

الرقم: 2\2 /2019 التاريخ: 2019/3/25

للونياع مر لورص عان مد المد عم المديداللة

السادة/ هيئة الأوراق المالية المحترمين عمان – الأردن

T/CU 20

الموضوع: البيانات المالية الختامية كما في 2018/12/31

تحية طيبة وبعد،،،

بالإشارة الى الموضوع أعلاه، نرفق لكم طيه مايلي:-

- 1. البيانات المالية الختامية الموحدة لشركة المنارة للتأمين كما في 2018/12/31 مصادق عليها من المدقق الخارجي حسب الأصول.
  - 2. مسودة تقرير مجلس الإدارة لعام 2018.
- 3. قرار مجلس الإدارة رقم 2019/1/2 بتاريخ 2019/2/28 بإعتماد البيانات المالية لعام 2018 والمصادقة عليها.
  - 4. قرص مدمج (CD) يحتوي على التقرير السنوي ومتضمناً البيانات المالية للشركة.

م. أسامة جعنينه



# **Al-Manara Insurance Company**

Public Shareholding Company
Consolidated Financial Statements
31 December 2018

# Al-Manara Insurance Company Public Shareholding Company

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## INDEPENDENT AUDITOR'S REPORT

To The Shareholders of Al-Manara Insurance Company Public Shareholding Company Amman - Jordan

Opinion

We have audited the consolidated financial statements of Al-Manara Insurance Company (PSC), which comprise the consolidated statement of financial position as at 31 December 2018, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

**Basis for Opinion** 

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Hashemite Kingdom of Jordan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Emphasis of a Matter** 

As disclosed in note (34) of the accompanying consolidated financial statements, Company's solvency margin as at 31 December 2018 is below than the minimum margin determined by Insurance Administration which amounts to (150%).

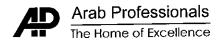
**Key Audit Matters** 

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report:

(1) Provision for Expected Credit Loss

Included in the accompanying consolidated financial statements at the end of the year 2018 financial assets totaling JOD (12,228,623), as the provision for the expected credit loss of these financial assets are dependent on the management's estimates of different variables, the adequacy of the provision is considered a key audit matter. The audit procedures performed by us to address this key audit matter included inquiring from management about the methodology used in calculating the provision and assessing the reasonableness of estimates and assumptions used by the management in calculating the provision amount. We have also inquired about the management's collection procedures and the amounts collected post year end.





(2) Deferred Tax Assets

Included in the accompanying consolidated financial statements at the end of the year 2018 deferred tax assets totaling JOD (1,240,293), as the expected benefits of these assets is primarily dependent on the Company's ability to generate adequate future profits, and since forecasting future profits is based on the Company's assumptions and estimates, determining the future benefits of the deferred tax assets is considered a key audit matter. The audit procedures performed by us to address this key audit matter included discussing the recoverability of the deferred tax assets with the Company's tax advisors and testing of the Company's budgeting procedures upon which the forecasts are based. We have also considered the appropriateness of its calculation and disclosure in the consolidated financial statements.

(3) Claims Reserve

Included in the accompanying consolidated financial statements at the end of the year 2018 claims reserve totaling JOD (5,108,404), as the calculation of this reserve is dependent on several assumptions and estimates, the assessment of its adequacy is considered a key audit matter. The audit procedures performed by us to address this key audit matter included challenging the appropriateness of the estimates and assumptions used by management to determine this reserve. Our challenge was based on the assessment of the historical accuracy of the Company's estimates on previous periods, identification and analysis of changes in assumptions from prior periods and an assessment of the consistency of assumptions. We have also obtained formal confirmation from the Company's external Actuary regarding the adequacy of this reserve.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.





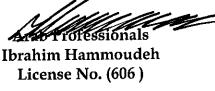
As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal
  control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the
  disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a
  manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within
  the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision
  and performance of the group audit. We remain solely responsible for our audit opinion.
- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of
  the audit and significant audit findings, including any significant deficiencies in internal control that we identify during
  our audit.
- We also provide those charged with governance with a statement that we have complied with relevant ethical requirements
  regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to
  bear on our independence, and where applicable, related safeguards.
- From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

The Company maintains proper accounting records and the accompanying consolidated financial statements are in agreement therewith and with the financial data presented in the Board of Director's report, and we recommend the general assembly to approve it.

18 February 2019 Amman – Jordan





Blic Account

# Al-Manara Insurance Company Public Shareholding Company Consolidated Statement of Financial Position As at 31 December 2018

	Notes	2018	2017
Assets			
Investments			
Bank deposits	3	4,811,388	6,975,076
Financial assets at fair value through other comprehensive income	4	547,670	562,526
Financial assets at amortized cost	5	234,179	311,872
Investment property	6	1,231,586	1,231,586
Total Investments		6,824,823	9,081,060
Cash on hand and at banks	7	526,130	299,808
Checks under collection	8	642,768	641,548
Accounts receivable	9	1,807,578	1,833,716
Reinsurers receivables	10	171,728	172,325
Deferred tax assets	11	1,240,293	1,089,665
Property and equipment	<b>12</b>	2,221,962	2,001,384
Other assets	13	327,475	312,904
Total Assets		13,762,757	15,432,410
Liabilities and Equity			
Liabilities			
Unearned premiums reserve - net		2,543,147	3,463,846
Outstanding claims reserve – net		5,108,404	5,313,843
Total Technical Reserves		7,651,551	8,777,689
Accounts payable	14	828,349	549,592
Reinsurers payables	15	1,179,311	915,264
Other provisions		122,434	165 <b>,7</b> 14
Other liabilities	16	860,822	1,006,655
Total Liabilities		10,642,467	11,414,914
Equity			
Paid in capital	17	5,000,000	5,000,000
Statutory reserve	18	530,874	530,874
Voluntary reserve	19	17,684	17,684
Cumulative change in fair value	20	( 483,286)	( 541,292)
Accumulated losses	21	( 1,944,982)	( 989,770)
Net Equity		3,120,290	4,017,496
Total Liabilities and Equity		13,762,757	15,432,410
* *			

<sup>&</sup>quot;The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

# Al-Manara Insurance Company Public Shareholding Company Consolidated Statement of Profit or Loss For the Year Ended 31 December 2018

	Notes	2018	2017
Revenues			
Gross written premiums		8,332,999	9,799,866
Less: Reinsurers' share		( 1,615,407)	( 1,896,879)
Net written premiums		6,717,592	7,902,987
Net change in unearned premiums reserve		920,699	( 972,117)
Net earned premiums		7,638,291	6,930,870
Commissions revenues		180,700	219,186
Insurance policies issuance fees		393,800	454 <i>,</i> 650
Other underwriting revenues		232,374	190,486
Interest income	22	308,956	276,195
Gains from financial assets and investments, net	23	<b>72,688</b>	144,930
Other revenues (expenses)	24	345,869	( 2,267)
Total Revenues		9,172,678	8,214,050
Claims, losses and expenses			
Paid claims		9,877,377	8,819,925
Less: Recoveries		( 649,315)	( 549,491)
Less: Reinsurers' share		( 1,544,904)	( 1,413,561)
Net paid claims		7,683,158	6,856,873
Net change in claims reserve		( 205,438)	( 836,719)
Allocated employees expenses	25	896,764	1,033,425
Allocated administrative expenses	26	368 <i>,</i> 701	381,351
Excess of loss premiums		207,816	227,425
Policies acquisition costs		443,217	447,428
Other underwriting expenses		189,4 <u>95</u>	183,902
Net Claims		9,583,713	8,293,685
Unallocated employees expenses	25	224,191	258,356
Depreciation	12	78,505	87,604
Unallocated administrative expenses	26	92,175	95,338
Provision for expected credit losses	3,8,9,10	273,634	403,359
Other expenses	, , ,	13,682	14,295
Total Expenses		682,187	858,952
Tara fautha wasu bafara tau		( 1,093,222)	( 938,587)
Loss for the year before tax	11	147,957	( 51,183)
Income tax gain (expense)	11		( 989,770)
Loss for the year		( 945,265)	( 303,770)
•			,
Basic and diluted loss per share	27	( 0.189)	( 0.198)

<sup>&</sup>quot;The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

# Al-Manara Insurance Company Public Shareholding Company Consolidated Statement of Comprehensive Income For the Year Ended 31 December 2018

	Notes	2018	2017
Loss for the year		( 945,265)	( 989,770)
Other comprehensive income items:  Change in fair value of financial assets through other comprehensive income	20	498	( 10,565)
Total comprehensive loss for the year		( 944,767)	( 1,000,335)

<sup>&</sup>quot;The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

Al-Manara Insurance Company Public Shareholding Company Consolidated Statement of Changes in Equity For the Year Ended 31 December 2018

Total Equity	4,017,496	4,065,057 - ( 944,767)	3,120,290	5,017,831
Accumulated Losses	( 989,770) 47,561	( 942,209) ( 57,508) ( 945,265)	( 1,944,982)	( 827,441) ( 951,595) 1,779,036 ( 989,770) ( 989,770)
Cumulative Change in Fair Value	( 541,292)	( 541,292) 57,508 498	( 483,286)	( 530,727) - ( 10,565) ( 541,292)
Voluntary Reserve	17,684	17,684	17,684	17,684
Statutory Reserve	530,874	530,874	530,874	530,874
Treasury Stocks	1 1	, , ,		1,172,559)
Paid - In Capital	5,000,000	5,000,000	5,000,000	7,000,000 ( 220,964) (1,779,036) - 5,000,000
	Balance at 1 January 2018	Impact of adopting harmooy 1 January 2018  Restated opening balance at 1 January 2018  Sale of financial assets at fair value through other comprehensive income	Total comprehensive loss for the year Balance at 31 December 2018	Balance at 1 January 2017 Treasury stock recall Loss extinguishment Total comprehensive loss for the year Balance at 31 December 2017

"The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

# Al-Manara Insurance Company Public Shareholding Company Consolidated Statement of Cash Flows For the Year Ended 31 December 2018

	Notes	2018	2017
Cash Flows From Operating Activities		( 1,093,222)	( 938,587)
Loss before tax	12	78,505	87,604
Depreciation	12		( 276,195)
Interest income		( 308,956) 273,634	403,359
Provision for expected credit losses		( 920,699)	972,117
Net change in unearned premiums reserve		005 400	( 836,719)
Net change in claims reserve		( 205,438) ( 294,869)	-
Unneeded impairment provision of property and equipment		( 51,000)	_
Unneeded provision for lawsuit		( 01,000)	( 3,120)
Gain from sale of property and equipment		-	( -,,
Changes in working capital		( 1,863)	( 200,308)
Checks under collection		( 124,747)	( 661,634)
Accounts receivable		( 69,148)	( 22,868)
Reinsurers receivables		( 14,571)	( 16,657)
Other assets		278,757	135,705
Accounts payable		264,047	( 472,248)
Reinsurers payables		7,720	( 11,253)
Other provisions		( 148,505)	517,483
Other liabilities		( 140,000)	( 1,125)
Paid income tax		( 2,330,355)	( 1,324,446)
Net cash flows used in operating activities		( 2,330,333)	(1,024,110)
Investing Activities		1 710 257	1,451,579
Denosits mature after three months		1,710,357 15,354	1,401,017
Financial assets at fair value through other comprehensive income		308,956	276,195
Interest received		77,693	
Financial assets at amortized cost		( 4,214)	( 25,740)
Property and equipment			1,702,034
Net cash flows from investing activities		2,108,146	1,702,054
		( 222,209)	377,588
Net change in cash and cash equivalents		1,015,645	638,057
Cash and cash equivalents, beginning of year	28	793,436	1,015,645
Cash and cash equivalents, end of year			

<sup>&</sup>quot;The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

2018 Al-Manara Insurance Company Public Shareholding Company

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			Mining		Aviation	-	Fire and other property	r property	Liability	lity	Medical	78	Others	2	Total	1
	MOTORS	Sin	TATAT	3			damage			†			934	2000	эшс	2m2
	Suc	2M7	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	STREE	7102	0707	
	207														_	
Written Premiums:	•	_		_		_	0,00	200	138 7M	116 M8	1.087.683	1.139,141	74,418	70,342	7,397,925	8,587,868
Discontinuos de la constantina della constantina	5,193,311	6,411,997	63,470	86,274	•		75,050	060/10/	10,100	-				į	A00 000	1 211 008
חברו חפתייני		0.1	15 224	¥ 03	2,698	-	230,400	431,246	316,086	251,237	1		1,014	C//′C	*/0,ccc	1,000
Facultative inward reinstrance	369,652	442,712	range!	07/000	2004			9	1000	250 750	1 067 583	1 139 141	75.432	76,117	8,332,999	9,799,866
Total premiums	5,562,963	6,854,709	78,694	167,302	2,698	,	1,070,742	1,195,342	454,/8/	- FG / / / / / / / / / / / / / / / / / /	and londy					
Less:					-			700	:		,		•	8	131,597	350,604
Local reinsurance share	130,767	185,830			,		2	101/201	, ,	627		40 776	33.957	32.174	1,483,810	1,546,275
Foreign reinstrance share	1,635	•	64,950	150,917	•		977,334	972,255	405,934	341,033		Part I		62,65	C 277 C02	7 902 987
	5430.561	6,668,879	13,744	16,385	2,698	•	92,578	58,793	48,853	25,602	1,087,683	1,089,865	41,475	20 K/CF	76C4/T/0	i Contractorio
Net written premums							•			•			-			
Add:					-	•		•								
Balance at beginning of the year		_	1	000		4 333	544 069	596.414	169,452	173,902	479,640	81,076	43,431	45,055	4,259,113	3,384,271
Unearned premiums reserve	2,977,762	2,450,188	24.759	# F F F F		4004	538.988	577,516	160,142	161,327		37,485	14,497	18,904	795,267	892,542
Less: Reinsurers' share	61,812	70,069	19,80	1		'			į	1	479 640	43.591	28.934	26,151	3,463,846	2,491,729
Net beginning unearned premiums	2,915,950	2,380,119	4,931	6,063	1	4,332	25,081	18,898	ULC,F			}				
Less:			_													
Balance at end of the year							777	070 070	100 646	149 452	519.010	479,640	35,295	43,431	3,090,099	4,259,113
Theamed premiums reserve	2,005,828	2,977,762	17,128	24,759	748 748		312,444	204,009	040/267	100/01			16.043	14.497	546.952	795.267
	35 468	61.812	13,514	19,828	1		294,440	538,988	187,487	160,142	<u> </u>		020'01	167/24	7A1 2A2 C	2 463 846
Less: Kennsurers snare	South I	010	2.614	4 921	248	,	18,004	25,081	12,159	9,310	519,010	479,640	19,252	20,33	4.000 pp.	0200000
Net ending uneamed premiums	1,9/0,360	2,915,750	TO'C	2000	980	4 332	99,655	52,610	46,004	28,867	1,048,313	653,816	51,157	40,080	1,000,	0,000,000
Net earned revenues from written premiums	6,376,151	6,133,048	15,061	71471	DEC.	4										

"The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

Al-Manara Insurance Company Public Shareholding Company Statement of Cost of Claims For the General For the Year Ended 31 December 2018 (In Jordanian Dinar)

							Fire and other property	r property	֧֓֞֝֟֓֓֓֟֝֟֓֓֓֓֓֓֟֟֟֓֓֓֟֟֟֓֓֓֓֟֟֓֓֓֟֟֓֓֟֓֓֟		Madion	-	Others		Total	
	Motors	22	Marine	ine	Aviati	tion	damage		Liability	ադ	TATAT					
		- 1			1	1	980	2002	8LUC	2017	2018	2017	2018	2017	2018	2017
	2018	2017	2018	2017	27.0	) TOP	2010	1				<del> </del>		-		
	700 270 0	7 407 617	508.05	82.802	,	-	404,925	592,871	2,279	8,545	1,093,823	710,193	302,539	17,897	715,778,6	8,819,925
Paid claims	000/0500	1707 10E/ 1	2		_		-							-	1	5
Less:	-	50	-	330	,		10.715	5,063	200		100,731	52,713	4	147	649,315	249/491
Recoveries	537,380	491,746	717	770			610.7	. ,	,				,		79,233	618,169
Local reinsurers' share	773,020	618,169		. ;	•		574 454	553 071	883	7.212	64.591	125,746	301,770	14,808	1.65,671	795,392
Leaving toing 1707C charp		25,869	24,163	989,980	,		20/4/0	1/0/000	į	1 993	000 EM	754 LES	692	2,942	7,683,158	6,856,873
Net Paid Claims	6,732,606	6,272,331	06430	13,796		,	13,533	34,73/	ek cy	33	-	-	 }			
Add:							_					_		_		
Cutstanding claims reserve at year end							107 000	1 907 050	140 500	240.500	112,647	135,672	56,811	36,124	8,930,970	7,527,622
Ponorted claims	5,224,620	5,089,154	123,711	128,722	1	1	2,4,4001	1000	001	000 6	23.270	11.242	4,833	13,000	1,108,476	1,149,742
To the state of th	1,017,573	1,107,000	2,600	6,500	•	•	27/00	70000	000	2021	,   		25.306	26.077	1,146,005	3,016,021
Incurred par 1101 reported change	714,605	835,604	116,400	12,24	1	ı	3,159,194	1,812,586	130,200	00000	, ,	_		•	785.037	347,500
Less: Neutomers sume	795,027	347 500	•					,	-	'	.		1	25.04	100 404	E 272 843
Less: Recoveries	100,001	3		12.45			166.187	95.364	14.500	2,000	135,917	146,914	36,338	2000	2,100/40±	CHO'CTO'C
Netoutstanding claims reserve at year end	4,742,551	5,013,050	12,211	13/400	•	1	113.487	85 364	10.000	20,000	112,647	135,672	31,505	10,047	3,999,928	4,164,101
Reported claims	3,724,978	3,906,050	7,311	80.0	•	•	700	1000	4 500	2,000	23.270	11,242	4,833	13,000	1,108,476	1,149,742
Incurred but not reported claims	1,017,573	1,107,000	2,600	6,500			00/76	70000	2		i i		_	_		
Tess																-
Outstanding claims reserve at beginning of the year	-			L			1 807 050	1 986 441	240.500	843,600	135,672	34,787	36,124	64,802	7,527,622	8,694,156
Perceip	5,089,154	5,635,441	128,722	129,085	,		2000	00001	0000	2,000	11,242	43,059	13,000	13,000	1,149,742	1,174,559
Nejvoren Commonwell Albims	1,107,000	1,100,000	6,500	6,500			TOYOO	TOTO	202.00	0001000		40.848	26.077	22,699	3,016,022	3,704,953
Incurred but not reported	835.604	832,148	121,255	121,78			1,812,586	1,846,464	000007	0000061	1	A DOOR			347,500	13 200
Less: Kernsurers snare	347.500	13.200	•	•	٠	1	-	,	,	֓֟֝֟֝֟֓֓֓֓֟֟֓֓֓֓֓֟֟֓֓֓֟֟֓֓֓֟֓֓֟֓֓֟֓֓֟֓֓֟		90000	25 0.67	102	5 213 842	6 150 562
Less; kecoveries	030 6 80 2	200 002	13.467	13.791	,		95,364	99,477	22,000	55,100	140,714	82,730	727/23			
Net outstanding claims reserve at beginning of the year	OCH CTIVE	STONE								į	100	027 557	12 083	(76 114)	7 477 720	6.020.154
	6.462.107	5,395,288	5,874	13,473	-	,	84,356	30,624	(6,104)	(31,767)	11/20g	050/150	1000	27,442		
Net claims ost																

"The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

Al-Manara Insurance Company Public Shareholding Company Statement of Underwriting (Loss) Profit For the General Insurance For the Year Ended 31 December 2018 (In Jordanian Dinar)

				+			Five and other property	r property			Madina	-	Othors	ž	Total	•
	Motors	- X	Marine	Je	Aviation	00	- ocurep		Liability	<u>-</u>	TATE TO	2				
						2,00		2017	2018	2017	2018	2017	2018	2017	2018	2017
	2018	2017	2018	2017	2018	7107	0107	, 707	-				1	00,01	7 636 301	020 020 2
Net carned revenues from written premiums	6,376,151	6,133,048	15,061	17,517	1,950	4,332	99,655	52,610	46,004	28,867	1,048,313	653,816	751,15		1,000,1	o royacero
Less:				ı			ì	6	(\$01.5.)	767	917,504	641.650	13,983	( 29,114)	7,477,720	6,020,154
Net claims cost	6,462,107	5,395,288	5,874	13,473		,	96 96 96 96 96 96 96 96 96 96 96 96 96 9	*70'0C	(£01'0 )	(6) (20)	720			<del></del>		
Add:					_	•	-	-	010	96	•	,	4.066	5,904	180,700	219,186
Commissions revenues	,	551	17,394	30,484		,	128,182	155,557	21,030	0.00	ļ	i d	420	7 806	393 800	454 650
Insurance policies issuance fees	268,351	334,625	5,112	620'2		,	47,529	57,514	18,133	14,680	20,677	908/05	0€¥¢	7,007	323 201	190 486
Self marray market	776,622	189,357	2,397	1,129	-	-	-	-	1		1		•		2 100	
Total revenues	412,372	1,262,293	34,090	42,736	2,518	4,332	191,010	232,857	101,299	104,204	181,486	48,022	44,670	80,594		1,7/2 M38
Less:							- - -	0360	7,224	3,084	37,014	22,337	5,476	2,660	443,217	447,428
Policies acquisition costs	313,647	344,176	47. 42.	11,811		,	100/7/	88 46	ļ		48.416	15,000	•		207,816	227,425
Excess of loss premiums	134,033	186,533	,	,			8	7,60'67		95	145179	164 454	11.455	10.989	1265,465	1,414,776
Allocated administrative expenses	844,802	989,593	11,950	24,153	410		162,605	172,568	cen'se	510/66	0/1/01	2000	8	878	189 495	183.902
Other expenses	89,578	105,472	1,249	1,504	4	-	10,172	11,678	1,015	S S	8	120'00			200 101 0	1000
	1 382 060	1,625,774	20,454	37,468	414	ı	270,745	270,498	77,304	56,952	337,392	265,432	17,624	17/407	2,105,993	44/3/331
Total expenses	(000 000)	(786.2.481)	13.636	5268	2.104	4,332	(262/62)	(37,641)	23,995	47,252	(155,906)	(217,410)	27,046	63,187	(1,138,548)	(498,493)
Underwriting (loss) profit	(200/2000)	(TOE/COC)	According													

"The attached notes from (1) to (38) are an integral part of these consolidated financial statements"

# **Al-Manara Insurance Company Public Shareholding Company** Notes to the Consolidated Financial Statements 31 December 2018

## (In Jordanian Dinars)

#### 1 . General

Al-Manara Insurance Company (-Previously- Al Bihar Al Arabia for Insurance Company) was incorporated as a public shareholding company during the year 1974 under the number (82) with paid-in capital of JOD (150,000) divided equally into (150,000) shares with par value JOD (1) per share. Many adjustments on the Company's capital, the latest was during the year 2006 to reach an authorized and paid-in capital of JOD (21) Million/share. The General Assembly has resolved in its extraordinary meeting held on 15 June 2014 to decrease the paid - in capital by JOD (14) Million to extinguish accumulated losses as at 31 December 2014 with the same amount, also the General Assembly has resolved in its extraordinary meeting held on 24 April 2017 to decrease the paid - in capital by JOD (2) Million to call treasury stocks and extinguish calling losses and accumulated losses as at 31 December 2016, accordingly the authorized and paid-in capital of the Company became JOD (5) Million/share. The Company's head office is in the Hashemite Kingdom of Jordan.

The Company is engaged in the insurance activities including motors, fire and other property damages, personal accidents, marine, transportation, aviation, liability, and medical.

Company's shares are listed in Amman Stock Exchange.

Company's Board of The accompanying consolidated financial statements were authorized for issue by the Directors in their meeting held on 18 February 2019 and it is subject to the General Assembly approval.

# 2 . Summary of Significant Accounting Policies

## **Basis of Preparation**

The consolidated financial statements of the Company and all its subsidiaries have been prepared in accordance with International Financial Reporting Standards.

The consolidated financial statements have been prepared on a historical cost basis except for financial assets at fair value.

The financial statements are presented in Jordanian Dinar which is the functional currency of the Company.

The accounting policies are consistent with those used in the previous year, except for the adoption of new and amended standards effective as at the beginning of the year.

# **Principles of Consolidation**

The consolidated financial statements comprise of the financial statements of the Company and its subsidiary where the Company has the power to govern the financial and operating policies of the subsidiary so as to obtain benefits from their activities. The financial statements of the subsidiary are prepared for the same reporting year as the Company using consistent accounting policies. All balances, transactions, income, and expenses between the Company and its subsidiary are eliminated.

Subsidiary are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases.

The results of operations of the subsidiary are consolidated in the statement of comprehensive income from the acquisition date which is the date on which control over subsidiary is transferred to the Company. The results of operation of the disposed subsidiary are consolidated in the comprehensive income to the disposal date which is the date on which the Company loses control over the subsidiary.

The following subsidiaries have been consolidated:

Company	Capital	Ownership	Establishment Country
Al Bihar Investment and Trading Company	79,503	100%	Jordan
Overseas for Investment in Real Estates Company	50,000	100%	Jordan
Abar for Investment and Real Estate Development Company	1,500	100%	Jordan

## Adoption of new and revised IFRS standards

The following standards have been published that are mandatory for accounting periods after 31 December 2018. Management anticipates that the adoption of new and revised Standards will have no material impact on the consolidated financial statements of the Company.

Standard No.		Title of Standards	Effective Date
IFRS 16	Leases		1 January 2019
IFRS 17	Insurance Contracts		1 January 2021

#### **Business Sector**

The business sector represents a set of assets and operations that jointly provide products and service subject to risks and returns different from those of other business sector which in measured based on the reports used by the top management of the Company.

The geographic sector relates to providing products and services in a defined economic environment subject to risks and returns different from those of other economic environments.

## **Use of Estimates**

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amount of financial assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the revenues and expenses and the resultant provisions and in particular, considerable judgment by management is required in the estimation of the amount and timing of future cash flows. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty and actual results may differ resulting in future changes in such provisions.

Management believes that the estimates are reasonable and are as follows:

- A provision of doubtful debts is estimated by the management based on their principles and assumptions according to International Financial Reporting Standards.
- The financial year is charged with its related income tax in accordance with regulations.
- Management reviews periodically the tangible assets in order to assess the depreciation for the year based on the useful life and future economic benefits. Any impairment is taken to the consolidated statement of profit or loss.
- The outstanding claim reserve and technical reserve are estimated based on technical studies and according to insurance administrations regulation and filed actuarial studies.
- A provision on lawsuits against the Company is made based on the Company's lawyers' studies in which contingent risk is determined; review of such study is performed periodically.
- The management periodically reviews whether a financial asset or group of financial assets is impaired, if so this impairment is taken to the consolidated statement of profit or loss.
- The measurement of impairment losses under IFRS 9 requires judgment, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances. Elements of the expected credit loss model that are considered accounting judgments and estimates include Probability of default (PD), Loss given default (LGD) and Exposure at default (EAD).

31 December 2018

Recognition of financial assets

Financial assets and financial liabilities are recognized on the trading date which is the date that the entity commits itself to purchase or sell the financial assets.

## Fair value

For fair value of investments, which are traded in organized financial markets, is determined by reference to the quoted market bid price at the close of the business on the statement of financial position date

Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement, as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: unobservable inputs for the asset or liability

# Financial assets at amortized cost

They are the financial assets which the Company's management intends according to its business model to hold for the purpose of collecting contractual cash flows which comprise the contractual cash flows that are solely payments of principal and interest on the outstanding principal.

Those financial assets are stated at cost upon purchase plus acquisition expenses. Moreover, the issue premium / discount are amortized using the effective interest rate method, and recorded to the interest account. Provisions associated with the decline in value of these investments leading to the inability to recover the investment or part therefore are deducted, and any impairment loss in its value is recorded in the statement of profit or loss.

The amount of the impairment loss recognized is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

It is not allowed to reclassify any financial assets from / to this category except for certain cases specified in the International Financial Reporting Standards (in the case of selling any of these assets before its maturity date, the result should be recorded in a separate line item in the statement of profit or loss, disclosures should be made in accordance to the requirements of International Financial Reporting Standards).

# Financial Assets at Fair Value through Other Comprehensive Income

These financial assets represent investments in equity instruments held for the purpose of generating gain on a long term and not for trading purpose.

Financial assets at fair value through other comprehensive income initially stated at fair value plus transaction costs at purchase date.

Subsequently, they are measured at fair value with gains or losses arising from changes in fair value recognized in the statement of other comprehensive income and within owner's equity, including the changes in fair value resulting from translation of non-monetary assets stated at foreign currency. Gain or Loss from the sale of these investments should be recognized in the statement of comprehensive income and within owner's equity, and the balance of the revaluation reserve for these assets should be transferred directly to the retained earnings and not to the statement of profit or loss.

These assets are not subject to impairment testing.

Dividends are recorded in the statement of profit or loss on a separate line item.

# Impairment in financial assets value

An assessment is made at each statement of financial position date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, the recoverable value is estimated in order to determine impairment loss.

**Investment property** 

Property held to earn rentals or for capital appreciation purposes as well as those held for undetermined future use are classified as investment property. Investment property is measured at cost less any accumulated depreciation and any accumulated impairment losses. The cost of constructed property includes the cost of material and any other costs directly attributed to bringing the property to a working condition for its intended

Investment property is valued in accordance with Insurance Administration regulations, and its fair value is disclosed in the investment property note.

Cash and cash equivalents

Cash and cash equivalents are carried in the consolidated financial statement at cost. For the purposes of the consolidated statement of cash flow, cash and cash equivalents comprise cash on hand and at banks, deposits with maturities less than three months, less restricted funds.

## Reinsurers' accounts

Reinsurers shares of insurance premiums, paid claims, technical provisions, and all other rights and obligations resulting are calculated based on signed contracts between the Company and reinsures are accounted for based on accrual basis.

Impairment in reinsurance assets

In case there is any indication as to the impairment of the reinsurance assets of the Company, which possesses the reinsured contract, the Company has to reduce the present value of the contracts and record the impairment in the statement of income.

The impairment is recognized in the following cases only:

There is objective evidence resulting from an event that took place after the recording of the reinsurance assets confirming the Company's inability to recover all the amounts under the contracts terms.

The event has a reliably and clearly measurable effect on the amounts that the Company will recover from reinsurers.

Property and equipment

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment loss. When assets are sold or retired, their cost and accumulated depreciation are eliminated from the accounts and any gain or loss resulting from their disposal is included in the statement of profit or loss.

The initial cost of property and equipment comprises its purchase price, including import duties and nonrefundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to income in the period the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in

the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation is computed on a straight-line basis at annual depreciation rates:

1	
Buildings	2%
Fixture & Furniture	10%
Computers	20%
Vehicles	15%
Machines and Equipment	15-20%

The useful life and depreciation method are reviewed periodically to ensure that the method and period of deprecation are consistent with the expected pattern of economic benefits from items of property plant and equipment.

#### Reinsurance

The Company engages within its normal activities a variety of inward and outward reinsurance operations with other insurance and reinsurance companies which involves different level of risks. The reinsurance operations include quota share, excess of loss, facultative reinsurance, and other types of reinsurance. These reinsurance contracts do not eliminate the Company's liability towards policy holders, where in the case the reinsurance fails to cover its share of total liability, the Company bears the total loss. The estimation of amounts that are likely to be recovered from reinsurers is done according to the Company's portion of total liability for each claim.

Treasury stock

Treasury stock is presented at cost, and these stocks don not have any right in the distribution of the dividends to shareholders and do not have the right to participate or vote at the Company's General Assembly meetings. Profit and loss resulting from sale of treasury stock is recognized in the shareholders' equity as premium or discount issue stock.

## **Provisions**

Provisions are recognized when the Company has an obligation at the date of the financial statements as a result of past events, and the cost to settle the obligation are both probable and measured reliably.

The amount recognized as a provision is the best estimate of the consideration required to settle the preset obligation at the financial statements date, taking into account the risks and uncertainties surrounding the obligation where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of these cash flows.

When it is expected to recover some or all amounts due from other parties, the due amount will be recognized

within the assets if the value can be measured reliably.

# A. Technical reserves

Technical reserves are provided for in accordance to the Insurance Commission's instructions, as follows:

- 1. Unearned premiums reserve is measured for general insurance business based on remaining days of the insurance policy of expiration, considering a period of 365 days except marine and transport insurance which is calculated based on written premiums for existing policies at the date of the financial statements in accordance with Laws, regulations and instructions issued pursuant there to.
- 2. Outstanding claims (Reported) provision is measured at the maximum value of the total expected loss for each claim separately.
- 3. Provision for the ultimate cost of claims incurred but not yet reported (IBNR) and unexpired risk is measured based on the estimates and the experience of the Company.

B. Receivables impairment

The receivables impairment is provided when there is objective evidence that the Company will not be able to collect all or part of the due amounts, and this allowance is calculated based on the difference between book value and recoverable amount. The allowance is measured after monitoring the receivables in details and all receivables aging one year and above is provided for provision.

C. End of service indemnity reserve

The end of service indemnity reserve for employees is calculated based on the Company's policy and in accordance with Jordanian labor law.

The paid amounts as end of service for resigned employees are debited to this account. The Company obligation for the end of serves is recorded in the statement of income.

Liability adequacy test

At each statement of financial position date the Company assesses whether its recognized insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If assessment shows that the carrying amount of its insurance liabilities (less related deferred policy acquisition costs) is inadequate in the light of estimated future cash flows, the deficiency is immediately recognized in the consolidated statement of income.

#### Income tax

Income tax represents current and deferred income tax.

## A. Accrued income tax

The accrued income tax expense is calculated based on taxable income. The taxable income differs from the actual income in the statement of income because the accounting income contains expenditures and revenues that are not tax deductible in the current year but in the preceding years or the accepted accumulated losses or any other not deductibles for tax purposes.

The taxes are calculated based on enacted tax percentages which are stated by laws and regulation in the Hashemite Kingdom of Jordan.

#### B. Deferred tax

Deferred taxes are taxes expected to be paid or recovered as a result of temporary differences between the time value of the assets or liabilities in the financial statements and the value that is calculated on the basis of taxable profit.

Deferred tax is provided using the liability method on temporary differences at the liabilities and their

carrying amounts for financial reporting purposes.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to allow all or part of deferred tax asset to be utilized.

## Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the consolidated financial statement when there is a legally enforceable right to offset the recognized amounts and the company intends to either settle them on a net basis, or to realize the asset and settle the liability simultaneously.

# Revenue recognition

# A. Insurance policies

Insurance premiums are recorded as revenues (earned premiums) based on the accrual periods and policy covering period. Unearned premiums are recorded according to insurance policy periods at the date of financial statements claims expenses are recognized in the statement of income based on the expected claim value to compensate other parties.

# B. Dividend and interest revenue

The Dividends revenues are realized when the shareholder has the right to receive the payment once declared by the General Assembly of Shareholders.

Interest revenues are recorded using the accrual basis based on the accrual periods, principle amount and interest rate.

## **Expenditures recognition**

All commissions and other costs related to the new insurance contracts or renewed are recorded in the statement of income during the period it occurred in and all other expenditures are recognized using the accrual basis.

# Insurance compensations

Insurance compensations represent paid claims during the year and change in outstanding claims reserve.

Insurance compensations include all payments paid during the year whether it's related to the current year or prior years. Outstanding claims represent the highest estimated amount settle the claims resulting from events occurring before the date of financial statements but not settled yet.

Outstanding claim reserve is recorded based on the best available information at the date of financial statements and includes the IBNR.

# Recoverable scraped value

Recoverable scraped value is considered when recording the outstanding claim amount.

# Administrative expenses

Administrative expenses are distributed to each insurance division separately. Moreover, 80% of the nondistributable general and administrative expenses are allocated to different insurance departments based on the ratio of written premiums of the department to total premiums.

Employees' expenses

The traceable employees' expenses are allocated directly to insurance departments, and 80% of un-allocated employees' expenses are allocated based on earned premiums per department to total premiums.

Insurance policy acquisition cost

Acquisition costs represent the cost incurred by the Company for selling or underwriting or issuing new insurance contract, the acquisition cost is recorded in statement of income.

Foreign currency

Assets and liabilities denominated in foreign currencies are translated to Jordanian Dinar using the prevailing exchange rates at year end. Foreign currency transactions during the year are recorded using exchange rates that were in effect at the dates of the transactions. Foreign exchange gains or losses are reflected in the consolidated statement of comprehensive income.

## 3 . Bank Deposits

-	2018		2017		
	Deposits mature within (1) month	Deposits mature after (1) month till (3) months	Deposits mature after (3) months till (1) year	Total	Total
Inside Jordan Less: provision for expected credit losses / Deposits* Total	42,574 ( 43) 42,531	225,000 ( 225) 224,775	4,548,614 ( 4,532) 4,544,082	4,816,188 ( 4,800) 4,811,388	6,975,076

<sup>\*</sup> The movement on the provision for expected credit losses / Deposits is as follow:

	2018	2017
Balance at beginning of the year Impact of adopting IFRS (9) Restated opening balance at 1 January 2018 Unneeded provision for expected credit losses Balance at end of the year	8,760 8,760 ( 3,960) 4,800	

- The annual interest rates on the deposits ranged between (%1.2) to (%6) during the year 2018, (1% to 6%: 2017).
- Deposits pledged to the favor of the General Secretary of the Ministry of Industry, Trade and Supply amounted to JOD (225,000) as at 31 December 2018 and 2017.

# 4 . Financial Assets at Fair Value Through Other Comprehensive Income

	2018	2017
Inside Jordan: Investments in listed shares Investments in unlisted shares Total	215,254 128,366 343,620	230,110 128,366 358,476
Outside Jordan: Investments in unlisted shares Total	204,050 547,670	204,050 562,526

## 5 . Financial Assets at Amortized Cost

	2018	2017
<u>Inside Jordan:</u> Arab Real Estate Development Company bonds – net *		-
	2018	2017
Outside Jordan: NCH.NAC (-previously-Global Kuwait bonds)**	234,179	311,872
AL Dar Investment bonds / Kuwait - net ***		
Total	234,179	311,872
Grand total	234,179	311,872

<sup>\*</sup> Arab Real Estate Development Company bonds matured during the year 2011 but not yet collected, an impairment provision has been recorded for the full value of the bonds which amounted to JOD (500,000).

<sup>\*\*</sup> This item represents investment in bonds issued by Global Investment House - Kuwait (the main shareholder) with an amount of JOD (1) million, these bonds matured on 24 November 2013, the general assembly of bonds holders has resolved in its meeting held on 22 November 2012 to reschedule these bonds and they became to the favor of NAC company with an amount of JOD (750,000) and JOD (250,000) to the favor of NCH company, an impairment provision amounted to JOD (550,000) has been recorded against these bonds, NAC company has redeemed JOD (131,798) during the year 2015, JOD (6,330) during the year 2016, and JOD (9,230) during the year 2018, also NCH Company has redeemed JOD (68,463) during the year 2018.

	Bond's value	Redemption	Impairment provision	Total
2018	750,000	( 147,358)	( 412,500)	190,142
NAC	250,000	( 68,463)	( 137,500)	44,037
NCH	1,000,000	( 215,821)	( 550,000)	234,179
2017	750,000	( 138,128)	( 412,500)	199,372
NAC	250,000		( 137,500)	112,500
NCH	1,000,000		( 550,000)	311,872

<sup>\*\*\*</sup> This item represents investment in bonds issued by AL Dar Investment Company - Kuwait with an amount of KWD (500,000) which represents JOD (1,333,250) with murabaha rate of 7.5% annually, these bonds matured during the year 2009 and haven't been redeemed, as a result a full impairment provision has been recorded. During the year 2013 the bonds have been rescheduled and JOD (72,717) was received and the related impairment provision has been reversed.

6. Investment Proper
----------------------

	2018	
Lands	1,231,586	1,231,586

The investment property's fair value was valued by real estate experts at an amount of JOD (2,255,373) as at 31December 2018, (2017: JOD 2,280,546).

# 7. Cash on Hand and at Banks

	2018	2017
Cash on hand	33,020	11,131
Current accounts at banks	493,110	288,677
	526,130	299,808

# 8. Checks under Collection

	2018	2017
Checks under collection*  Provision for expected credit losses / checks under collection *	643,411 ( 643)	641,548 
	642,768	641,548

<sup>\*</sup>The movement on the provision for expected credit losses is as follow:

Balance at beginning of the year	-	-
Impact of adopting IFRS (9)	642	
Restated opening balance at 1 January 2018	642	-
Provision for the year	1	
Balance at end of the year	643	

2018

2017

<sup>\*</sup> Checks under collection maturity extend to 31 December 2019.

9.	Accounts Receivable	2018	2017
	Policy holders	2,773,674	2,794,538
	Agents receivable	229,998	122,507
	Brokers receivable	129,283	103,291
	Employees receivable	66,829	<b>57,64</b> 1
	Others	24,440	24,887
	Total	3,224,224	3,102,864
	Less: provision for expected credit losses/ accounts receivable	( 1,416,646)	(1,269,148)
	Net Accounts Receivable	1,807,578	1,833,716
*	Movements on provision for expected credit losses / accounts receivable is as follo	ows: 2018	2017
	Balance at beginning of the year	1 <b>,2</b> 69 <b>,14</b> 8	1,203,710
	Impact of adopting IFRS (9)	17,807	<u>-</u>
	Restated opening balance at 1 January 2018	1,286,955	1,203,710
	Provision for the year	133,078	68,483
	Write off	(3,387)	(3,045)
	Balance at end of the year	1,416,646	1,269,148
10	. Reinsurers Receivables		
		2018	2017
	Local insurance companies	478,219	426,794
	Foreign reinsurance companies	521,869	504,146
	Provision for expected credit losses / reinsurers receivables *	( 828,360)	( 758,615)
	Net reinsurers receivables	171,728	172,325
*	Movements on provision for expected credit losses / reinsurers receivables is as fo	ollows:	
	Movements on provision for expense of	2018	2017
	Balance at beginning of the year	758,615	423,739
	Impact of adopting IFRS (9)	( 74,770)	
	Restated opening balance at 1 January 2018	683,845	423,739
	Provision for the year	144,515	334,876
	Balance at end of the year	828,360	758,615
	paratice at eric of the Jean		

#### 11. Income Tax

## A- Income tax provision

Income tax expense for the year which appears in the consolidated statement of profit or loss consists of the following:

	2018	2017
Income tax for the year Deferred taxes	( 2,671) 150,628 147,957	( 1,125) ( 50,058) ( 51,183)
The following is the reconciliation between declared loss and taxable loss:		
	2018	2017
Declared loss	( 1,093,222)	( 938,587)
Non-taxable income	( 386,846)	( 349,665)
Non-deductible expenses	318,634	794,820
Taxable loss	( 1,161,434)	( 493,432)
Statutory tax rate	24%	24%

- The Company has settled its tax liabilities with the Income Tax Department up to the year ended 2015.
- The income tax return for the years 2016 and 2017 have been filed with the Income Tax Department but the Department has not reviewed the Company's records till the date of this report.
- No income tax provision has been taken on the Company's results of operations for the year 2018 as the Company's expenses exceeded its taxable revenues.
- Income tax provision has been calculated on the subsidiaries' results of operations for the year 2018 in accordance with the Income Tax law.
- In the opinion of management and the tax consultant the Company will benefit from deferred tax assets in the future according to the future business plan.

#### B - Deferred tax assets

This item consists of the following:

2018	2017
(5,167,887)	( 4,540,271) 24%
1,240,293	1,089,665
2018	2017
1,089,665	1,139,723
15 <b>0,62</b> 8	-
	( 50,058)
1,240,293	1,089,665
	24% 1,240,293 2018 1,089,665 150,628

# 12. Property and Equipment

	Lands	Buildings	Flxture & Furniture	Computers	Vehicles	Machines & Equipment	Total
Cost Balance at 1/1/2018 Additions	1,019,311	1,998,169	172,234 2,663	267,054 285 267,339	94,197	153,742 1,266 155,008	3,704,707 4,214 3,708,921
Balance at 31/12/2018	1,019,311	1,998,169	174,897	267,339	94,197	133,000	3,700,721
Accumulated depreciation & impairment Balance at 1/1/2018 Depreciation (Unneeded) impairment provision Balance at 31/12/2018 Net book value at 31/12/2018	41,461 41,461 977,850	1,167,783 39,963 (336,330) 871,416 1,126,753	109,897 19,038 - 128,935 45,962	240,845 7,642 - 248,487 18,852	43,347 8,850 52,197 42,000	141,451 3,012 	1,703,323 78,505 ( 294,869) 1,486,959 2,221,962
Cost Balance at 1/1/2017 Additions Disposals Balance at 31/12/2017	1,019,311	1,998,169 - - - 1,998,169	165,891 6,343 - 172,234	268,671 4,155 ( 5,772) 267,054	90,128 17,000 ( 12,931) 94,197	158,636 1,423 ( 6,317) 153,742	3,700,806 28,921 ( 25,020) 3,704,707
Accumulated depreciation Balance at 1/1/2017 Depreciation Disposals Balance at 31/12/2017 Net book value at 31/12/2017	1,019,311	1,127,820 39,963 - 1,167,783 830,386	90,707 19,190 109,897 62,337	238,937 7,680 ( 5,772) 240,845 26,209	47,581 8,697 (12,931) 43,347 50,850	135,633 12,074 ( 6,256) 141,451 12,291	1,640,678 87,604 ( 24,959) 1,703,323 2,001,384

## 13. Other Assets

	2018	2017
Accrued revenues	92,230	87,432
Prepaid expenses	78,278	82,406
Refundable deposits	35,111	31,848
Income tax deposits	121,856	111,218
Medical min deposits	327,475	312,904

2017

2018

# 14. Accounts Payable

Policy holders	447,456	85,320
Agents payable	90,159	87,163
Brokers payable	108,633	102,661
Employees payables	7,148	22,818
Other	1 <b>74,9</b> 53	251,630
Outer	828,349	549,592
	·	

<b>15</b> .	Reinsurers	Payables
-------------	------------	----------

	2018	2017
Local insurance companies Foreign reinsurance companies	611,087 568,224 1,179,311	350,650 564,614 915,264

## 16. Other Liabilities

	2018	2017
Uncleared checks withholdings	428,297	699,963 195,398
Reinsurers' withholdings Accrued compensation	146,533 182,413	954
Accrued expenses Shareholders' withholdings	39,196 17,710	39,610 1 <b>7,7</b> 10
Sales tax withholdings	24,298 4,283	36,212 3,359
Income tax withholdings Sundry withholdings	18,092	13,449
	<u>860,822</u>	1,006,655

## 17. Paid-in Capital

The Company's authorized, subscribed and paid-in capital is JOD (5) Million divided equally into (5) Million shares with par value of JOD (1) each as at 31 December 2018. (2017: (5) Million shares with par value of JOD (1) each).

## 18. Statutory Reserve

The accumulated amounts in this account represent 10% of the Company's net income before income tax according to the Companies Law. The statutory reserve is not available for distribution to shareholders.

## 19. Voluntary Reserve

The accumulated amounts in this account represent cumulative appropriations not exceeding 20% of net income. This reserve is available for distribution to shareholders.

## 20. Cumulative Change in Fair Value

		2018		2017
Balance at beginning of the year Change in fair value of financial assets through other comprehensive income Sale of financial assets at fair value through other comprehensive income Balance at end of the year	( 	541,292) 498 57,508 483,286)	(	530,727) 10,565) - 541,292)

21.	Accumulated Losses	2018	2017
		( 989,770)	( 827,441)
	Balance at beginning of the year	47,561	( 027,441)
	Impact of adopting IFRS (9)	( 942,209)	( 827,441)
	Restated opening balance at 1 January 2018  Loss extinguishment	-	827,441
	Sale of financial assets at fair value through other comprehensive income	( 57,508)	-
-	Loss for the year	( 945,265)	( 989,770)
	Balance at end of the year	( 1,944,982)	( 989,770)
22.	Interest Income		
		2018	2017
		208 056	276,195
	Interest on time deposits	308,956	
23.	Gains from Financial Assets and Investments, net		
		2018	2017
	Cash dividends received	19,867	17,849
	Income from investment in financial assets at amortized cost	52,821	127,081
		72,688	144,930
24.	Other Revenues (Expenses)		
		2018	2017
		004.000	
	Unneeded impairment provision of property and equipment	294,869	-
	Unneeded provision for lawsuit	51,000	( 750)
	Currency exchange differences	-	( 1,517)
	Others	345,869	( 2,267)
25	Employees Expenses		
20.	Employees Expenses	2018	2017
		015 501	1 040 410
	Salaries and bonuses	915,781 104,840	1,068,613 133,322
	Company's contribution in social security	70,801	73,028
	Medical expenses	20,546	19,867
	Travel and transportation Training	1,267	8,204
	Employees' vacation provision	<u>7,720</u>	( 11,253)
		1,120,955	1,291,781
	Allocated employees expenses to underwriting accounts	896,764	1,033,425
	Unallocated employees expense to underwriting accounts	224,191	258,356
	Orangement on the last of the second of the	1,120,955	1,291,781

26.	Administrative Expenses		
	-	2018	2017
	Board of directors expenses	120,391	146,488
	-	30,000	19,524
	Security Water, electricity and heating	35,848	37,650
	Stationery and printing	21,392	27,277
	Professional fees	39,069	32,550
	Advertisements	11,060	27,680
	Maintenance	29,438	30,148
	Subscriptions	15,902	18,282
	Postage and telecommunications	17,217	18,493
	Insurance	14,169	14,487
	Lawsuits expenses & lawyers' fees	44,216	11,774
	Governmental fees	10,690	14,113
	Rent	9,180	9,180
	210-11	8,649	7,630
	Bank charges Tenders fees	1,545	497
	Others	52,110	60,916
	Total	460,876	476,689
	Allocated administrative expenses to underwriting accounts	368,701	381,351
	Unallocated administrative expense to underwriting accounts	92,175	95,338
	Olianocated addinastrative expense of essential essentia	460,876	476,689
27 .	Basic and Diluted Loss per Share	2010	0017
		2018	2017
		( 945,265)	( 989,770)
	Loss for the year	5,000,000	5,000,000
	Weighted average number of shares	( 0.189)	( 0.198)
	Basic and diluted loss per share	( 0.109)	( 0.196)
28	Cash and Cash Equivalents The cash and cash equivalents that appear in the statement of cash flows repre	sent the follow	ing: 
	Cook on hand and at hanks (Noto 7)	526,130	299,808
	Cash on hand and at banks (Note 7)	•	<del>-</del>
	Deposits at banks mature within three months (Note 3)	267,306	715,837
		T05 454	- 04E C4E

793,436

1,015,645

## 29. Related Party Transactions

- The Company has engaged into transactions with major shareholders, sister companies, board members and directors in the Company within the normal activities of the Company using insurance prices and commercial commissions.
- Below is a summary of related parties' transactions during the year:

	2018	2017
Items of consolidated statement of financial position: Financial assets at amortized cost	234,179	311,872
Items of consolidated statement of comprehensive income: Income from financial assets at amortized cost	52,821	127,081
The remunerations of members of key management (salaries, bonuses, and other be	nefits) are as	follows:
	2018	2017

Salaries and bonuses of key management 449,073 580,259
Board of directors' remunerations and transportations 120,391 146,488
569,464 726,747

# 30. Fair Value of Financial Instruments Not Presented at Fair Value

This item includes receivables, payables and other financial assets and liabilities.

There are no significant differences between the book value and fair value of the financial assets and financial liabilities not presented at fair value.

## 31. Fair Value Financial Instruments

Financial instruments comprise financial assets and financial liabilities. Financial assets of the Company include cash on hand and at banks, bank deposits, accounts receivable, reinsurers' receivables, checks under collection, financial assets at fair value through other comprehensive income and financial assets at amortized cost. Financial liabilities of the Company include accounts payable and reinsurers' payables.

There are no significant differences between the book value and fair value of the financial assets and financial liabilities.

Financial assets and financial liabilities measured at fair value in the statement of financial position are grouped into three levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

2018	Level 1	Level 2	Level 3	_Total
Financial assets at fair value through other comprehensive income	215,254	<u>-</u>	332,416	547,670
2017	Level 1	Level 2	Level 3	Total
Financial assets at fair value through other comprehensive income	230,110		332,416	562,526

Financial assets included in level 3 are stated at cost less impairment charges, as the fair value of these assets cannot be measured reliably due to the lack of available active markets for identical assets.

## 32. Risk Management

## First: Descriptive Disclosures

The risk management policy considered one of the most important policies which the company had set for mitigating risk surrounded around its activities in order to safeguard the company's assets, shareholders equity and its financial position.

## Risk management process

The risk management process and its policy are mainly concerned with risk control by reducing the frequency of its occurrence and reducing the expected losses on the other hand at the lowest possible cost. Therefore, the risk management responsibility is to discover the potential risks first and then analyze and classify these risks for the purpose of calculating the probability of the risks and the magnitude of the expected losses in the event of danger are examined in order to quantify the risks. Based on the above, the best and most effective means of coping with these risks were selected and their effects were reduced with a focus on the concept of reducing the costs associated with the risk.

# Second: Quantitative Disclosures

## A. Insurance Risk

#### 1- Insurance risk

Risks of any insurance policy represent the probability of occurrence of the insured accident and the uncertainty of the related claim amount due to the nature of the insurance policy, whereby the risks are volatile and unexpected in connection with insurance policies of a certain insurance class. As regards the application of the probability theory on pricing and the reserve, the primary risks facing the Company are that incurred claims and the related payments may exceed the book value of the insurance obligations. This may happen if the probability and risk of claims are greater than expected. As insurance accidents are unstable and vary from one year to another, estimates may differ from the related statistics.

Studies have shown that the more similar the insurance policies are, the nearer the expectations are to the actual loss. Moreover, diversifying the types of insurance risks covered decreases the probability of the overall insurance loss.

The Company has developed its insurance placement plan to ensure that insurance risks are diversified and distributed to different types of insurance, thus reducing the losses that may result from insurance claims if a particular insurance category is focused.

# Following are the major insurance types and their risks:

## Fire and other property damages insurance

Property insurance is designed to compensate policy holders for damages suffered to properties assets or for the value of property loss, also the policy holders may be compensated for the forfeited profit form disability to use his insured property.

The main risks for property insurance contracts are fire and business interruption, in recent years the Company has only insured highly classified properties containing fire detection and fighting equipment.

These contracts are written by reference to the replacement value of the properties and obtaining replacement contents and the time taken to restart operations which leads to business interruptions. These represent the main factors that influence the level of claims.

The Company has reinsurance cover for such damages amounting to JOD (4,500,000) for any individual claim during the years 2018 & 2017.

#### Motors insurance

Motors insurance is designed to compensate policy holders for damages suffered to their vehicles or liability to third parties arising from accidents, in addition policy holders may be compensated for vehicle burning and theft.

The main risks of motors insurance are compensation for death, injuries and replacement vehicles parts. In recent years the Company has issued comprehensive insurance policies only for vehicle manufactured on the year 2000 and above.

The amounts paid for compensation for death, injuries and cost of replacement vehicles parts are the main factors affecting the claims volume.

The Company has reinsurance cover for such damages for any losses above JOD (50,000) during the years 2018 & 2017.

## Marine insurance

Marine insurance is designed to compensate policy holders for damages and liability arising from loss or damage to marine and land units, or exposure to accidents, resulting in the total or partial loss of cargos.

The followed strategy for the marine class of business is to ensure that policies are well diversified in terms of used shipping methods and shipping routes covered.

The Company has reinsurance cover for such damages amounting to JOD (4,000,000) for any individual claim during the years 2018 & 2017.

#### Medical insurance

Medical insurance is designed to compensate policy holders for medical costs arising from illness or inability as a one time or regular compensations. The Company has reinsurance with foreign reinsurers based on excess of loss which cover JOD (297,500) as a maximum yearly limit for one person, and in excess of JOD (2,500) per person per case during the years 2018 & 2017.

#### 2 - Claims Development

The schedules below show the actual claims (based on management's estimates at year- end) compared to the expectations for the past four years based on the year in which the accident occurred

Motors The accident year	2014 & before	2015	2016	2017	2018	Total
At the end of the year	56,664,626	7,643,567	6,077,298	6,385,710	7,586,301	84,357,502
After one year	56,426,680	7,742,888	6,541,178	7,173,130	-	77,883,876
After two years	55,576,831	7,886,472	6,676,454	-	•	70,139,757
After three years	55,444,986	7,883,235	-	-	-	63,328,221
After four years	55,117,699	•	-	-	-	55,117,699
Present expectation for the accumulated claims	55,117,699	7,883,235	6,676,454	7,173,130	7,586,301	84,436,819
Accumulated payments	54,209,759	7,543,301	6,049,742	6,380,758	5,028,639	79,212,199
Liability as in the statement of financial position						
Reported claims	907,940	339,934	626,712	792,372	2,557,662	5,224,620
Incurred but not reported claims	-	-			1,017,573	1,017,573
Surplus (Deficit) in the preliminary estimate for reserve	1,546,927	(239,668)	( 599,156)	(787,420)		( 79,317)
Marine	2014 & before	2015	2016	2017	2018	Total
The accident year		2015				
At the end of the year	762,173	30,738	1,776	8,784	32,810	836,281
After one year	1,051,161	37,237	77,589	10,276	-	1,176,263
After two years	1,016,646	30,237	77,589	-	-	1,124,472
After three years	1,020,989	29,937	-	-	-	1,050,926
After four years	1,013,281	-	-	•	-	1,013,281
Present expectation for the accumulated claims	1,013,281	29,937	77,589	10,276	32,810	1,163,893
Accumulated payments	904,257	28,937	76,853	10,176	19,959	1,040,182
Liability as in the statement of financial position						
Reported claims	109,024	1,000	<b>73</b> 6	100	12,851	123,711
Incurred but not reported claims				<u>-</u>	5,600	5,600
Surplus (Deficit) in the preliminary estimate for reserve	(251,108)	801	( 75,813)	( 1,492)	<u>.                                    </u>	( 327,612)

. 41	ites to the com
31	December 2018
	<u> </u>
	Aviation
	The accident year
	At the end of the year
	After one year

December 2016						
A 1.45.	2014					m . I
Aviation The accident year	& before	2015	2016	2017	2018	<u>Total</u>
	·			_	_	409,114
At the end of the year	409,114	-	-	-	-	409,114
After one year	409,114 409,114	-	•	-	-	409,114
After two years	409,114	•	-	-	-	409,114
After three years	409,114	-	-	-	-	409,114
After four years Present expectation for the accumulated claims	409,114	-	-	-	•	409,114
Accumulated payments	409,114	-	-	-	-	409,114
Liability as in the statement of financial position						_
Reported claims	-	-	-	-	-	-
Incurred but not reported claims	<del>-</del>		_ <del></del>	<u> </u>	_ <del>-</del>	<del></del>
Surplus in the preliminary estimate for reserve			<del>_</del> =		<del>_</del> =	
Fire and other property damage	2014	2045	2016	2017	2018	Total
The accident year	& before	2015	2016			
At the and of the year	9,292,606	2,614,781	79,738	452,652	407,425	12,847,202
At the end of the year After one year	9,377,353	2,759,832	174,525	546,196	•	12,857,906 12,885,171
After two years	9,564,664	2,741,182	579,325	-	•	12,351,513
After three years	9,540,256	2,811,257	-	-	-	10,344,067
After four years	10,344,067	-	-	546,196	407,425	14,688,270
Present expectation for the accumulated claims	10,344,067	2,811,257	579,325 339,542	294,360	96,829	11,415,589
Accumulated payments	7,954,281	2,730,577	339,342	274,000	70,027	<b></b>
Liability as in the statement of financial position Reported claims	2,389,786	80,680	239,783	251,836	310,596 52,700	3,272,681 52,700
Incurred but not reported claims	(1,051,461)	(196,476)	( 499,587)	( 93,544)		(1,841,068)
Deficit in the preilminary estimate for reserve						
Liability	2014 & before	2015	2016	2017	2018	Total
The accident year		<del>.</del>			1 500	1 070 670
At the and of the year	1,974,771	1,100	1,335	953	1,520	1,979,679
At the end of the year	1,333,937	1,000	1,335	953	•	1,337,225
After one year After two years	1,332,651	1,000	1,335	-	-	1,334,986
After three years	737,143	1,000	-	-	-	738,143 637,902
After four years	637,902	•	4.005	052	1,520	642,710
Present expectation for the accumulated claims	637,902	1,000	1,335	953 953	1,520	502,210
Accumulated payments	497,402	1,000	1,335	933	1,020	50-7
Liability as in the statement of financial position	4.4.			_	-	140,500
Reported claims	140,500	-	_	-	4,500	4,500
Incurred but not reported claims		100				1,336,969
Surplus in the preliminary estimate for reserve	1,336,869	100		<del></del> =		
	2014					_
Medical The accident year	& before	2015	2016	2017	2018	Total
		000.040	407.241	845,865	1,206,470	5,716,229
At the end of the year	2,363,523	803,010	497,361	845,865	1,200,470	4,509,759
After one year	2,363,523	803,010	497,361	-		3,663,894
After two years	2,363,523	803,010	497,361	-	-	3,166,533
After three years	2,363,523	803,010	-	-		2,363,523
After four years	2,363,523 2,363,523	803,010	497,361	845,865	1,206,470	5,716,229
Present expectation for the accumulated claims	2,363,523	803,010	497,361	845,865	1,093,823	5,603,582
Accumulated payments	2,000,020	000,011	•-			
Liability as in the statement of financial position	_	-	-	-	112,647	112,647
Reported claims	_	-	<u> </u>	<u> </u>	23,270	23,270
Incurred but not reported claims  Surplus In the preliminary estimate for reserve				<u> </u>		
ombino mine kramanasi someta	=					
Olhers	2041 & before	2015	2016	2017	2018	Total
The accident year				0.000	007 000	1 100 016
At the end of the year	965,030	706	7,000	2,000	306,200	1,280,936 988,119
After one year	945,088	10,183	19,348	13,500	-	818,301
After two years	795,795	3,158	19,348	•	-	786,374
After three years	777,690	8,684	-	-	-	777,690
	777 400	-	10.249	13,500	306,200	1,125,422
After four years	77 <b>7</b> ,690	0 404				
·	777,690	8,684 2,384	19,348 15,901	-	300.591	1,068,611
After four years  Present expectation for the accumulated claims  Accumulated payments		8,684 2,384	15,901	848	300,591	1,068,611
After four years Present expectation for the accumulated claims Accumulated payments Liability as in the statement of financial position	777,690 748,887	2,384	15,901	848	300,591 5,609	1,068,611 56,811
After four years Present expectation for the accumulated claims Accumulated payments Liability as in the statement of financial position Reported claims	777,690			-		
After four years Present expectation for the accumulated claims Accumulated payments Liability as in the statement of financial position	777,690 748,887	2,384	15,901	848	5,609	56,811

## 31 December 2018

## 3 - Insurance Risk Concentrations

Below are schedules demonstrate gross and net risk concentration based on insurance type:

At year	ended	31	December	2018
---------	-------	----	----------	------

		<del>_</del>	At year ende	31 Decembe	1 2010			
Insurance types	Motors	Marine	Aviation	Fire	Liability	Medical	Others	Total
Gross Net	8,248,021 6,712,911	146,439 16,525	748 748	3,637,825 184,191	<u>344,646</u> <u>26,659</u>	654,927 654,927	96,939 55,590	13,129,545 7,651,551
			At year end	ed 31 Decembe	er 2017			
Insurance types	Motors	Marine	Aviation	Fire	Liability	Medical	Others	Total
Gross Net	9,173,916 7,929,000	159,481 18,399		2,472,019 120,445	411,952 31,310	626,554 626,554	92,555 51,981	12,936,477 8,777,689
					_			ion based or

Below are schedules demonstrate the distribution of the insurance contracts assets and liabilities based on geographical area and sector:

	20	2018			
	Assets	Liabilities	Assets	Liabilities	
A- According to geographical area: Inside Jordan	4,692,957	13,129,545	3,811,288	12,936,477	
•	20	18	2017		
	Accounts receivable	Accounts payable	Accounts recelvable	Accounts payable	
B- According to sector: Public sector Companies and corporations Individuals	10,871 1,721,250 75,457 1,807,578	453 687,595 140,301 828,349	7,583 1,607,694 218,439 1,833,716	229 489,360 60,003 549,592	

# 4 - Reinsurance Risk

As with other insurance Companies, and for the purpose of reducing the exposure to financial risks that may arise from major insurance claims, the Company, within the normal course of its operations, enters into reinsurance contracts with other parties.

In order to reduce its exposure to major losses arising from the insolvency of reinsurance companies, the Company evaluates the financial position of the reinsurance companies it deals with while monitoring credit concentrations coming from geographic areas and activities or economic components similar to those companies. Moreover, the reinsurance policies issued do not exempt the Company from its obligations towards policy holders. As a result, the Company remains committed to the reinsured claims balance in case the reinsurers are unable to meet their obligations according to the reinsurance contracts.

# 5 - Insurance Risk Sensitivity

The table below shows the possible reasonable effect of the change in earned revenues from written premiums on the statement of profit or loss and equity keeping all other affecting variables fixed:

Insurance type Change		Effects on the earned revenues from written change premiums		Current year underwriting Profit (loss) before tax		
Motor Marine Aviation Fire & Property Liability Medical Others	10% 10% 10% 10% 10% 10%	637,615 1,506 195 9,966 4,600 104,831 5,116 763,829	(	332,073) 15,142 2,299 69,769) 28,595 51,075) 32,162 374,719)	(	332,073) 11,508 1,747 69,769) 21,732 51,075) 24,443 393,487)

<sup>\*</sup> Net after deducting income tax effect.

If there is a negative change the effect equals the change above with changing the sign.

The table below shows the possible reasonable effects of the change in claims cost on the statement of profit or loss and equity keeping all other affecting valuables fixed:

Insurance type	<u>Change</u>	Effects on the claims	Current year un Profit (loss) b		E	!quity*
Motor Marine Aviation Fire & Property Liability Medical Others	10% 10% 10% 10% 10% 10%	646,211 587 - 8,436 ( 610) 91,750 1,398 747,772	(	1,615,899) 13,049 - 88,171) 24,605 247,656) 25,648 1,888,424)	(	1,615,899) 9,917 - 85,171) 18,700 247,656) 19,492 1,900,617)

<sup>\*</sup> Net after deducting income tax effect.

If there is a negative change the effect equals the change above with changing the sign.

## **B- Financial Risks**

The Company follows financial policies to manage several risks within a specified strategy. The Company's management observes and controls the risk and determines the most suitable strategic risk distribution procedures for each of the financial assets and liabilities. This risk includes market risk, credit risk and liquidity risk.

The Company follows a hedging policy for each of its assets and liabilities when required; the hedging policy is related to future expected risks.

#### 1. Market Risks

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices such as interest rates, currency prices and stock prices. Market risks arise as a result of having opened positions in interest rates, currencies and investment in stocks. These risks are monitored according to specific policies and procedures and through specialized committees and business units.

Market risks and its monitoring are measured using sensitivity analysis.

## Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in interest rates.

The annual interest rates on the deposits ranged between (1.2%) to (6%) during the year 2018, (1% to 6%: 2017), the Company always aims to mitigate this risk through monitoring the changes in interest rates in the market, suitability of maturities between assets and liabilities and interest rate re-pricing gap, if interest rates had increased or decreased by 1% annually the net results for the year would have been reduced / increased by JOD (50,456) during 2018 (2017: JOD 72,870)

# Foreign currencies risk

The foreign currencies risk is the risk relating to the change in the value of the financial instruments due to the change in the foreign currencies exchange rates. The Jordanian Dinar is considered the Company's functional currency. The Board of Directors sets the limits for the financial position of each currency at the Company. Additionally, the foreign currencies positions are monitored daily. Strategies are adopted to ensure that the positions of foreign currencies are maintained within the approved limits.

Most of the Company's assets and liabilities are funded in Jordanian Dinar or US Dollar. The exchange rate of the US Dollar to Jordanian Dinar is fixed and the probability of this risk is very minimal

## Equity price risk

Equity price risk result from the change in the fair value of equity securities. The Company manages these risks through the diversification of investments in several geographical areas and economic sectors. If the quoted market price of listed equity securities had increased or decreased by 10%, the comprehensive income for the year would been increased / reduced by JOD (21,525) during 2018 (2017: JOD 23,011).

## 2- Credit Risk

Credit risks are those risks resulting from the default of counterparties to the financial instrument to repay their commitment to the Company. The Company limits its credit risk by only dealing with reputable banks and by setting credit limits for individual customers and monitoring outstanding receivables. The maximum exposure to credit risk is represented by the carrying value of each financial asset.

The balance of the largest client represent (6%) of accounts receivable balance as at 31 December 2018 (6%: 2017).

## 3- Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its obligations as they fall due. To limit this risk, management has arranged diversified funding sources, manages assets and liabilities, and monitors liquidity on a daily basis and maintains sufficient amount of cash and cash equivalents and quoted securities.

The Company applies a suitable system to manage its short and long term funding risk and maintains sufficient reserves through monitoring the expected cash flows and comparing the maturities of assets with to the maturities of liabilities and technical obligations.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

		2018					
	Less than month	1 month to 3 months	3 months to 6 months	6 months to 1 year	1 year to 3 years	More than 3 years	Total
Accounts payable	395,000	175,000	120,000	100,000	38,349	-	828,349
Reinsurers payables	70,000	150,000	350,000	300,000	309,311	-	1,179,311
Other provisions	15,000	10,000	10,000	13,000	74,434	-	122,434
Other liabilities	195,000	135,000	125,000	235,000	170,822		860,822
Total	675,000	470,000	605,000	648,000	592,916		2,990,916
Total Assels (According to its expected maturity)	1,420,000	1,320,000	969,846	5,000,000	2,330,618	2,722,293	13,762,757
		2017					
	Less than month	1 month to 3 months	3 months to 6 months	6 months to 1 year	1 year to 3 years	More than 3 years	Total
Accounts payable	95,000	110,000	145,000	115,000	84,592	-	549,592
Reinsurers payables	180,000	250,000	340,000	100,000	45,264	-	915,264
Other provisions	15,000	35,000	25,000	20,000	70,714	•	165,714
Other liabilities	335,000	220,000	270,000	130,000	<u>51,655</u>	<u> </u>	1,006,655
Tatal	625,000	615,000	780,000	365,000	252,225		2,637,22
Total	V						

# 33. Analysis of Main Sectors

# A- Background information on the Company's business segments

For management purposes, the Company measures its insurance segments in accordance with the reports used by executive manager and the company's primary decision maker to include General insurance sector which comprised fire, accidents, marine, medical, and motor insurance. This sector is the base used by the Company to disclose information related to key sectors, the mentioned sector also includes the Company's investments and cash management. The activities between the business sectors are performed based on commercial basis.

# B - Geographical distribution

The following disclosure demonstrates geographical distribution of the Company's operations; the Company mainly conducts its operations in Jordan.

The following table depicts the distribution of total revenues and capital expenditures based on their pertaining geographical distribution:

	Inside Jordan		side Jordan Outside Jordan		To	taI
	2018	2017	2018	2017	2018	2017
Total revenues Capital expenditures	9,119,857 4,214	8,086,969 28,921	52,821 -	127,081	9,172,678 4,214	8,214,050 28,921

## 34. Capital Management

- a. The Company manages its capital in line with the regulations of the Ministry of Industry, Trade and Supply-Insurance Administration. These requirements were designed to ensure a suitable margin. Additional targets have been assigned by the Company to maintain strong credit rating and high capital margin in order to support its business and maximize shareholders value.
- b. The Company manages its capital structure and makes necessary adjustments in light of changes in business conditions. No changes were made in the objectives, policy or processes during the current and previous years.
- c. The Company's solvency margin as at 31 December 2018 is below than the minimum margin determined by Insurance Administration which amounts to (150%).

	2018	2017
Available capital (A)	4,144,078	5,066,457
Capital requirements to meet		
Assets risks	2,775,381	2,551,506
Underwriting liabilities	1,271,383	1,368,529
Reinsurers' credit risk	275,764	198,364
Total capital requirements (B)	4,322,528	4,118,399
Solvency margin (A) / (B)	96%	123%

# 35. Maturity Analysis of Assets and Liabilities:

The table below shows an analysis of assets and liabilities analyzed according to when they are expected to be recovered or settled:

2018	Up to one year	More than one year	Total
Assets			
Bank deposits	4,811,388	-	4,811,388
Financial assets at fair value through other comprehensive income	215,254	332,416	547,670
Financial assets at amortized cost	20,000	214,179	234,179
Investment property	-	1,231,586	1,231,586
Cash on hand and at banks	526,130	-	526,130
Checks under collection	642,768	-	<b>642,768</b>
Accounts receivable	1,807,578	-	1,807,578
Reinsurers receivables	171,728	-	171,728
Deferred tax assets	235,000	1,005,293	1,240,293
Property and equipment	80,000	2,141,962	2,221,962
Other assets	200,000	127,475	327,475
Total Assets	8,709,846	5,052,911	13,762,757
Liabilities			
Unearned premiums reserve	2,543,147	-	2,543,147
Outstanding claims reserve	3,000,000	2,108,404	5,108,404
Accounts payable	790,000	38,349	828,349
Reinsurers payables	870,000	309,311	1,179,311
Other provisions	48,000	74,434	122,434
Other liabilities	690,000	170,822	860,822
Total Liabilities	7,941,147	2,701,320	10,642,467
Net Assets	768,699	2,351,591	3,120,290

Assets         Bank deposits         6,975,076         -         6,975,076           Financial assets at fair value through other comprehensive income         230,110         332,416         562,526           Financial assets at amortized cost         20,000         291,872         311,872           Investment property         -         1,231,586         1,231,586           Cash on hand and at banks         299,808         -         299,808           Checks under collection         641,548         -         641,548           Accounts receivable         1,833,716         -         1,833,716           Reinsurers receivables         172,325         -         172,325           Deferred tax assets         150,000         939,665         1,839,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,433,000         1,883,843         5,313,843           Accounts payable         870,000         45,264         915,264 </th <th>2017</th> <th>Up to one year</th> <th>More than one year</th> <th>Total</th>	2017	Up to one year	More than one year	Total
Financial assets at fair value through other comprehensive income         230,110         332,416         562,526           Financial assets at amortized cost         20,000         291,872         311,872           Investment property         -         1,231,586         1,231,586           Cash on hand and at banks         299,808         -         299,808           Checks under collection         641,548         -         641,548           Accounts receivable         1,833,716         -         1,833,716           Reinsurers receivables         172,325         -         172,325           Deferred tax assets         150,000         939,665         1,089,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Uncarned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264	Assets			
Financial assets at amortized cost         20,000         291,872         311,872           Investment property         -         1,231,586         1,231,586           Cash on hand and at banks         299,808         -         299,808           Checks under collection         641,548         -         641,548           Accounts receivable         1,833,716         -         1,833,716           Reinsurers receivables         172,325         -         172,325           Deferred tax assets         150,000         939,665         1,089,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,524         915,264           Other provisions         95,000         70,714         165,714           Other provisions         95,000         51,655         1,006,655           Total Liabilitie	Bank deposits	6,975,076	-	6,975,076
Investment property         -         1,231,586         1,231,586         2,231,586           Cash on hand and at banks         299,808         -         299,808           Checks under collection         641,548         -         641,548           Accounts receivable         1,833,716         -         1,833,716           Reinsurers receivables         172,325         -         172,325           Deferred tax assets         150,000         939,665         1,089,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         9,55,000         51,655         1,006,655           T	Financial assets at fair value through other comprehensive income	230,110	332,416	562,526
Cash on hand and at banks       299,808       -       299,808         Checks under collection       641,548       -       641,548         Accounts receivable       1,833,716       -       1,833,716         Reinsurers receivables       172,325       -       172,325         Deferred tax assets       150,000       939,665       1,089,665         Property and equipment       124,513       1,876,871       2,001,384         Other assets       202,904       110,000       312,904         Total Assets       10,650,000       4,782,410       15,432,410         Liabilities       Unearned premiums reserve       3,463,846       -       3,463,846         Outstanding claims reserve       3,430,000       1,883,843       5,313,843         Accounts payable       465,000       84,592       549,592         Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       9,278,846       2,136,068       11,414,914	Financial assets at amortized cost	20,000	291,872	311,872
Checks under collection         641,548         -         641,548           Accounts receivable         1,833,716         -         1,833,716           Reinsurers receivables         172,325         -         172,325           Deferred tax assets         150,000         939,665         1,089,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Investment property	-	1,231,586	1,231,586
Accounts receivable       1,833,716       -       1,833,716         Reinsurers receivables       172,325       -       172,325         Deferred tax assets       150,000       939,665       1,089,665         Property and equipment       124,513       1,876,871       2,001,384         Other assets       202,904       110,000       312,904         Total Assets       10,650,000       4,782,410       15,432,410         Liabilities       Unearned premiums reserve       3,463,846       -       3,463,846         Outstanding claims reserve       3,430,000       1,883,843       5,313,843         Accounts payable       465,000       84,592       549,592         Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       9,278,846       2,136,068       11,414,914	Cash on hand and at banks	299,808	-	299,808
Reinsurers receivables         172,325         -         172,325           Deferred tax assets         150,000         939,665         1,089,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Checks under collection	641,548	-	641,548
Deferred tax assets         150,000         939,665         1,089,665           Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Accounts receivable	1,833,716	-	1,833,716
Property and equipment         124,513         1,876,871         2,001,384           Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Reinsurers receivables	172,325	-	172,325
Other assets         202,904         110,000         312,904           Total Assets         10,650,000         4,782,410         15,432,410           Liabilities           Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Deferred tax assets	150,000	939,665	1,089,665
Total Assets         10,650,000         4,782,410         15,432,410           Liabilities         Unearned premiums reserve         3,463,846         -         3,463,846           Outstanding claims reserve         3,430,000         1,883,843         5,313,843           Accounts payable         465,000         84,592         549,592           Reinsurers payables         870,000         45,264         915,264           Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Property and equipment	124,513	1,876,871	2,001,384
Liabilities         Unearned premiums reserve       3,463,846       - 3,463,846         Outstanding claims reserve       3,430,000       1,883,843       5,313,843         Accounts payable       465,000       84,592       549,592         Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       955,000       51,655       1,006,655         Total Liabilities       9,278,846       2,136,068       11,414,914	Other assets	202,904	110,000	312,904
Unearned premiums reserve       3,463,846       -       3,463,846         Outstanding claims reserve       3,430,000       1,883,843       5,313,843         Accounts payable       465,000       84,592       549,592         Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       955,000       51,655       1,006,655         Total Liabilities       9,278,846       2,136,068       11,414,914	Total Assets	10,650,000	4,782,410	15,432,410
Outstanding claims reserve       3,430,000       1,883,843       5,313,843         Accounts payable       465,000       84,592       549,592         Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       955,000       51,655       1,006,655         Total Liabilities       9,278,846       2,136,068       11,414,914	Liabilities			
Accounts payable       465,000       84,592       549,592         Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       955,000       51,655       1,006,655         Total Liabilities       9,278,846       2,136,068       11,414,914	Unearned premiums reserve	3,463,846	-	3,463,846
Reinsurers payables       870,000       45,264       915,264         Other provisions       95,000       70,714       165,714         Other liabilities       955,000       51,655       1,006,655         Total Liabilities       9,278,846       2,136,068       11,414,914	Outstanding claims reserve	3,430,000	1,883,843	5,313,843
Other provisions         95,000         70,714         165,714           Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Accounts payable	465,000	84,592	549,592
Other liabilities         955,000         51,655         1,006,655           Total Liabilities         9,278,846         2,136,068         11,414,914	Reinsurers payables	870,000	45,264	915,264
Total Liabilities 9,278,846 2,136,068 11,414,914	Other provisions	95,000	70,714	165,714
	Other liabilities	955,000	51,655	1,006,655
Net Assets 1,371,154 2,646,342 4,017,496	Total Liabilities	9,278,846	2,136,068	11,414,914
	Net Assets	1,371,154	2,646,342	4,017,496

## 36. Lawsuits Against the Company

There are lawsuits filed against the Company amounting to JOD (4,620,953) as at 31 December 2018, (2017: JOD 4,553,423).

In the opinion of the Company's management and its lawyer, no obligations shall arise that exceeds the allocated amounts within the net claims reserve.

## 37. Contingent Liabilities

The Company has bank guarantees of JOD (32,946) as at 31 December 2018.

## 38. Subsequent Events

No subsequent events have a material impact on the consolidated financial statement as at 31 December 2018.