.637     | 70,006                     | 28,165   | 192,909              | 94,525      | ±84            | 616      | 467.989                                     | 350,628      |
| Insurance documents fees                  | 884,420  | 831,037               | 5.774               | 4,439     | 6.200               | 11,174    | 64,890                           | 63.097                               | 4.450               | 8.143     | ±3.614                     | 433,101  | 194,932              | 371,265     | 8.856          | 873      | 1,615,134                                   | 1,723,129    |
| Other Fees                                | 705.809  | 618.561               | 2,806               | 12,374    | 0                   | 0         | 455                              | 110                                  | 0                   | 0         | 0                          | 0        | 153,705              | 28,741      | 20             | 0        | 862.795                                     | 659,786      |
| Total Revenues                            | 1,590,229  | 1,449,598             | 45.073              | 43,960    | 10,193              | 59.366    | 228,525                          | 211,553                              | 5,372               | 11.780    | 515,620                    | 461,266  | 541.546              | 494,531     | 9,360          | 1,489    | 2,945,918                                   | 2,733,543    |
| Deduct:                                   |  |                       |                     |           |                     |           |                                  |                                      |                     |           |                            |          |                      |             |                |          |   |              |
| Documents costs                           | (360,362)  | (433,626)             | (17,143)            | (12.173)  | 0                   | 0         | (58,645)                         | (55.268)                             | (3,130)             | (2.682)   | 0                          | 0        | (100,847)            | (105.594)   | (911)          | (743)    | (541,037)                                   | (610,086)    |
| Loss excess payments                      | (175,385)  | (379.782)             | 0                   | 0         | 0                   | 0         | 0                                | 0                                    | 0                   | 0         | 0                          | 0        | 0                    | 0           | 0              | 0        | (175,385)                                   | (379,782)    |
| Adminstrative expenses                    | (1.670,105) (1.456,548) (135,091) (160,895) (107,307) (96,747) | (1,456,548)           | (135,091)           | (160.895) | (107,307)           | (96,747)  | (284,318)                        | (177,738) (11,040) (11,556) (80,534) | (11,040)            | (11.556)  | (80,534)                   | (78,037) | (78,037) (1,029,151) | (937,685)   | (30,213)       | (32,101) | (30,213) (32,101) (3,347,760) (2,951,307)   | (2.951,307)  |
| Other expenses                            | (161,706)  | (90,930)              | (14,766)            | (8,247)   | (1,159)             | (8.178)   | (14,376)                         | (10.346)                             | 0                   | (54)      | (10,597)                   | (12,685) | (278,191)            | (295,533)   | (37.318)       | (25.228) | (518,113)                                   | (451,201)    |
| Total Expenses                            | (2,367,557)  | (2,360,886) (166,999) | (166,999)           | (181315)  | (108,467) (104,925) | (104,925) | (357,340)                        | (243,352)                            | (14,170)            | (14,292)  | (91.131)                   | (90,722) | (1,408,189)          | (1,338,812) | (68,442)       | (58,072) | (4.582.295) (4.392.376)                     | (4,392,376)  |
| Profit (Loss)                             | 1,460,999  | 695,960               | (19.826)            | 104,879   | 86,242              | 173,736   | 388,653                          | 332,601                              | (8,752)             | 51,048    | 573,453                    | 567,896  | 121,336              | 200,427     | 167,321        | 302,109  | 2.769,426                                   | 2,428,656    |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 1. ORGANIZATION AND ACTIVITIES

Jordan French Insurance Company is a Jordanian public shareholding Company ("the Company"), was registered on March 20, 1976 under Commercial registration number (101). The Company's share capital is JD 9,100,000 divided into 9,100,000 shares, the par value is one JD per share.

The Company engages in business of insurance in all kind.

# A) Life Insurance:

- Life Insurance
- -Pension Insurance
- Investments Insurance
- Perpetual Health insurance

# B) General Insurance:

- -Medical Insurance
- -Marine and shipping insurance
- -Flight Insurance
- -Fire and property damage insurance
- -Vehicles Insurance
- -Accidents Insurance
- -Responsibilty Insurance
- -Assurance insurance
- -support insurance

The board of director approved the accompanying financial statement at meeting which was held on January 9, 2017 and its pending for approval from the General authority of shareholders.

### 2. BASIS OF PREPARATION

These financial statements were prepared in accordance with the International Reporting Financial Standards issued by The Board of international accounting standards and in accordance with the local regulations and in accordance with the Insurance committee.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

The financial statements have been prepared on historical cost basis except for the financial assets designated at fair value through comprehensive income statement and the financial assets designated at fair value through other comprehesive icome that are stated at fair value as of the date of financial statements. Moreover, reserved financial assets and financial liabilities are stated at fair value.

The Financial statements have been presented by the Jordanian Dinar as it is the main currancy of the company.

The followed policies for the year are the policies followed previous year, except for what has been disclosed in the change of accounting policies.

# Use of estimates

Preparation of the financial statements and application of the accounting policies require the Company's management to perform estimates and judgments that affect the amounts of the financial assets and liabilities, and disclosures relating to contingent liabilities. These estimates and judgments also affect revenues, expenses, provisions and changes in the fair value shown within comprehensive income. In particular, management is required to issue significant judgments to assess future cash flows and their timing. The above mentioned estimates are based on several assumptions and factors with varying degrees of estimation and uncertainty. Moreover, the actual results may differ from the estimates due to changes resulting from the circumstances and situations of those estimates in the future.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

We believe that the estimates within the financial statements are reasonable, and the details are as follows:

Management periodically evaluates the productive lives of tangible assets for the purpose of calculating annual depreciation based on the general condition of those assets and the estimates of their expected productive lives in the future. Any impairment loss is taken to the statement of comprehensive income.

The Company allocates provision for doubtful debt after studying the ability of debt collection. The Company allocates to each financial year its own income tax expense according to the applied laws and regulation.

Provision is made allegations technical provisions is estimated based on technical studies and in accordance with the instructions of the Insurance Commission as the arithmetic provision is calculated according to actuarial studies.

The Company allocates provision for the cases upload against it depending on the estimate of the Company's lawyer.

The management regularly reviews financial assets stated at cost to estimate any impairment in value and are taking this decline in the income statement for the year.

# 3. NEW AND REVISED STANDARDS AND AMENDMENTS TO IFRSs IN ISSUE BUT NOT YET EFFECTIVE:-

The following new standards and amendments to the standards have been issued but are not yet effective and the Company intends to adopt these standards, where applicable, when they become effective.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

| New Standards | Effective Date |
|---------------|----------------|
|---------------|----------------|

(IFRS) No.9 – Financial Instruments January 1, 2018

(IFRS) No.15 – Revenues from Customers Contract January 1, 2018

(IFRS) No.16 – Leases January 1, 2019

Board of directors of the company is expecting that the application of these standards and interpretations will not have a substantial impact on the Company's financial statements.

### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### The sectoral report represents

The business sector represents a collection of assets and operation engaged together in providing product or services subjected to risks and returns that are different from those of other business sectors, which are measured according to the reports that are used by the executive director and the main decision – markers in the Company.

# Intangible assets

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized on a straight-line basis over their estimated useful lives.

The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

The amount initially recognised for internally-generated intangible assets is recognised in profit or loss in the period in which it is incurred.

At the financial statement date, the Company reviews whether if there is any indication that the assets have suffered an impairment loss.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Expenditures on maintenance and repairs are expensed. While expenditures for betterment are capitalized. Depreciation is provided over the estimated useful lives of the applicable assets using the straight-line method. The estimated rates of depreciation of the principal classes of assets are as follows:

|                                   | Annual depreciation rate |
|-----------------------------------|--------------------------|
| Buildings                         | 2%                       |
| Equipments, devices and furnituer | 10-15%                   |
| Vehicle                           | 15%                      |
| Computer equipments and software  | 40%                      |

Useful lives and the depreciation method are reviewed periodically to make sure that the method and amortization period appropriate with the expected economic benefits of property and equipment.

Impairment test is performed to the value of the property and equipment that appears in the interim Statement of Financial Position When any events or changes in circumstances shows that this value is non-recoverable.

In case of any indication to the low value. Impairment losses are calculated according to the policy of the low value of the assets

At the exclusion of any subsequent property and equipment, recognize the value of gains or losses resulting. Which represents the difference between the net proceeds of exclusion and the value of the property and equipment that appears in the interim Statement of Financial Position. Gross Profit and loss.

# Investments in affiliated companies

Affiliates are those companies which the company has effective influence on decisions regarding the financial and operating policies (as the company has no control) which the company owns between 20% to 50% of the voting rights, and investments are shown in affiliated companies under the equity method.

Income and Expenses arising from transactions between the Company and its affiliates are excluded, and according to the company's proportion of the contribution in these companies.

# Financial assets at amortized cost

-Financial assets at amortized cost are the financial assets which the company management indends according to its business model to hold to collect the contractual cash flows which comprise the contractual cash flows that are solely payments of principal and interest on the principal outstanding.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

- Financial assets at amortized cost are recorded at cost upon purchase plus acquisition expenses. Moreever, the issue premium\discount is amortized using the effective interest ratenmethod, and recorded to interest or in its account. Any allocations resulting from the decline in value of these investments leading to the inability to recover the investment or part thereof are recorded, and any impairment is registered in the statement of income.
- -Impairment in financial assets recorded at amortizied cost is determined on the basis of the difference between the book value and the present value of the expected cash flows discounted at the effective interest rate.

# Financial assets designated at fair value through statement of comprehensive income

Financial assets are classified as at fair value through statement of income when the financial asset is either held for trading or it is designated as at fair value through statement of income .A financial asset is classified as held for trading if:

- It has been acquired principally for the purpose of selling it in the near term; or
- On initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or
- It is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at fair value through statement of income upon initial recognition if:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- The financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- It forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at fair value through statement of income.

Financial assets at fair value through statement of income are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other gains and losses' line item in the income statement.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# Reclassification

Financial assets from amortized cost may be re-classified to financial assets at fair value through the income statement and vice versa only when the entity changes the business model that was classified on basis of those assets, taking into consideration the following:

Profits or losses or benefits that has been recognized previously may not be recovered.

• When re-classification of financial assets so that they are measured at fair value the fair value is then determined at the date of reclassification, any gain or loss arising from the difference between the previously recorded value and fair value in the income statement are classified.

# Financial assets specified at fair value through statement of other comprehensive income

Specific financial assets at fair value through statement of other comprehensive income are non-derivative financial assets, the purpose of the acquisition is to keep them as available for sale until the date of maturity, not for trading.

Differences in the change in fair value of financial assets specified at fair value through other comprehensive income statement are recorded in other comprehensive income statement.

Financial assets specified at fair value through statement of other comprehensive income that is have a market prices stated at fair value after deducting any accumulated Impairment losses in its fair value.

Financial assets specified at fair value through statement of other comprehensive income that is do not have a market prices and cannot determine the fair value stated at cost and any Decline in its value recorded in other comprehensive income statement.

Profits and losses resulting from differences of foreign currency translation for the debt instruments are recorded within the financial assets specified at fair value through other comprehensive income statement in the statement of other comprehensive income, while differences from foreign currency translation for the debt instruments are recorded in the accumulated change in fair value in owners' equity.

# The Decline in value of the financial assets

In date of each statement of financial position, values of the financial assets have been reviewed, to determine if there indication to decline in its value.

As for the financial assets such as trade accounts receivable and assets was evaluated as individual





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

low-value, were evaluated for the decline in the value on a collective basis. The substantive evidence for decline in portfolio of the accounts receivable includes the past experience about the collection of payments. And the increase in the number of the late payments portfolio (which it's beyond the rate of borrowing) also it includes the significant changes in the international and local economic conditions that are related with non-collection of accounts payable.

The Reduce in the listed value of the financial assets is the amount of loss decline of value directly. And this is for all the financial assets except the trade accounts receivable as the listed value had been reduced by provisions accounts . when is one of the accounts receivables are non-collected then write off the amount of this debt and the equal amount from account of provisions.

The changes in the listed value for the provisions account recognized in statement of comprehensive income.

As for the ownership equity tools which are available for sale, decline losses are not closed in the recognized value in the statement of comprehansive income. However any increase in the fair value become after decline loss has recognized directly in statement of owner's equity.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# Offsetting

Financial assets and financial liabilities are offset, and the net amount is reflected in the statement of financial position only when there are legal rights to offset the recognized amounts, the Bank intends to settle them on a net basis, or assets are realized and liabilities settled simultaneously.

# Recognition date of the financial assets

the purchase and selling of financial assets is recognized on the date of trading (the date of the company's commitment to purchase or sell financial assets).

# Fair Value

Closing market prices (acquiring assets/selling liabilities) in active market at the date of the financial statement represent the fair value of the financial derivatives traded. In case declared market prices do not exist, active trading for some financial assets and derivatives is not available, or the market is inactive, fair value is estimated by one of several method including the following:

- Comparison with the market value of another financial asset with similar terms and conditions.
- Analysis of the present value of expected future cash flows for similar instruments.
- -Adoption of the option pricing model.

### Accounts reinsurers.

The shares of reinsurers is calculated from insurance premiums and paid compensations and technical provisions and all rights and obligations arising from the re-insurance based on contracts between the company and reinsurers, according to the accrual basis.

# Cash and cash equivalents

Cash and cash equivalents include cash, demand deposits, and highly liquid investments with original maturities of three months or less, and which are not exposed to a significant risk of value change.

### **Income Tax**

Income tax expenses represent acrrued taxes and deferred taxes.

# **Accrued Taxes**

-Income tax expenses are accounted on the basis of taxable income. Moreover, taxable income differs from income declared in the financial statements because the latter includes non-taxable revenue or tax expenses not deductible in the current year but deductible in subsequent years, accumulated losses acceptable by the tax authorities, as well as unallowable and non-taxable items.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

-Taxes are calculated on the basis of the tax rates prescribed according to the prevailing laws, regulations, and instructions in jordan.

# **Deferred Taxes**

- -Deferred taxes are taxes expected to be paid or recovered as a result of temporary timing differences between the value of the assets and liabilities in the financial statements and the value of the taxable amount. Moreover, deferred taxes are calculated according to the statement of financial position liability method based on the tax rates expected to be applied at the tax settlement date or the realization of the deferred tax assets and liabilities.
- -The balances of deferred tax assets and liabilities are reviewed at the statement of financial position date and reduced in case they are expected not to be utilized or are no longer needed, wholly or partially.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

### Foreign currency translation

Foreign currency transactions are translated into Jordanian Dinar at the rates of exchange prevailing at the time of the transactions, Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date, Gains and losses from settlement and translation of foreign currency transactions are included in the statement of comprehensive income.

### **Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and reliable estimate can be made regarding the amount of the obligation.

The amount recognised as provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flow estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

# **Technical Provisions**

Technical Provisions are taken and maintained according to the regulations of the insurance commision as follows:

- 1. The provision unearned premiums for general insurance activities is calculated according to the remaining up to the expiry date of the insurance policy after the financial statements date on the basis of a (365) day year except for marine and land transport insurance for which provision is calculated on the basis of written premiums of the policies issued on the date of financial statements according to laws, regulations and instructions issued for this purpose.
- 2. The provision for reported claims is computed by determining the maximum total expected costs for each claim on an individual basis.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

3. Additional provisions for incurred but not reported claims are calculated based on the company's experience and estimates so as to meet any obligations that might arise due to events that took place prior to the end of fiscal year but have not been reported to the company.

### Provision for doubtful debts

A provision for doubtful debts is taken when there is objective evidence that whole or part of these debts has become irrecoverable. The provision is calculated as the difference between the book value and recoverable value.

# End of service inlemnity provision

End of service inlemnity provision is calculated based on the internal regulations prepared by the company in accordance with jordanian campanies law.

Annual compensations paid to terminated employees are charged at the end-of-service indemnity provision when paid. Moreover, an allowance for the company's liabilities in connection with end-of-service compensations is taken to the statement of income.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# Cost of issuance or purchase of shares of the insurance company

Any costs resulting from the issuance or purchase of shares of the insurance company are set on retained earnings(set in net value after tax impact to these costs if they occur) If the issuance or purchase process has not been completed then these costs are recognized as expenses on the income statement.

# Revenue Recognition

# -Insurance Contracts

Insurance premiums arising from insurance contracts are recorded as revenue for the year (earned insurance premiums) on the basis of the maturities of time periods and in accordance with the insurance coverage periods. Insurance premiums from the insurance contracts unearned at the date of the statement of financial position are recorded as unearned insurance premiums within liabilities.

Claims and incurred losses settlement expenses are recorded in the statement of income based on the expected liability amount of the compensation relating to the insurance policyholders or other affected parties.

# - Dividends and Interest

Dividends from investments are recorded when the right of the shareholder to receive dividends arises upon the related resolution of the general assembly of shareholders.

Interest income is calculated according to the accrual basis based on the maturities of the time periods, original principals, and earned interest rate.

### **Rental Income**

Rental income from investment properties is recognized in statement of income on a straight line basis over the term of operating lease and the advances amd unearned portion of the rental income is recognized as a liability.

### **Expense Recognition**

all commissions and other costs relating to the acquisition of new or renewed insurance policies are amortized in the statement of income upon their occurrence. Other expenses are recognized on the accrual basis.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# **Insurance Compensation**

Insurance compensations represent the claims during the period and the change in the claims provision.

The insurance compensations represent all the amounts paid during the year whether they relate to the current year or previous years. Moreover, outstanding claims represent the highest estimated amount for the settlement of all claims resulting from events that took place prior to the statement of financial position date but were still unsettled at that date. Moreover, outstanding claims are calculated on the basis of the best information available at the date of financial statements and include the incurred but not reported claims provision.

# Salvage and Subrogation Reimbursements

Estimates of salvage and subrogation reimbursements are considered as an allowance in the measurement of the insurance liability of claims.

# **General and Administrative Expenses**

All distributable general and administrative expenses are loaded on insurance branches separately, Moreover (80%) the general and administrative expenses have been allocated to the various insurance departments of the basis of the earned premiums of each department in proportion to total premiums.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

### **Employees Expenses**

All distributable employee's expenses are reloaded on insurance branches separately. Moreover, 80% of the employee's expenses have been allocated to the various insurance departments on the basis of the earned premiums of each department in proportion to total premiums.

# **Acquisition Costs of Insurance Policies**

Acquisitions costs represent the costs incurred by the company againsts selling, underwriting, or starting new insurance contracts. The acquisition costs are recorded in the statement of income.

# **Mortgaged Financial Assets**

It is those financial assets pledged in favor of other parties with a right of the other party to dispose of them (selling or re-mortgage). Evaluation of these assets will continue in accordance with the adopted accounting policies according to each of their original classifications.

# **Liability Adequacy Test**

At each reporting date, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The group makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the liability. Any deficiency is immediately charged to the statement of income.

# 5. BANK DEPOSITS

|                       | Deposits<br>maturing within<br>a month | Deposits maturing<br>for more than a<br>month and up to<br>three months | Deposits<br>maturing after<br>more than a<br>month and a<br>year | To        | otal      |
|-----------------------|--|---|--|-----------|-----------|
|                       |  |   |  | 2016      | 2015      |
| In Jordan :           |  |   |  |           |           |
| Jordan<br>Kuwait Bank | 6,362,204                              | <b>E</b> .  | 325,000  | 6,687,204 | 4,927,527 |
|                       | 6,362,204                              |   | 325,000  | 6,687,204 | 4,927,527 |

The interest rates on deposits in Jordan Dinar ranged from 3% to 5%.

Moreover deposits collateralized against a bank guarantee issued to the order of the director of the insurance commission in addition to his position amounted to 325,000 at Jordan Kuwait Bank as of December 31, 2016 (2015:325,000 JD).



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 6. FINANCIAL ASSETS AT FAIR VALUE THROUGH THE INCOME STATEMENT

Financial assets at fair value through the income statement which been classified upon initial recognition as follows:

| Stock listed at Amman stock exchange | 2016               | 2015   |
|--------------------------------------|--------------------|--------|
|                                      | 11,453             | 12,550 |
|                                      | 11,453             | 12,550 |
| 7. FINANCIAL ASSETS DESIGNATED AT FA | IR VALUE THROUGH ( | OTHER  |
| COMPREHENSIVE INCOME                 | 2016               | 2015   |

| Inside Jordan  |           |           |
|--|-----------|-----------|
| Listed stocks  | 1,481,145 | 1,820,428 |
| Unlisted stocks  | 849,072   | 854,050   |
|  | 2,330,217 | 2,674,478 |
| Outside Jordan   |           |           |
| Stock listed at foreign market                             | 328,674   | 348,160   |
| Total  | 2,658,891 | 3,022,638 |
|  | 2016      | 2015      |
| Amman International Center for Trading Improvement (L.L.C) | 10,000    | 10,000    |
| Specialized for real estate investment and improvement.    | 839,072   | 844,050   |
|  | 849,072   | 854,050   |
|  |           |           |

# 8. REALESTATE INVESTMENT

|                                 | 2016      | 2015      |
|---------------------------------|-----------|-----------|
| Shmesani land                   | 758,500   | 758,500   |
| Shmesani building               | 480,390   | 480,390   |
| Loss : accumulated depreciation | 24,019    | 14,411    |
| Loss, decumanded depresamen     | 1,214,871 | 1,224,479 |

The Company has re-evaluated Real Estates Investments in January 25, 2016 by Real Estate experts in accordance with the regulations of the Insurance committee and the international statndards amounted 2,762,614 JD and it resulted in an excess of 1,547,743 JD, as a result of changes that occurred on the adjustment of the use of the building to the land (2964).





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 9. CASH AND CASH AT BANKS

|              | 2016      | 2015      |
|--------------|-----------|-----------|
| Cash on hand | 43,619    | 16,427    |
| Cash at bank | 2,432,092 | 4,697,294 |
|              | 2,475,711 | 4,713,721 |

# 10. CHEQUES UNDER COLLECTION AND NOTES RECEIVABLES

|                          | 2016      | 2015      |
|--------------------------|-----------|-----------|
| Cheques under collection | 1,089,332 | 532,734   |
| Notes receivables        | 75,744    | 627,653   |
|                          | 1 165 076 | 1.160.387 |

The cheques under collection maturing date up to June 30, 2017.

# 11. NET - ACCOUNTS RECEIVABLE

|                                | 2016        | 2015        |
|--------------------------------|-------------|-------------|
| Policy holders                 | 9,744,138   | 9,444,477   |
| Agents                         | 399,585     | 267,472     |
| Brokers                        | 42,257      | 120,500     |
| Employees                      | 87,334      | 48,472      |
| Others                         | 106,166     | 230,052     |
| Allowance for doubtful account | (1,100,000) | (1,050,000) |
|                                | 9,279,480   | 9,060,973   |

# The transaction on of allowance for doubtful account is as follows

|                           | 2016      | 2015      |
|---------------------------|-----------|-----------|
| Beginning balance         | 1,050,000 | 895,893   |
| Additions during the year | 181,147   | 154,107   |
| Disposals                 | (131,147) |           |
| Ending balance            | 1,100,000 | 1,050,000 |

# 12. REINSURANCE COMPANIES ACCOUNTS - DEBIT

|                                   | 2016      | 2015      |
|-----------------------------------|-----------|-----------|
| Local insurance company           | 1,461,578 | 1,238,322 |
| Foreign reinsurance company       | 1,383,464 | 1,601,899 |
| Allowance for reinsurance account | (800,000) | (800,000) |
|                                   | 2,045,042 | 2,040,221 |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 13. INCOME TAX

# A. Deferred Tax Assets

The Details Of this item is as Follow:

|  | 2016                          |              |                   | 2015                       |                 |              |
|--|-------------------------------|--------------|-------------------|----------------------------|-----------------|--------------|
|  | Beginning of the year balance | Amounts      | The amounts added | Balance,<br>end of<br>year | Deferred<br>tax | Deferred tax |
| Accounts covered                       |                               |              |                   |                            |                 |              |
| 1. Deferred tax assets                 |                               |              |                   |                            |                 |              |
| Unreported claims                      | 1,646,292                     |              | 833,274           | 2,479,566                  | 199,986         | 24,257       |
| Allowance for doubtful                 | 1,800,063                     | 1:0          | 50,000            | 1,850,063                  | 12,000          | 25,000       |
| Provision For end-of-service indemnity | 308,287                       | -            | 15,809            | 324,096                    | 3,794           | 1,532        |
| Accumulated Loss                       | (4.)                          | ( <b>*</b> ) | -                 |                            |                 | (345,054)    |
| Total                                  | 3,754,642                     |              | 899,083           | 4,653,725                  | 215,780         | (294,265)    |

The transaction of deferred tax assets was as follows

|                                    | 2016      |           | 2015      |           |  |
|------------------------------------|-----------|-----------|-----------|-----------|--|
|                                    | Assets    | Liability | Assets    | Liability |  |
| Balance at the begging at the year | 901,114   |           | 1,195,379 | 1.5       |  |
| Additions                          | 215,780   | (=)       | (294,265) | . H       |  |
| Balance at year end                | 1,116,894 | -         | 901,114   |           |  |

The differed tax asset has been taken by 24% of various allowances, which is refundable at the opinion at management.

# B- Income tax provision

Transaction on the income tax provision was as follows:

| 2016      | 2015                            |
|-----------|---------------------------------|
| 394,850   | 8,995                           |
| (525,437) | 豊                               |
| 629,568   | 385,855                         |
| 498,981   | 394,850                         |
|           | 394,850<br>(525,437)<br>629,568 |

- A tax settlement has been reached for income tax up to end of year 2014.
- In the opinion of managment and tax consultant the tax provision is sufficient.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

| crat . |           |      |           |     |    | 0 11 |      |
|--------|-----------|------|-----------|-----|----|------|------|
| The II | ncome tax | C IS | represent | ted | as | foll | OWS: |

|                                    | 2016      | 2015      |
|------------------------------------|-----------|-----------|
| Income tax for the year's profit * | (629,568) | (551.764) |
| Deferred Tax Assets                | 215,780   | (130.934) |
|                                    | (413,788) | (682,698) |

# \*Summary of the reconciliation of accounting profit with taxable profit:

| 2016      | 2015                             |
|-----------|----------------------------------|
| 2,011,597 | 1,892,279                        |
| (66,905)  | (103,559)                        |
| 678,508   | 510,295                          |
| 2,623,200 | 2,299,015                        |
| 629,568   | 551,764                          |
|           | (66,905)<br>678,508<br>2,623,200 |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 14. PROPERTY AND EQUIPMENT – NET

| 2016  | Lands   | Buildings * | Equipment<br>and<br>furniture's | Vehicles | Computers        | Total     |
|---|---------|-------------|---------------------------------|----------|------------------|-----------|
| Cost  |         |             |                                 |          |                  |           |
| Balance at the beginning of the year            | 913,900 | 949,090     | 291,486                         | 271,733  | 266,641          | 2,692,850 |
| Additions                                       | -       | 9,988       | 14,291                          | 165,500  | 60,736           | 250,515   |
| Disposals                                       | -       | =           | -                               | (95,000) | -                | (95,000)  |
| Balance at the end of the year                  | 913,900 | 959,078     | 305,777                         | 342,233  | 327,377          | 2,848,365 |
| Accumulated depreciation                        |         |             |                                 |          |                  |           |
| Accumulated Depreciation - begining of the year | -       | 336,437     | 225,578                         | 201,846  | 226,425          | 990,286   |
| Depreciation of the year                        | -       | 19,082      | 11,451                          | 30,726   | 49,026           | 110,285   |
| Disposals                                       | 21      | -           | r <del>-</del>                  | (59,250) | : <del>-</del> : | (59,250)  |
| Accumulated Depreciation - End of the year      | en .    | 355,519     | 237,029                         | 173,322  | 275,451          | 1,041,321 |
| Property and Equipment net book value           | 913,900 | 603,559     | 68,748                          | 168,911  | 51,926           | 1,807,044 |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

| <u>2015</u>                                     | Lands   | Buildings<br>* | Equipment<br>and<br>furniture's | Vehicles | Computers | Total     |
|---|---------|----------------|---------------------------------|----------|-----------|-----------|
| Cost  |         |                |                                 |          |           |           |
| Balance at the beginning of the year            | 913,900 | 934,090        | 262,452                         | 271,733  | 212,483   | 2,594,658 |
| Additions                                       | Ξ       | 15,000         | 29,034                          | 2        | 54,437    | 98,471    |
| Disposals                                       | -       | *:             | :=                              | -        | (279)     | (279)     |
| Balance at the end of the year                  | 913,900 | 949,090        | 291,486                         | 271,733  | 266,641   | 2,692,850 |
| Accumulated Depreciation                        |         |                |                                 |          |           |           |
| Accumulated Depreciation - begining of the year | -       | 317,454        | 215,248                         | 172,739  | 191,417   | 896,858   |
| Depreciation of the year                        | ā       | 18,983         | 10,330                          | 29,107   | 35,287    | 93,707    |
| Disposals                                       | -       | -              | -                               | -        | (279)     | (279)     |
| Accumulated Depreciation - End of the year      | -       | 336,437        | 225,578                         | 201,846  | 226,425   | 990,286   |
| Property and Equipment net book value           | 913,900 | 612,653        | 65,908                          | 69,887   | 40,216    | 1,702,564 |

Among the buildings, there is a first-class mortgage on a building that belongs to the company in which its book value amounts 598,900 JD for bank facilities granted by The Jordan Kuwait Bank . The mortgage amounts 1,500,000 JD which has been referred to in note (17).



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### 15. OTHER ASSETS

| e to                 | 2016    | 2015    |
|----------------------|---------|---------|
| Prepaid expenses     | 761,628 | 754,791 |
| Refundeable deposits | 10,262  | 10,262  |
| Other                | 54,546  | 55,373  |
|                      | 826,436 | 820,426 |
|                      |         |         |

# 16. NET ACCOUNTING PROVISION

|                         | 2016    | 2015    |
|-------------------------|---------|---------|
| Net accouting provision | 287,399 | 308,153 |
|                         | 287,399 | 308,153 |

#### 17. BANKS OVERDRAFT

|                    | 2016      | 2015      |
|--------------------|-----------|-----------|
| Inside Jordan:     |           |           |
| Jordan kuwait Bank | 2,193,313 | 2,095,708 |
|                    | 2,193,313 | 2,095,708 |

Bank Overdrafts are presented by the banck facilities granted by The Jordan Kuwait Bank as a current account ceiling of 2,250,000 JD with an average interest of 2%.

### 18. ACCOUNTS PAYABLE

|                   | 2016      | 2015      |
|-------------------|-----------|-----------|
| Policyholders     | 638,769   | 265,330   |
| Agents payable    | 59,919    | 43,863    |
| Associate company | 30,050    | 454,493   |
| Employees payable | 10,110    | 10,669    |
| Brokers           | 38,638    | 65,089    |
| Deferred Cheques  | 2,636,667 | 2,253,487 |
| Others            | 139,876   | 131,749   |
|                   | 3,554,029 | 3,224,680 |
|                   |           |           |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

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|---|----|----|----|----|----|-----|----|---|---|---|----|----|-----|----|---|---|----|--|
|   |    |    |    |    |    |     |    |   |   |   |    |    |     |    |   |   |    |  |

|                              | 2016      | 2015      |
|------------------------------|-----------|-----------|
| Local insurance companies    | 27,413    | 93,164    |
| Foreign reinsurers companies | 1,870,672 | 2,906,424 |
|                              | 1,898,085 | 2,999,588 |

#### 20. MISELLANEOUS PROVISIONS

This item consists of the following:

|   | 2016    | 2015    |
|---|---------|---------|
| *Provision For end-off-services indemnity | 328,047 | 312,238 |
|   | 328,047 | 312,238 |

\* Transaction on differet provisions is as followes:-

|  | Balance at the beginning of the year | Charged durring the year | Paid durring<br>the year | Balance at ending of the year |
|--|--------------------------------------|--------------------------|--------------------------|-------------------------------|
| Provision for end of service indemnity | 312,238                              | 15,809                   | ~                        | 328,047                       |
| service indefinity                     | 312,238                              | 15,809                   | -                        | 328,047                       |

### 21. OTHER PAYEBLES

| 72,335  | 47,175  |
|---------|---------|
| (0.065  |         |
| 60,065  | 60,195  |
| 515,443 | 196,051 |
| 43,439  | 31,387  |
| 691,282 | 334,808 |
| _       | 43,439  |

#### 22. PAID IN CAPITAL

Authorized and paid capital amounted to JD 9,100,000 distributed over 9,100,000 shares, the parvalue of each share is JD 1 as of December 31, 2016 compared to the paid capital 9,100,000 JD as of December 31, 2015 divided into 9,100,000 JD each for 1 JD.





2016

# JORDAN FRENCH INSURANCE COMPANY (PUBLIC SHAREHOLDING COMPANY)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### 23. STATUTORY RESERVE

In accordance with the Companies' Law in the Hashemite Kingdom of Jordan and the Company's Article of Association, the Company has established a statutory reserve by the appropriation of 10% of net income until the reserve equals 25% of the capital. However, the Company may, with the approval of the General Assembly continue deducting this annual ratio until this reserve is equal to the subscribed capital of the Company in full. This reserve is not available for dividends distribution.

#### 24. ACCUMULATED CHANGE IN FAIR VALUE

|                            | 2016        | 2015      |
|----------------------------|-------------|-----------|
| Beginning balance          | (895,420)   | (976,955) |
| Change during the year     | (363,747)   | 81,535    |
| Net change during the year | (363,747)   | 81,535    |
| Ending balance             | (1,259,167) | (895,420) |

#### 25. ACCUMULATED LOSSES

|                                      | 2016        | 2015        |
|--------------------------------------|-------------|-------------|
| Balance at the beginning of the year | (2,487,151) | (3,507,503) |
| Net income for the year              | 1,597,809   | 1,209,581   |
| Trasferred to statury reserves       | (201,160)   | (189,229)   |
|                                      | (1,090,502) | (2,487,151) |
|                                      |             |             |

### 26. INTEREST INCOME

|                  | 2016    | 2015    |
|------------------|---------|---------|
| Interest Revenue | 128,197 | 106,632 |
|                  | 128,197 | 106,632 |





annual report 2016

2015

46,904

2016

54,891

# JORDAN FRENCH INSURANCE COMPANY (PUBLIC SHAREHOLDING COMPANY)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

| 27 | NET PROFIT | FROME | INANCIAL ASSET | S AND INVESTMENTS |
|----|------------|-------|----------------|-------------------|

| Revenue dividends from financial assets designated through income                                | 22,590  | 114,344  |
|--|---------|----------|
| Unrealized (losses) / gain from financial assets designated                                      | (1,097) | (1,675)  |
| Net Losses from seeling financial assets at fair vaule through statement of comprehensive income |         | (78,888) |
|  | 21,493  | 33,781   |
| 28. OTHER REVENUE  |         |          |
|  | 2016    | 2015     |
| Currancy exchenge diffrences   | (1,351) | (4,783)  |
| Revenue fom sale of non-current assets   | 23,250  |          |
| Rent Reveunes  | 42,000  | 42,000   |
| Other revenue  | (9,008) | 9,687    |

### 29. EMPLOYEES EXPENSES

Amount transferred to income statement

|   | 2016      | 2015      |
|---|-----------|-----------|
| Salaries and bonuses  | 2,391,041 | 2,104,046 |
| Provident fund  | 200,281   | 177,406   |
| End – off service indemnity                                   | 15,809    | 15,808    |
| Company contribution to social security                       | 275,329   | 240,293   |
| Travel and transportations                                    | 103,405   | 101,987   |
| Medical expenses  | 127,058   | 114,825   |
|   | 3,112,923 | 2,754,365 |
| Employes expenses distributed to initial performance bond     | 2,490,338 | 2,203,492 |
| Employes expenses not distributed to initial performance bond | 622,585   | 550,873   |
| Total   | 3,112,923 | 2,754,365 |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 30. GENERAL AND ADMINISTRATIVE

|  | 2016      | 2015      |
|--|-----------|-----------|
| Rent   | 49,989    | 29,465    |
| Stationary and printing  | 45,740    | 33,574    |
| Advertisement  | 37,917    | 112,749   |
| Bank fees  | 13,982    | 13,637    |
| Bank commission  | 107,725   | 116,783   |
| Electricity, water and heating   | 51,612    | 49,277    |
| Maintenance  | 45,263    | 28,950    |
| Post and telephone   | 40,016    | 43,630    |
| Legal and consultation fees  | 282,892   | 69,717    |
| Hospitality  | 29,201    | 24,776    |
| Subscriptions  | 8,699     | 8,663     |
| Board of directors transportation expenses                                     | 44,930    | 45,525    |
| Government and others fees   | 148,158   | 126,798   |
| Insurance expenses   | 10,731    | 10,675    |
| Business insurance fees  | 179,279   | 177,833   |
| Non deductable tax   | 29,614    | 74,633    |
| Launched retained installments interest  | 35,943    | 28,708    |
| Computer preparation expenses  | 1,129     | 178       |
| Cleaning preparation   | 21,269    | 18,087    |
| Security Expenses  | 10,510    | 12,685    |
| Scientific Research And Vocational Training                                    | 27,634    | 19,614    |
| Vehicles Expenses  | 10,448    | 9,797     |
| Compensation for the affected by car accident                                  | 29,959    | 44,690    |
| Other expenses *   | 42,808    | 39,047    |
| Total And Allocated As Follow  | 1,305,448 | 1,139,491 |
| Total general and administrative expenses allocated to underwriting accounts   | 1,044,358 | 911,593   |
| Total general and administrative expenses unallocated to underwriting accounts | 261,090   | 227,898   |
| Total  | 1,305,448 | 1,139,491 |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### \*OTHER EXPENSES

|                        | 2016   | 2015   |
|------------------------|--------|--------|
| Uniforms For Employees | 4,992  | 50     |
| Stamps                 | 1,605  | 3,057  |
| Tender Expenses        | 2,117  | 2,265  |
| Donations              | 15,520 | 14,650 |
| Collecting Expenses    | 9,083  | 12,135 |
| Miscellaneous          | 9,491  | 6,890  |
|                        | 42,808 | 39,047 |

#### 31. EARNING PER SHARE

|                                   | 2016      | 2015      |
|-----------------------------------|-----------|-----------|
| Net income for the year           | 1,597,809 | 1,209,581 |
| Weighted average number of shares | 9,100,000 | 9,100,000 |
| Earning Per Share                 | 0,18      | 0.13      |

### 32. CASH AND CASH EQUIVALENTS

|   | 2016      | 2015      |
|---|-----------|-----------|
| Cash on hand and at the bank  | 2,475,711 | 2,463,721 |
| Addition: Deposits At Banks maturing within three months Less: Due to Banks maturing within three | 6,687,204 | 4,927,527 |
| Less: Due to Banks maturing within three months   | 2,193,313 | 2,095,708 |
| Net cash and cash equivalents   | 6,969,602 | 5,295,540 |

#### 33. RELATED PARTY TRANSACTIONS

The Company's transacted with the allied company, major shareholder, the Board of Directors, and the management within the company's main activities using commercial interest rates. All deferred sale account receivables and funds granted to related parties are effective and no provision was allocated.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

|  | 2016      | 2015      |
|--|-----------|-----------|
| The terms of the balance sheet:                |           |           |
| Accounts receivable (major shareholders) **    | 3,405,341 | 3,943,096 |
| The terms of the income statement:             |           |           |
| Underwriting premiums (major shareholders)     | 4,448,183 | 5,359,308 |
| Discontinued compensation (major shareholders) | 2,589,849 | 469,494   |

<sup>\*</sup>The Affiliated company present Jordanian for management and consultation company.

- \*\*\* The account payable item present obligation for the specialized for medical expenses management (L.L.C) which is owned from the affiliated company the jordanian for management and consultation company.
- -The specialized for medical expenses management (L.L.C) engaged auditing the medical claim and medical claim through the year 2015 amounted to JD 273,171 for the company.
- -Top executive management and board of dorector ( salary, bonuses, and other benefits) are as follows:

|  | 2016    | 2015    |
|--|---------|---------|
| Salaries and bonuses charged by senior management                    | 395,193 | 379,632 |
| The transportations of the members of the Board of Directors instead | 45,500  | 45,500  |

<sup>\*\*</sup> The major shareholders presend Jordan army force





2015

JORDAN FRENCH INSURANCE COMPANY (PUBLIC SHAREHOLDING COMPANY)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### 34. OTHER FEES

|            | 2016    | 2013    |
|------------|---------|---------|
| Other fees | 868,090 | 663,582 |
|            | 868,090 | 663,582 |

#### 35. RISK MANAGEMENT

The company manages various risk through placed a comprehensive strategy identifies risks and ways to address them, mitigate and through the unit to the Risk Committee and the Investment Committee where the risks are reviewed and adopt the necessary measures to face it and work to reduce and limit them. Add to that all the work centers responsible for identifying the risks related to their activity and to develop appropriate controls and monitor the effectiveness of continuity. The Company is exposed to insurance risk and credit risk, liquidity risk and market risk.

#### The risk management process

It is the company's management that is responsible for identifying and controlling risk, and in addition to that there are several others responsible for the company's risk management process.

# Risk measurement and reporting systems

The risk monitoring and control is through control limits for each type of risk types and that these limits reflect the company's business strategy and various market factors surrounding. Information is collected from the company's various departments and analysis to identify the potential risks that may arise from them.

It was presented and explained this information on the company's board.

#### Internal audit

The risk management audits annually by the Internal Audit Department, and by examining all the measures taken and the extent of compliance with the required procedures. The Internal Audit Department to discuss the audit results with the company's management, and are presented the results of its work to the Audit Committee.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### First: Descriptive Disclosures:

Risk management is the evaluation of the risk process of measurement and development of strategies to manage it . these strategies include the transfer of risks to another party , avoiding and mitigating their adverse effect on the company , in addition to accepting the related consequences partially or wholly .

#### Insurance risk

It includes insurance contract, pricing and risk diagnosis and classification and measurement of risk and also includes compensation for risk and exposure to disasters political and economic considerations risks

#### Risks of political and economic considerations

The company being a public company will be affected by the overall political and economic factors associated with Jordan and with all laws and regulations and legislation in Jordan, and for jordan's correlation with its neighboring countries, the political stability and economic and social factors have direct impact on Jordan.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### Credit risk and concentration on assets

The practice of the company's insurance business exposes the company to many risks, including the credit risk resulting from the failure or inability of debtors to fulfill their obligations towards the company resulting in case it happens to realized losses. Therefore, the most important duties of the Department of Finance in the company is to make sure these risks as not to exceed the specified general framework previously in the company's policy that works to balance risk and return.

As the company's management is working to control credit risk where the credit standing of the clients and customers on a regular basis in accordance with the evaluation system assessed, either the focus on risk assets are processed through the distribution of the company's portfolio on a global reinsurers from

first class to ensure the distribution of the risks minimal.

#### **Interest Rate Risks:**

Interest rate risks relate to long-term bond deposits, development bonds, and other deposits. Moreover, the company always endeavors to mitigate there risks through monitoring the changes in interest rates in the

market nterest rate risks relate to fixed deposits at banks and overdrafts accounts.

#### Foreign Currencies Risk

Foreign currencies risks are the risks resulting from the fluctuations in the value of the financial instruments due to the changes in the exchange rates of foreign currencies.

#### Liquidity Risk

The company's management follows a suitable system for the management of risks relating to short-term and long-term financing. This is performed through maintaining proper reserves, actual monitoring of the expected cash flows, and comparing the maturities of assets, on one hand, the financial liabilities and technical obligations, on the other.

#### Stock Market Risk

Since the company conducting investment activities in stock then it is necessary to analyze the performance of the stock market where the stock market in Jordan is one of the emerging markets, therefore dealing with it can cause into a liquidity squeeze risk.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

### Second: Quantitative Disclosures

#### 1- INSURANCE RISK

Risk of any insurance policy represent the probability of occurrence of the insured accident and the uncertainty of the related claim amount due to the nature of the insurance policy whereby the risks are volatile and unexpected in connection with insurance policies of a certain insurance class. As regards the application of the probability theory on pricing and the reserve,

the primary risks facing the company are that incurred claims and the related payment may exceed the book value of the insurance obligation. this may happen if the probability and risks of claims are greater than expected, as insurance accident are unstable and vary from one year to another, estimates may differ from the related statics.

Studies have shown that the more similar the insurance policies are the nearer expectations are to the actual loss. Moreover, diversifying the types of insurance risks covered decreases probability of the overall insurance loss.

Fire and other damage to property

The purpose of the Property Insurance compensate policyholders for damage caused to their real estate or for lost real estate value. And also policyholders can catch compensation for loss of earnings due to the inability to use the insured properties.

The main risks for real estate insurance contracts are fire and business interruption as the company in recent years has issued policies for properties containing fire alarm equipment. The conclusion of insurance contracts on the basis of the replacement for value of real estates and its content insured, cost of reconstruction of the real estate and providing alternatives to the content and the time required to restart the discontinued operations is considered as the main factors, that affect the size of the claims for the company's cover from reinsurance companies to limit the damage whether at the level of the low and great values and ratios that provide the required protection and its clients.

#### **Vehicles**

The purpose of vehicle insurance is to compensate policyholders from damage caused to their vehicles or responsibility against third parties arising from the accident. Also policyholders can catch compensation for combustion or steal their vehicles.

As for motor the main risks are claims for death and personal injuries and the replacement or repair of automobiles. The Company has cover from reinsurers to cover losses both at the level of the low and large values and ratios provide the required protection for businesses and their customers notification. The amounts to be paid in compensation for deaths and to injured and replacement costs of cars are the main factors affecting the level of claims.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

Marine and transportation insurance

As for marine and transportation insurance that are considered the main risk in the loss or damage of the marine and land units and accidents resulting in total or partial loss of goods.

the purpose of marine and transport insurance is compensatating insurance policies for damaged that arises from the loss or damaged sea and land units and accidents at sea and land, which produces partial or total loss of goods.

The strategy followed for the marine and transportation insurance sector is to ensure that policies are varied regarding shipping, land and roads covered by insurance. the Company has cover from reinsurers to cover losses both at the level of the low and great values and provided ratios that require protection for businesses and their clients.

#### Medical Insurance

Includes the insured losses when damage is caused by illness or disability and is followed by providing fixed financial benefits or benefits in the form of compensation or a combination of both benefits that the company has the intention of providing cover from reinsurance companies to reduce this risk.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

### 2- THE EVOLUTION OF ALLEGATIONS

Tables below show the actual allegations (based on management's estimates at the end of the year), compared to expectations for the past four years on the basis of the year that have been reported by the claim for insurance cars and on the basis of the year in which the insurance was underwritten to other general Insurance and branches of life insurance, as follows:

#### TOTAL - VEHICLES:-

| Accident year                           | 2012 and<br>before | 2013             | 2014      | 2015        | 2016      | Total       |
|---|--------------------|------------------|-----------|-------------|-----------|-------------|
| As at year end                          | 967,212            | 278,443          | 399,720   | 1,034,418   | 2,813,914 | 5,493,707   |
| After a years                           | 1,010,382          | 354,707          | 559,473   | 1,349,071   | :=        | 3,273,633   |
| After two years                         | 1,067,550          | 418,621          | 604,530   | -           | YG        | 2,090,701   |
| After three years                       | 1,167,014          | 506,434          | 1-1       |             | 1.5       | 1,673,448   |
| After four years                        | 1,211,121          | ( <del>U</del> ) | (4)       | (a)         |           | 1,211,121   |
| Surplus\deficit                         | (243,909)          | (227,991)        | (204,810) | (314,653)   |           | (991,363)   |
| Accumulated current Claims estimation   | 1,211,121          | 506,434          | 604,530   | 1,349,071   | 2,813,914 | 6,485,070   |
| Accumulated payments                    | 335,361            | 196,274          | (33,399)  | (2,328,873) | (520,318) | (2,350,955) |
| Unreported claims                       |                    | -                | 107,500   | 215,000     | 1,827,500 | 2,150,000   |
| Obligation as it shown in balance sheet | 875,760            | 310,160          | 530,429   | 3,462,944   | 1,506,732 | 6,686,025   |

### TOTAL - MARINE AND TRANSPORT:-

| Accident year                           | 2012 and before | 2013     | 2014    | 2015      | 2016    | Total     |
|---|-----------------|----------|---------|-----------|---------|-----------|
| As at year end                          | 92,108          | 5,500    | 35,000  | 37,000    | 312,537 | 482,145   |
| After a years                           | 92,108          | 6,500    | 35,000  | 200,780   | 1.5     | 334,388   |
| After two years                         | 92,108          | 6,500    | 35,000  | 2         | 12      | 133,608   |
| After three years                       | 92,108          | 6,500    | 2       | 2         | -       | 98,608    |
| After four years                        | 92,108          | -        | ш       |           | -       | 92,108    |
| Surplus\deficit                         | ( <del>)-</del> | (1,000)  | =       | (163,780) | 157     | (164,780) |
| Accumulated current Claims estimation   | 92,108          | 6,500    | 35,000  | 200,780   | 312,537 | 646,925   |
| Accumulated payments                    | (384,209)       | (30,500) | (2,500) | 190,280   | 178,579 | (48,350)  |
| Unreported claims                       | -               | -        | 2,500   | 5,000     | 42,500  | 50,000    |
| Obligation as it shown in balance sheet | 476,317         | 37,000   | 35,000  | 5,500     | 91,458  | 645,275   |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### TOTAL - AVIATION:-

| I O LIKE IN MALKOTA                     |                 |      |                 |                |      |                  |
|---|-----------------|------|-----------------|----------------|------|------------------|
| Accident year                           | 2012 and before | 2013 | 2014            | 2015           | 2016 | Total            |
| As at year end                          | 2               |      | 14              | -              | 72   | -                |
| After a years                           | -               | -    | (m)             |                |      | :2               |
| After two years                         | -               | 1-1  | i               | ). <del></del> | 1=1  | 84               |
| After three years                       | 78              | :=:  | : <del></del> : | -              | -    | -                |
| After four years                        | Net .           | =    | :=:             |                |      | : <del>-</del> : |
| Surplus\deficit                         | ıs              | -    | -               |                | **   | 3=1              |
| Accumulated current Claims estimation   | H               | -    | •               | *              | -    | 570              |
| Accumulated payments                    | ~               | 21   | 2               | _              | 4    | -                |
| Unreported claims                       | æ               | -    | -               | 25             | ů.   | -                |
| Obligation as it shown in balance sheet | -               | -    | -               | 41             | 20   | 2                |

# TOTAL - FIRE AND OTHER INSURANCE :-

| Accident year                           | 2012 and before | 2013     | 2014    | 2015        | 2016     | Total     |
|---|-----------------|----------|---------|-------------|----------|-----------|
| As at year end                          | 1,244,587       | 9,565    | 38,036  | 40,187      | 87,063   | 1,419,438 |
| After a years                           | 1,316,187       | 12,565   | 44,358  | 48,208      | -        | 1,421,318 |
| After two years                         | 1,316,187       | 12,765   | 44,403  | -           | -        | 1,373,355 |
| After three years                       | 1,317,937       | 13,340   | =       | <b>3</b> .6 | =        | 1,331,277 |
| After four years                        | 1,317,937       | ·=       | -       | <b>=</b> /  | -        | 1,317,937 |
| Surplus\deficit                         | (73,350)        | (3,775)  | (6,367) | (8,021)     | 7        | (91,513)  |
| Accumulated current Claims estimation   | 1,317,937       | 13,340   | 44,403  | 48,208      | 87,063   | 1,510,951 |
| Accumulated payments                    | 73,977          | (67,824) | 3,403   | (6,023)     | (69,800) | (66,267)  |
| Unreported claims                       | ω.              | · ·      | 5,000   | 10,000      | 85,000   | 100,000   |
| Obligation as it shown in balance sheet | 1,243,960       | 81,164   | 36,000  | 44,231      | 71,863   | 1,477,218 |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# TOTAL - OTHER BRANCHES:-

| Accident year                           | 2012 and before | 2013       | 2014    | 2015     | 2016  | total    |
|---|-----------------|------------|---------|----------|-------|----------|
| As at year end                          | -               | X.55       | <u></u> |          | -     | 12       |
| After a years                           | ÷               | Y <u>⊕</u> | -       | (4)      | -     | -        |
| After two years                         | 经               | 85         | 1-1     | -        | = 1   | -        |
| After three years                       | 505             | 2.00       | 1.00    |          | 50    | 505      |
| After four years                        | 505             | //=        | -       | -        | -1    | 505      |
| Surplus\deficit                         |                 | 020        | -       | **       | #0    | =        |
| Accumulated current Claims estimation   | 505             | TE.        | rei     | -        | ₩.    | 505      |
| Accumulated payments                    | 505             | -          | (3,036) | (18,377) | (341) | (21,249) |
| Unreported claims                       | -               | <b>5</b>   | 500     | 1,000    | 8,500 | 10,000   |
| Obligation as it shown in balance sheet | -               | -          | 3,536   | 24,377   | 3,841 | 31,754   |

### TOTAL - RESPONSIBILITY:-

| Accident year                           | 2012 and before | 2013     | 2014  | 2015       | 2016     | Total    |
|---|-----------------|----------|-------|------------|----------|----------|
| As at year end                          | 78,943          | 7,000    |       | 180        | 31,432   | 117,555  |
| After a years                           | 78,943          | 7,000    | //e   | 180        | -        | 86,123   |
| After two years                         | 78,943          | 7,000    | =     | Œ          | -        | 85,943   |
| After three years                       | 78,943          | 17,000   | -     | 75         | (=)      | 95,943   |
| After four years                        | 78,943          | -        | 2     | 752d       | -        | 78,943   |
| Surplus\deficit                         | =               | (10,000) | 2     | 9 <b>=</b> | -        | (10,000) |
| Accumulated current Claims estimation   | 78,943          | 17,000   | -     | 180        | 31,432   | 127,555  |
| Accumulated payments                    | 275             | 10,000   | (750) | (1,500)    | (22,710) | (14,685) |
| Unreported claims                       |                 | :=:      | 750   | 1,500      | 12,750   | 15,000   |
| Obligation as it shown in balance sheet | 78,668          | 7,000    | 41    | 180        | 41,392   | 127,240  |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# TOTAL - CREDIT AND GUARANTEE:-

| Accident year                           | 2012 and before | 2013    | 2014    | 2015     | 2016     | Total    |
|---|-----------------|---------|---------|----------|----------|----------|
| As at year end                          | 84,855          | 12,626  | 16,721  | 52,673   | 50,598   | 217,473  |
| After a years                           | 86,551          | 14,716  | 18,334  | 131,172  | 2        | 250,773  |
| After two years                         | 86,551          | 14,716  | 18,334  | 15       | 9        | 119,601  |
| After three years                       | 86,551          | 14,716  | ¥       | -        | -        | 101,267  |
| After four years                        | 86,551          | =       | -       | 2        | -        | 86,551   |
| Surplus\deficit                         | (1,696)         | (2,090) | (1,613) | (78,499) | ä        | (83,898) |
| Accumulated current Claims estimation   | 86,551          | 14,716  | 18,334  | 131,172  | 50,598   | 301,371  |
| Accumulated payments                    | 1,696           | 394     | (5,477) | 66,899   | (84,937) | (21,425) |
| Unreported claims                       | Ξ.              | -       | 5,000   | 10,000   | 85,000   | 100,000  |
| Obligation as it shown in balance sheet | 84,855          | 14,322  | 18,811  | 54,273   | 50,535   | 222,796  |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### 3. CONCENTRATION OF RISK

Assets, liabilities and accounts off the balance sheet are set according to the type of insurance

### FOR THE YEAR ENDED DECEMBER 31, 2016

| Insurances<br>type |        | Marine and<br>transportation in<br>thousands of JD's | Aviation in<br>thousands of<br>JD's | Fire in<br>thousands of<br>JD's | Responsibilty in<br>thousands<br>of<br>JD's | Credit in | Medical in<br>thousands of<br>JD's | Other<br>branches in<br>thousands of<br>JD's | Life in<br>thousands of<br>JD's |
|--------------------|--------|--|-------------------------------------|---------------------------------|---|-----------|------------------------------------|--|---------------------------------|
| Total              | 13,945 | 1,060  | 243                                 | 2,468                           | 191   | 612       | 1,454                              | 45   | 111                             |
| Net                | 9,982  | 93   | 2                                   | 367                             | 31  | 331       | 682                                | 8  | 19                              |

### FOR THE YEAR ENDED DECEMBER 31, 2015

| Insurances<br>type | Vehicles in<br>thousands of<br>JD's | Marine and<br>transportation<br>in thousands<br>of JD's | Aviation in<br>thousands of<br>JD's | Fire in<br>thousands of<br>JD's | Responsibity<br>in thousands<br>of JD's | Credit in<br>thousands<br>of JD's | Medical<br>in<br>thousands<br>of JD's | Other<br>branches<br>in<br>thousands<br>of JD's | Life in<br>thousands<br>of JD's |
|--------------------|-------------------------------------|---|-------------------------------------|---------------------------------|---|-----------------------------------|---------------------------------------|---|---------------------------------|
| Total              | 12.607                              | 566   | 175                                 | 3.029                           | 274                                     | 440                               | 1.431                                 | 259   | 111                             |
| Net                | 9.132                               | 58  | 2                                   | 296                             | 25                                      | 235                               | 742                                   | 66  | 24                              |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# FOR THE YEAR ENDED DECEMBER 31, 2016

Assets, liabilities off the balance sheet are set according to the geographical and sectoral distributions as follow:-

### A- By geographical areas

|                                | Assets     | Liabilities | Accounts off the balance sheet | Assets    | Liabilities | Accounts<br>off the<br>balance<br>sheet |
|--------------------------------|------------|-------------|--------------------------------|-----------|-------------|---|
| Within Kingdom                 | 7,304,927  | 20,129,009  | 5.                             | 7,453,050 | 18,892,712  | ä                                       |
| Other Middle Eastern countries | ÷          | -           | 27                             | ¥         | ۵           | -                                       |
| Europe                         | **         | <b>3</b> /  | =:                             | -         | ÷           | =                                       |
| Asia                           |            | <b>.</b>    | ā.                             | Ħ         | #           | ä                                       |
| Africa                         | <b>2</b> 0 | 8           | (5)                            | 2         | 2           | 4                                       |
| America                        | 8.         |             |                                |           |             |   |
| Other countries                | <u> </u>   | 4           | <u> </u>                       |           | 2           | -                                       |
| Total                          | 7,304,927  | 20,129,009  | 40                             | 7,453,050 | 18,892,712  | 2                                       |

Assets, liabilities off the balance sheet are set according to the geographical and sectoral distributions as follow:-

### **B- By Sector**

| _                              | Assets    | Liabilities | Accounts off<br>the balance<br>sheet | Assets    | Liabilities | Accounts off<br>the balance<br>sheet |
|--------------------------------|-----------|-------------|--------------------------------------|-----------|-------------|--------------------------------------|
| Public sector                  | 1,247,528 | 3,471,495   | <del></del>                          | 916,940   | 2,471,495   |                                      |
| Institutes<br>and<br>companies | 3,119,562 | 6,932,191   | -                                    | 3,354,782 | 6,370,284   | -                                    |
| Members                        | 2,937,837 | 9,725,323   | -                                    | 3,181,328 | 10,050,933  |                                      |
| Total                          | 7,304,927 | 20,129,009  | -                                    | 7,453,050 | 18,892,712  | •                                    |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 4 - REINSURANCE COMPANIES

As it is with other insurance companies in order to minimize exposure to financial losses arising from large insurance claims, the Company within the normal course of business to enter into reinsurance agreements with other parties.

To minimize its exposure to significant losses from reinsurer insolvencies, the Company evaluates the financial position of the reinsurance companies that deal and monitors concentrations of credit risk arising from geographic regions, activities or economic characteristics similar to those companies, the re-insurance contracts issued the company is not relieved of its obligations towards policyholders campaign, and as a result the company remains committed with claims reinsured in the case of the inability of reinsurers to meet its obligations assumed under the reinsurance agreements.

### 5- THE SENSITIVITY OF RISK INSURANCE

The following table illustrates the possible change in the prices of the written premiums on income statement and while keeping all other influential changes fixed

|                                   | Change in percentage | The impact on writhe premiums | The impact pre – tax profit for the year | The impact on owners equity * |
|-----------------------------------|----------------------|-------------------------------|--|-------------------------------|
|                                   | %                    | JD                            | JD                                       | JD                            |
| Vehicles                          | 10                   | 1,182,510                     | 1,126,541                                | 856,171                       |
| Maritime and transportation       | 10                   | 101,359                       | 13,342                                   | 10,140                        |
| Aviation                          | 10                   | 80,513                        | 18,452                                   | 14,024                        |
| Fire and other damage to property | 10                   | 213,326                       | 60,797                                   | 46,206                        |
| Responsibility                    | 10                   | 8,283                         | 2,661                                    | 2,022                         |
| Credit and warranty               | 10                   | 60,425                        | 25,105                                   | 19,080                        |
| Medical                           | 10                   | 772,179                       | 617,301                                  | 469,149                       |
| Others branches                   | 10                   | 22,669                        | 26,151                                   | 19,875                        |
|                                   |                      | 2,441,264                     | 1,890,350                                | 1,436,667                     |

<sup>\*</sup> Net after the deduction of income tax impact.

In case of negative change the effect is then equal to the changes above with reverse of the sign.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

The following illustrates the possible change in the prices of the whiten premiums on income statement and while keeping all other inflectional changes fixed:-

|                                   | Change in percentage | The impact on writhe premiums | The impact<br>pre – tax profit<br>for the year | The impact on owners equity |  |
|-----------------------------------|----------------------|-------------------------------|--|-----------------------------|--|
|                                   | %                    | JD                            | JD   | JD                          |  |
| Vehicles                          | 10                   | 1,179,556                     | (902,709)                                      | (686,059)                   |  |
| Maritime and transportation       | 10                   | 4,198                         | (3,132)  | (2,380)                     |  |
| Aviation                          | 10                   | ÷                             | €  | 嘉                           |  |
| Fire and other damage to property | 10                   | 126,754                       | (9,050)  | (9,878)                     |  |
| Responsibility                    | 10                   | 14,039                        | (2,657)  | (2,019)                     |  |
| Credit and warranty               | 10                   | 31,150                        | (10,209)                                       | (7,759)                     |  |
| Medical                           | 10                   | 742,123                       | (508,530)                                      | (386,483)                   |  |
| Others branches                   | 10                   | 9,397                         | (3,511)  | (2,668)                     |  |
|                                   |                      | 2,107,217                     | (1,439,798)                                    | (1,097,246)                 |  |

<sup>\*</sup> Net after the deduction of income tax impact.

In case of negative change the effect is then equal to the changes above with reverse of the sign.

#### 6- FINANCIAL RISKS

The Company follows the financial policies of the various risk management within a specific strategy and assume management control of the company and adjust the risk and make optimal strategic distribution for each of the financial assets and financial liabilities, including interest rate risk, credit risk, foreign exchange risk and market risk.

The company follows the financial hedge for each of the financial assets and financial

The company follows the financial hedge for each of the financial assets and financial liabilities whenever the need arises policy, a hedge on future unexpected dangers.

#### Credit risk:

Credit risk is the risk that may result from the failure or inability of debtors and other parties to fulfill their obligations towards the company.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

The company believes that it is not significantly exposed to credit risk in terms of existing monitors receivables on an ongoing basis. The company also maintains balances and deposits with leading banking institutions.

The company carries out various insurance and secure the large number of customers, the largest customer the company has accounted for 32% of accounts receivable as of December 31, 2014 compared to 35% as at 31 December 2013, the company's largest customers and referred to above are a receivables government.

The company worked on the development of credit policy, and the company maintains balances and deposits with credit suitable banking institutions.

#### Market price risk

known as the danger that results from a fluctuation in the value of financial instruments due to changes in market prices, and that the securities that exposes the company to the risk of market price as at the balance sheet is the investment.

#### Interest rate risk

The company is exposed to interest rate risk on its assets and liabilities that bears interest such as bank deposits, loans and bank overdrafts.

Theinterestrateonbankinterestasofdecember, 31,2016 is 3%-5% annually (2015: 3%-5%).

The following table illustrates the sensitivity of the income statement for possible changes on interest rate as of december,31,2016 while all other influential changes kept fixed.

The sensetivity of the income statement is presented by the expected possible effects on the intrest rate for the profits of the year, which is calculated on financial assets and liabilities that hold various intrest rates as of December 31, 2016..

| Currency | Increase in interest rate | Impact on (loss) gain for the year before to |
|----------|---------------------------|--|
| JD       |                           | JD   |
| 2016     | 1%                        | 21,933                                       |
| 2015     | 1%                        | 20,957                                       |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

### Changes in price of shares risk

The following table illustrates the sensitivity of the income statement for possible changes on interest rate as of december,31,2014 while all other influential changes kept fixed.

A sensitivity analysis was made assuming that the prices of shares move with the same rate of change of the markets indicator.

| 2016  | Change in indicator | Impact on owners equity | Impact on income statement |
|---|---------------------|-------------------------|----------------------------|
| Financial assets<br>designated at fair value<br>through statement<br>comprehensive income | 5%                  | 573                     | 573                        |
| Financial assets<br>designated at fair value<br>through statement<br>comprehensive income | 5%                  | 69,986                  | -                          |
| 2015  |                     |                         |                            |
| Financial assets<br>designated at fair value<br>through statement<br>comprehensive income | 5%                  | 628                     | 628                        |
| Financial assets<br>designated at fair value<br>through statement<br>comprehensive income | 5%                  | 106.361                 | -                          |

In case of negative change the effect is then equal to the changes above with reverse of the sign.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

Foreign currency risk

Foreign currencies risks are the risks resulting from the fluctuations in the value of the financial instruments due to the change rates of foreign currencies.most of the company's assets and liabilities are funded by Jordanian Dinar or US Dollar.

|                  | In Jordanian Dinar |                     | Foreign currencies |                  |  |
|------------------|--------------------|---------------------|--------------------|------------------|--|
|                  | Current year       | Comparative<br>year | Current year       | Comparative year |  |
| Currency<br>type |                    |                     |                    |                  |  |
| US Dollar        | 630,736            | 13,322              | 446,561            | 9,445            |  |
| Syrian Pound     | 787,739,468        | 36,113,080          | 234,414            | 171,797          |  |

Liquidity Risk

Liquidity risk represents the inability of the company to provide the necessary funding to perform its obligations in due dates, to guard against this risk, management has diversified funding sources and management of assets and liabilities and convenient maturities and maintaining an adequate balance of cash and cash equivalents and securities negotiable.





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# FOR THE YEAR ENDED DECEMBER 31, 2016

| - | 4  |     |   |      |
|---|----|-----|---|------|
| ı | 13 | hil | 1 | ties |
|   |    |     |   |      |

|                              | Less than 1 moth | From 1<br>month to 3<br>month | More than<br>3 month to<br>6 month | More than<br>6 month to<br>1 year | More than<br>1 year to 3<br>years | More than 3 years | Without<br>maturity | total      |
|------------------------------|------------------|-------------------------------|------------------------------------|-----------------------------------|-----------------------------------|-------------------|---------------------|------------|
| Banks overdraft              | 2,193,313        | -                             | (#                                 | <del></del> 0                     | -                                 | -                 | w                   | 2,193,313  |
| Accounts payable             |                  | 710,806                       | 1,066,209                          | 1,777,014                         | -                                 | -                 | -                   | 3,554,029  |
| Reinsures companies accounts | ( <del></del>    | 379,617                       | 569,426                            | 949,042                           | 12                                | ш                 | 100                 | 1,898,085  |
| Other provisions             | .=               | -                             |                                    | -                                 | -                                 | 328,047           | : <b></b> )         | 328,047    |
| Income tax provisions        | n <del>ë</del>   | -                             | -                                  | 498,981                           |                                   | (#3)              | ite:                | 498,981    |
| Other liabilities            |                  | -                             | ~                                  | ( <b>=</b> )                      | 691,290                           | <del>=</del> ;    | .=                  | 691,290    |
| Total                        | 2,193,313        | 1,090,423                     | 1,635,635                          | 3,225,037                         | 691,290                           | 328,047           | -                   | 9,163,745  |
| Total assets                 | 8,786,431        | 2,928,810                     | 4,393,215                          | 9,665,074                         | 3,514,572                         | •                 | -                   | 29,288,102 |

# FOR THE YEAR ENDED DECEMBER 31, 2015

#### Liabilities

|                              | Less than<br>I moth | From 1<br>month to<br>3 month | More<br>than 3<br>month to<br>6 month | More than<br>6 month<br>to 1 year | More than<br>1 year to<br>3 years | More than<br>3 years | Without<br>maturity | total      |
|------------------------------|---------------------|-------------------------------|---------------------------------------|-----------------------------------|-----------------------------------|----------------------|---------------------|------------|
| Banks overdraft              | 2.095.708           | 2                             | -                                     | -                                 | •                                 | 5                    | ÷                   | 2.095.708  |
| Accounts payable             | -                   | 644.936                       | 967.404                               | 1.612.340                         | -                                 | ŝ                    | -                   | 3.224,680  |
| Reinsures companies accounts | -                   | 599.918                       | 899.876                               | 1.499.794                         | 3                                 | ä                    | **                  | 2.999.588  |
| Other provisions             | -                   |                               |                                       | Ē                                 | -                                 | 312.238              | -                   | 312.238    |
| Income tax provisions        | ::::                | <b>.</b>                      | -                                     | 394.850                           | =                                 | -                    | 191                 | 394.850    |
| Other liabilities            | -                   | -                             | 1/21                                  | ω.                                | 334.808                           | #0                   | 13 <b>4</b>         | 334.808    |
| Total                        | 2.095.708           | 1.244.854                     | 1.867.280                             | 3.506.984                         | 334.808                           | 312.238              | 3 <b>5</b>          | 9.361.872  |
| Total assets                 | 7.883.875           | 2.591.510                     | 3.710.670                             | 9.115.116                         | 4.035.429                         | .=:                  | -                   | 27.336.600 |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

#### 36. THE ANALYSIS OF THE MAIN SECTORS

#### (A) Information about the company's business segments

For administrative purposes the company is organized into two business segments, general insurance sector includes vehicles, and maritime transport, aviation, fire and other damage to property, liability insurance, credit and guarantee, and accident and health, and the sector life insurance, which includes life insurance, dental insurance or pension, insurance-related investment, permanent health insurance. These two sectors constitute the foundation on which the company used to show information related to key sectors. Above also includes sectors on investment and cash management for the company's own account. Transactions between business segments are based on estimated market prices and the same conditions are dealt with others.

#### (B) the geographical distribution Information

This illustration represents the geographical distribution of the company's business, the company's activities are mainly in the Kingdom, which represents the local business practice and the Company exercised any international activities.

The following is the distribution of the company's revenues and assets by geographic region:

|               | Inside K   | Kingdom    | Out Kingdom |      | Total      |            |
|---------------|------------|------------|-------------|------|------------|------------|
|               | 2016       | 2015       | 2016        | 2015 | 2016       | 2015       |
| Total revenue | 19,467,033 | 17,994,084 | 57%         | - P  | 19,467,033 | 17,994,084 |
| Total Assets  | 29,288,102 | 27,336,600 | -           |      | 29,288,102 | 27,336,600 |



annual tenore 2016

JORDAN FRENCH INSURANCE COMPANY (PUBLIC SHAREHOLDING COMPANY)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 37. CAPITAL MANAGEMENT

Is placed regulate capital requirements by the Insurance Commission, I have put these requirements to ensure an adequate margin, it has been put additional goals by the company to maintain a strong credit scores and the percentage of high capital in order to support its business and increase the upper limit of the value of the shareholders.

The Company manages its capital structure and makes adjustments to it in light of changes in business conditions, the company does not in any amendments to the objectives, policies and procedures related to the structuring of the capital during the current year and previous year.

The opinion of management: the company's management is seeking to raise the solvency margin during 2017.

The following table shows the amount that it considers the company as head of capital and solvency margin ratio:

|   | 2016        | 2015        |
|---|-------------|-------------|
| Initial capital items:  |             |             |
| Paiding capital   | 9,100,000   | 9,100,000   |
| Statury reserve   | 1,569,638   | 1,368,478   |
| Accumulated losse   | (1,090,502) | (2,487,151) |
| Items of additional capital:  |             | -           |
| Accumulated change in fair value of financial assets available for sale | (1,259,167) | (895,420)   |
| Increase in real estate investment                                      | 1,547,743   | 1,538,135   |
| Accumulated strucured capital (A)                                       | 9,867,712   | 8,624,042   |
| Accumulated required capital (B)  | 6,399,903   | 5,739,841   |
| Solvancy Margine Rate (A) / (B)   | 154%        | 150%        |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# 38- ANALYSIS OF ASSETS AND LIABILITIES MATURITIES

| 2016  | Up to a year | More than a year   | Total      |
|---|--------------|--|------------|
| Assets:   |              |  |            |
| Deposits at bank  | 6,687,204    | -  | 6,687,204  |
| Financial asstes designated at fair value through statement of comprehensive                              | 11,453       |  | 11,453     |
| income<br>Financial asstes designated at fair value<br>through statement of other comprehensive<br>income | -            | 2,658,891  | 2,658,891  |
| Cash on hand and at Banks   | 2,475,711    | and the same of th | 2,475,711  |
| Cheques under collections   | 1,165,076    | •  | 1,165,076  |
| Account recievables - net   | 9,279,480    | 8.00   | 9,279,480  |
| Receivables from reinsurance companies  | 2,045,042    | *  | 2,045,042  |
| Deferred Tax assets   | 1,116,894    | 9 <b>=</b>   | 1,116,894  |
| Investements in affiliated company  | =            | 1,214,871  | 1,214,871  |
| Fixed assets-net  | <u> </u>     | 1,807,044  | 1,807,044  |
| Other assets  | 826,436      | :=   | 826,436    |
| Total assets  | 23,607,296   | 5,680,806  | 29,288,102 |
| Liabilities   |              |  |            |
| Net unearned premiums provision   | 5,285,716    | x <del>e</del> .   | 5,285,716  |
| Net claims provision  | 6,231,281    | 7/2  | 6,231,281  |
| Net accounting provision  | 287,399      | =  | 287,399    |
| Due to Banks  | 2,193,313    | NE.  | 2,193,313  |
| Accounts payables   | 3,554,029    | : <u>-</u>   | 3,554,029  |
| Payables to reinsurers  | 1,898,085    | ×e.  | 1,898,085  |
| Miscellaneous provisions  | 328,047      | 爱  | 328,047    |
| Income tax provision  | 498,981      | :-   | 498,981    |
| Other payables  | 691,282      | 0.55   | 691,282    |
| Total liabilities   | 20,968,133   | -2   | 20,968,133 |
| Net   | 2,639,163    | 5,680,806  | 8,319,969  |



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# ANALYSIS OF ASSETS AND LIABILITIES MATURITIES (continued)

| 2015  | Up to a year  | More than a year  | Total      |
|---|---|-------------------|------------|
| Assets:   |   |                   |            |
| Deposits at bank  | 4,927,527   | -                 | 4,927,527  |
| Financial asstes designated at fair value through statement of comprehensive income       | 12,550  | E                 | 12,550     |
| Financial asstes designated at fair value through statement of other comprehensive income | 5 <b>7</b> .  | 3,022,638         | 3,022,638  |
| Investements in affiliated company  | 2,463,721   | _                 | 2,463,721  |
| Cash on hand and at Banks   | 1,160,387   | <del>,-</del> 1   | 1,160,387  |
| Cheques under collections   | 9,060,973   | 41                | 9,060,973  |
| Account recievables - net   | 2,040,221   | -7                | 2,040,221  |
| Receivables from reinsurance companies  | 901,114   | #1                | 901,114    |
| Deferred Tax assets   | -   | 1,224,479         | 1,224,479  |
| Fixed assets-net  | 3   | 1,702,564         | 1,702,564  |
| Other assets  | 820,426   | <u>~</u>          | 820,426    |
| Total assets  | 21,386,919  | 5,949,681         | 27,336,600 |
| Liabilities   | <del>2011 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000 - 11.000</del> |                   |            |
| Net unearned premiums provision   | 5,123,310   | 18 <del>5</del> 7 | 5,123,310  |
| Net claims provision  | 5,457,358   | 14                | 5,457,358  |
| Net accounting provision  | 308,153   |                   | 308,153    |
| Due to Banks  | 2,095,708   | -                 | 2,095,708  |
| Accounts payables   | 3,224,680   |                   | 3,224,680  |
| Payables to reinsurers  | 2,999,588   | -                 | 2,999,588  |
| Miscellaneous provisions  | 312,238   | : e1              | 312,238    |
| Income tax provision  | 394,850   | 8 <b>-</b> 8      | 394,850    |
| Other payables  | 334,808   | ( <del>=</del> )  | 334,808    |
| Total liabilities   | 20,250,693  | =                 | 20,250,693 |
| Net   | 1,136,226   | 5,949,681         | 7,085,907  |





NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

### 39- CASES HELD ON THE COMPANY

There are cases raised on the company from accidents and varied damages as at 31 December 2016 amounted JD 2.313.158 and these cases are still pending by the competent courts, And thats according to what has been said in the lawyer's letter of the company, and in managements opinion, the amounts allocated to meet the obligations that may arise from these cases are adequate.

#### **40- CONTINGET LIABILITIES**

The Company had the contingent liability as of December 31 2016 from bank guarantees. which amount JD 3,013,312 (2015: JD 2,292,224)

#### 41- FINANCIAL INSTRUMENTS

#### The Fair Value

The fair value of financial assets and financial liabilities Financial assets include cash and cash equivalents and checks under collection and receivables, securities, and include accounts payable, credit facilities and loans and credits and other financial liabilities.

First level: the market prices stated in active markets for the same financial instruments.

Level II: assessment methods depend on the input affect the fair value and can be observed directly or indirectly in the market.

Level III: valuation techniques based on inputs affect the fair value cannot be observed directly or indirectly in the market.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

| <u>December 31, 2016</u>  | level one | Second Level | third level    | _Total    |
|---|-----------|--------------|----------------|-----------|
| Financial assets designated at fair value through statement of comprehensive income       | 11,453    | 5            | a <del>n</del> | 11,453    |
| Financial assets designated at fair value through statement of other comprehensive income | 2,658,891 | ·=           | -              | 2,658,891 |
|   | 2,670,344 |              | _              | 2,670,344 |
|   |           |              |                |           |
| December 31, 2015   | level one | Second Level | third level    | Total     |
| Financial assets designated at fair value through statement of comprehensive income       | 12,550    | œ            | æ              | 12,550    |
| Financial assets designated at fair value through statement                               |           |              |                | 2.022.620 |
| of other comprehensive income   | 3,022,638 |              |                | 3,022,638 |

The value set out in the third level reflect the cost of buying these assets rather than its fair value due to the lack of an active market for them, this is the opinion of Directors that the purchase cost is the most convenient way to measure the fair value of these assets and that there was no impairment.

### 42- APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved by the Directors and authorized for issuance on February 9, 2017.

#### 43- COMPARTIVE FIGURES

Certain figures for 2015 have been reclassified to confirm presentation in the current year.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2016 (EXPRESSED IN JORDANIAN DINAR)

# Statement of financial position of the branch of life insurance as at 31 December

| Assets                                     |           |           |
|--|-----------|-----------|
| Deposits at banks                          | 1,122,168 | 830,028   |
| Totals investments                         | 1,122,168 | 830,028   |
| Cash on hand and bank balances             | 183,819   | 109,656   |
| Notes receivables                          | 172,219   | 79,979    |
| Accounts receivable – net                  | 446,774   | 769,504   |
| Accounts insurers – debitors               | 202,902   | 149,785   |
| Other assets                               | 74,418    | 65,308    |
| Total assets                               | 2,202,300 | 2,004,260 |
| Liabilities and shareholder's equity       |           | -         |
| Liabilities                                |           |           |
| Claims provision – net                     | 19,242    | 23,683    |
| Mathematical provision – net               | 287,399   | 308,153   |
| Total insurance contracts liabilities      | 306,641   | 331,836   |
| Accounts payable                           | 12,050    | 11,640    |
| Accounts payable reinsurers                | 14,574    | 14,333    |
| Other Liabilities                          | 3,080     | 2,800     |
| Total Liabilities                          | 336,345   | 360,609   |
| Shareholders' equity                       |           |           |
| Retained earnings                          | 1,865,955 | 1,643,651 |
| Total shareholders' equity                 | 1,865,955 | 1,643,651 |
| Total liabilities and shareholders' equity | 2,202,300 | 2,004,260 |