NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

10 BANKS AND OTHER FINANCIAL INSTITUTIONS' DEPOSITS

	2003 JD			2002 JD		
Current accounts and demand deposits	Inside Jordan	Outside Jordan	Total	Inside Jordan	Outside Jordan	Total
	-	585,681	585,681	-	4,140	4,140
11 CUSTOMER	S' DEPOSIT	<u>'S</u>				
Cymnaud		:		2003 JD	200 JD	
Current accounts and de Saving deposits	emand depos	its		8,473,343	6,808	3.772
Time and notice deposit	ta			3,809,948	3,299	,
time and notice deposits			29,361,304	31,937,910		
				41,644,595	42,046	5,580

Public sector deposits amounted to JD 8,025,222 which represents 19.3% of total deposits against JD 7,747,295 which represents 18.4% of total deposits as of 31 December 2003 and 2002 respectively.

Non-interest bearing deposits amounted to JD 8,473,343 which represents 20.3% of total deposits against JD 6,808,772 which represents 16.2% of total deposits as of 31 December 2003 and 2002 respectively.

Restricted deposits amounted to JD 584,270 which represents 1.4% of total deposits against JD 221,392 which represents 0.53% of total deposits as of 31 December 2003 and 2002 respectively.

Dormant deposits amounted to JD 489,216 and JD 487,351 as of 31 December 2003 and 2002 respectively.

<u>12</u> **CASH MARGINS**

	2003	2002
	JD	JD
Margins against direct credit facilities	6,619,543	4,088,300
Margins against indirect credit facilities	2,426,448	1,467,216
Dealing with margin Others	334,693	61,198
Outers	122,836	73,136
· :	9,503,520	5,689,850
13 LOANS AND ADVANCES		
•	2003	2002
:	JD	JD
Amounts borrowed from Central Bank of Jordan	-	2,500,000

Amount represents funds borrowed from the Central Bank of Jordan. Borrowings are guaranteed by notes payable and the mortgage of development bonds in the favor of the Central Bank of Jordan. Annual interest rate is at 3%.

The Bank paid the balance of the borrowings before maturity during 2003.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

OTHER PROVISIONS 14

	2003 JD			
•	Beginning balance	Provided during the year	Used during the year	Ending balance
Employees' end of service indemnity Others	656 58,900	27	**	683 58,900
Total	59,556	27		59,583
		200 		
; :	Beginning balance	Provided during the year	Used during the year	Ending balance
Employees' end of service indemnity Others	644 58,900	12	•	656 58,900
Total	59,544	12	-	59,556

	2003 JD	2002 JD
Accrued interest Commission and interest received in advance Accrued expenses Others	228,890 199,879 202,145 896,372	276,284 197,196 160,677 346,309
, 6 5.	1,527,286	980,466

CONVERTIBLE BONDS 16

On 10 August 2000 the bank issued convertible bonds with a total value of US Dollars 7,050,000 comprising of 141 bonds with a nominal value of US Dollars 50,000 each. The bond holder has the right to fully or partially convert the bonds into shares during the first seven year at the net book value of the shares based on the last audited financial statements before the conversion. The bonds mature on 9 August 2007 if both of the following conditions are met.

- The bank's capital adequacy ratio is 12%.

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- The bank's paid in capital is JD 20,000,000

If any of both conditions are not met, the maturity of the bonds is renewed on an annual basis. During the first seven years interest is equal to six months LIBOR plus 4%. Thereafter interest is reduced to LIBOR plus 0.125%. The interest is to be paid semiannually on 10/2 and 10/8 each year.

Societe Generale Lebanon and International Finance Corporation hold US Dollars 4,900,000 and US Dollars 2,150,000 of these bonds respectively.

NOTES T THE FINANCIAL STATEMENTS (Continued)

31 December 2003

AUTHORIZED AND PAID UP CAPITAL AND ADDITIONAL PAID IN CAPITAL <u>17</u>

- a. Authorized and paid up capital The authorized and paid up capital amounted to JD 15,945,091 consisting of 15,945,091 shares with a par value of JD 1 per share.
- b. Additional paid in capital amounted to JD 357,802 and it represents the difference between the shares issue price and it's par value.

STATUTORY RESERVE 18

As required by the Jordanian Banking Law, 10% of the net income before tax is transferred to the statutory reserve. The Bank may resolve to discontinue such annual transfer when the statutory reserve equals the subscribed capital. The statutory reserve is not available for distribution.

<u>19</u> VOLUNTARY RESERVE

A percentage of the net income before tax not to exceed 20%, is transferred to voluntary reserve. The voluntary reserve is available for distribution.

<u>20</u> **CUMULATIVE CHANGES IN FAIR VALUES**

	2003 JD	2002 JD
Beginning balance Net unrealized gain during the year Net realized gain (loss) transferred to income statement	(5,955) - 5,955	84,717 61,559 (152,231)
Ending balance		(5,955)

ACCUMULATED LOSSES 21

	2003 JD	2002 JD
Beginning balance Net income for the year Transfers to statutory reserve	(8,997,025) 725,967 (75,201)	(9,365,981) 410,883 (41,927)
Ending Balance	(8,346,259)	(8,997,025)

NOTES TO THE FINANCIA STATEMENTS (Continued)
31 December 2003

22 CAPITAL ADEQUACY

The Capital adequacy is computed in accordance with the central Bank of Jordan regulations derived from Basel Committee resolutions. Market risk was included in the computation of the capital adequacy percentages for the year 2003. These regulations require that market risk be taken into consideration when computing the capital adequacy.

	2003			2002		
	Amount JD	Percentage to assets weighted by risks	Amor JD	Percentage to assets unt weighted by		
Organizational capital Core (primary) capital	11,983,335 8,510,953	31,23% 22,18%	,-	13,125 32,3% 85,986 20,78%		
23 INTEREST INCO	<u>OME</u>					
			2003 JD	2002 JD		
Promissory notes and discount Loans and advances Credit card balances	ted bills		71,617 2,643,522	44,849 3,110,705		
Balances with Central Bank of Balances with banks and final Held to maturity investments			318,956 168,082 16,369	302,997 231,076 82,702		
			3,218,546	3,772,329		
24 INTEREST EXPEN	SE					
			2003 JD	2002 JD		
Banks' and Financial Institution Customers' deposits	•		13,982	22,386		
Current accounts and demandSaving depositsTime and notice deposits	d deposits		7,705 63,441 950,435	10,083 75,014 1,105,523		
Cash margins Convertible bonds Amounts borrowed Deposits Guarantee Corporation	on fees		106,671 270,151 47,097 87,838	124,294 308,057 80,058		
·		*****	1,547,320	1,799,829		

NOTES TO THE FINANCIAL STATEMEN	NTC (Continue I)	
31 December 2003	vic (Continued)	
25 NET COMMISSION INCOME		
	2003 JD	2002 JD
Credit facilities - direct Credit facilities - indirect	334,753 363,257	306,6 265,4
Net commission	698,010	572,1
26 GAIN FROM FINANCIAL ASSETS AND	INSTRUMENTS	Anne de la companya d
	2003	2002
Gain from quallable Control	JD	2002 JD
Gain from available for sale investments Dividends received	142,461 17,076	238,33 33,74
	159,537	272,07
27 OTHER OPERATING INCOME		
	2003	2002
Foreign exchange gain	JD	JD
Dormant accounts commission	436,401	309,26
Other revenues	19,964 44,468	40,65
Rejected checks commission	50,920	13,19
Transfers and issued checks commission	72,846	49,02 51,97
Credit cards revenues Revenues from brokerage office	22,684	6,3 1
Salaries transfer commission	98,679	32,77
Checks under collection commission	24,169	23,29
Foreign shares and fund trading commission	7,607	10,74
Revenue on banking services	2,034	56
Safety deposit boxes revenues	35,316 3,531	42,83
Other commissions	46,106	3,12
	864,725	71,14 654,91
28 EMPLOYEES EXPENSES	Additionally of the design of	
	2003	2002
Relation and other street.	JD	JD
Salaries and other staff benefits Social security	1,245,292	1,196,430
Saving fund	109,154	109,850
Medical expenses	58,088	58,461
Staff training	61,630	73,485
Others	32,328 49,248	43,451 64,388
	1,555,740	1,546,071

ŧ	Societe Generale De Banque - Jordnanie
	NOTES TO THE FINANCIAL STATEMENTS (Continued)
	31 December 2003

29 OTHER OPERATING EXPENSES		
	2003	2002
	JD .	JD
Rental expense	203,172	207.02
Tariffs and license fees	11,141	207,022 11,283
Computer expenses	43,811	108,070
Post, telephone and telex	137,656	125,042
Stationery and supplies Water heat and alerticity	80,708	83,603
Water, heat and electricity Professional fees	62,882	58,190
Advertising	17,695	18,000
Transportation	103,688	28,763
Insurance	6,060	13,284
Board of directors transportation	112,130	64,435
Hospitality	24,400	25,300
Donations	14,522	12,824
Vehicles expense	3,279	2,650
Maintenance and cleaning	7,060	5,345
Publications	48,882	51,710
Governmental subscriptions	2,710	3,918
Special subscriptions	44,828	53,455
Legal fees	58,633	55,241
Real Estate expenses	25,779	34,174
Transfer of cash expenses	60,968	52,011
Travel and accommodation	10,883	9,650
Miscellaneous expenses	56,889 9,545	101,045
		13,240
	1,147,321	1,138,255
NON OPERATING INCOME (EXPENSES)	*c.	
	2003	2002
	JD	JD
Real estate investment revenue	14,458	
Sale of fixed assets gain (loss)	14,082	62,394
Other Expenses	-	(2,549)
		(1,050)
	28,540	58,795
1 BASIC EARNING PER SHARE		:
	2003	2002
	JD	JD
let income for the year	725,967	410 992
Veighted average number of shares	15,945,091	410,883 15,945,091
arning per share		<u> </u>
	0.046	0.026

Societe Generale De Banque - Jordnanie
NOTES TO THE FINANCIAL STATEMENTS (Continued)
31 December 2003

32 CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the statement of cash flows consists the following balance sheet amounts:

	2003 JD	2002 JD
Cash and balances with Central Bank of Jordan Add: balances with banks and other financial institutions	17,603,511	13,015,520
maturing within three months Less: due to banks and other financial institutions maturing	13,403,911	14,076,216
within three months	(585,681)	(4,140)
	30,421,741	27,087,596

33 INCOME TAX PROVISION

The bank reached a final settlement with the income tax department up to 2001. The income tax department have not reviewed the Bank's records for the year ended 2002 to the date of the financial statements.

No Provision for income tax was taken for the years 2002 and 2003 as the bank has accumulated losses.

34 FAIR MARKET VALUES OF FINANCIAL INSTRUMENTS

Fair market values of assets and liabilities are as follows:

	_		2003 JD			2002 JD	
1- FINANCIAL ASSET	rs	Carrying value	Fair value	Differences	Carrying value	Fair value	Differences
Deposits at the Central B Jordan Balances at banks and fir		12,100,000	12,100,000	-	8,300,000	.8,300,000	•
institutions Credit facilities, net	iaiciai	13,403,911	13,403,911	•	14,076,216	14,076,216	-
Available for sale investment Held to maturity investment	nents ents, net	31,190,364 311,853	31,190,364 311,853	-	30,415,785 337,853	30,415,785 337,853	*
		5,050	5,282	232 232	356,217	363,151	6,934
2- FINANCIAL LIABII Banks' and financial institute deposits		808 coa	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1				
Customers' deposits Cash margins		585,681 41,644,598 9,503,520	585,681 41,644,598 9,503,520	•	4,140 42,046,580 5,689,850	4,140 42,046,580 5,689,850	•
Loans and advances Convertible bonds		4,998,450	4,998,450	-	2,500,000 4,998,450	2,366,355 4,998,450	133,645
Net difference between the value and fair value	e carrying		Tally and the second of the se	232	:		133,645
			Pwelers, en		•	:	140,579

NOTES TO IE FINANCIAL STATEMENTS (Continued)

31 December 2003

INTEREST RATE RISK <u>35</u>

Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. The bank is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities and off balance sheet instruments that mature or reprice in a given period. The bank manages this risk by matching the repricing of assets and liabilities through risk management strategies

Interest Rate Sensitivity at 31 December 2003

	•		•					
	Up to 3 month	3 to 6 Months	6 months to 1 year	1 to 3 years	Over 3 years	Non interest bearing items	Total	Average Interest Rate %
ACCETTO		······			ID,000)		2 01441	
ASSETS Cash and balances at the Central Bank of Jordan Balances at banks and financial	12,100	•	-	· •	•	5,503	17,603	1.7%
institutions	13,309	-	•	· _	_	95	12 404	• • •
Credit facilities, net Available for sale	12,289	3,884	6,382	5,285	3,350	-	13,404 31,190	1% 9.13%
investments Held to maturity	-	-	-		-	312	312	-
investments, net	-	-	•	5	-	•	5	9.18%
Fixed assets, net	•	-	•	-	-	1,356	1,356	7.1070
Other assets		-	-	-	-	2,960	2,960	•
Total assets	37,698	3,884	6,382	5,290	3,350	10,226	66,830	
LIABILITIES Banks' and financial			Secretaria de la companya del companya de la companya del companya de la companya		A STATE OF THE STA			
institutions' deposits Customers' deposits	22 21 1	-	•	-	-	586	586	•
Cash margins	32,211 2,740	444 866	517		-	8,473	41,645	2.7%
Loans and advances	<i>2</i> ,740	- 600	1,423	1,178	747	2,549	9,503	2.7%
Other provisions	-	•	-	· -	-	-	- ,	-
Other liabilities	**		-	•	-	59 1,527	59 1,527	-
Total liabilities	34,951	1,310	1,940	1,178	747	13,194	53,320	
Convertible bonds	Barry.	-		•	4,999	•	4,999	5.31%
Shareholders' equity		-	•	-	-	8,511	8,511	-
Total liabilities and shareholders' equity	34,951	1,310	1,940	1,178	5,746	21,705	66,830	-
On balance sheet sensitivity gap Cumulative interest	2,747	2,574	4,442	4,112	(2,396)	(11,479)		•
rate sensitivity gap	2,747	5,321	9,763	13,875	11,479	-	-	-
· 10	1、94年大学院委員		The state of the state of					

NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

<u>35</u> INTEREST RATE RISK(Continued)

Interest rate sensitivity at 31 December 2002

	Up to 3 month	3 to 6 Months	6 months to 1 year	1 to 3 years	Over 3 years	Non interest bearing items	Total	Average Interest Rate %
ASSETS		· · · · · · · · · · · · · · · · · · ·		(J	D,000)			
Cash and balances at the Central Bank of Jordan Balances at banks and financial	8,300	: -	••	-	-	4,716	13,016	3.88%
institutions	13,245	_	_	_		021	1 4 5 77 7	
Credit facilities, net Available for sale	19,014	2,457	4,032	3,007	1,906	831 -	14,076 30,416	2.10% 8.35%
investments Held to maturity	-	•	•	-	-	841	841	-
investments, net	-		351	5	-	-	356	9.14%
Fixed assets, net Other assets	-	•	-	-		1,304	1,304	-
-	-	-	-	-		4,049	4,049	-
Total assets	40,559	2,457	4,383	3,012	1,906	11,741	64,058	_
LIABILITIES								· · · · · · · · · · · · · · · · · · ·
Banks' and financial institutions' deposits Customers' deposits Cash margins Loans and advances Other provisions Other liabilities	33,049 830 -	1,493 1,423 500	- 696 779 - -	- 1,846 2,000	- 647 - -	4 6,809 165 - 59 980	4 42,047 5,690 2,500 59 980	3.74% 3.7% 3%
Total liabilities	33,879	3,416	1,475	3,846	647	8,017	51,280	_
Convertible bonds Shareholders' equity	•	•	*		4,999 -	7,779	4,999 7,779	6.02%
Total liabilities and shareholders' equity	33,879	3,416	1,475	3,846	5,646	15,796	64,058	_
On balance sheet sensitivity gap Cumulative interest	6,680	(959)	2,908	(834)	(3,740)	(4,055)	-	•
rate sensitivity gap	6,680	5,721	8,629	7,795	4,055	-	-	-

NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

<u>36</u> LIQUIDITY RISK

Liquidity risk is the risk that an institution will be unable to meet its net funding requirements. Liquidity risk can be caused by market disruptions or credit downgrades which may cause certain sources of funding to dry up immediately. To guard against this risk, management have diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash, cash equivalents, and readily marketable securities.

Assets and liabilities maturities (based on the remaining period from the date of the financial statements) as of 31 December 2003

31 December 2003

				6	11001 200	<i>.</i>		
	Up to	140.3	24.6	months			No	
	1 month	1 to 3 months	3 to 6 Months	to 1	1 to 3	Over 3	specific	
•			772071713	year (ID	<u>years</u> 000)	years	maturity	Total
ASSETS				(020,	, 000)			
Cash and balances at the								
Central Bank of Jordan	11,603	6,000		_				
Balances at banks and	,	0,000	_	-	-	-	-	17,603
financial institutions	13,404	-	•	_	_			10 40 4
Credit facilities, net	11,387	902	3,884	6,382	5,285	3,350	-	13,404
Available for sale			-,	0,502	5,205	2,330		31,190
investments	312	-	•	-	•	_		212
Held to maturity						_	-	312
investments, net	-	•	-	-	5	-	-	5
Fixed assets, net	•	-	-	-	-	-	1,356	1,356
Other assets	*	-		-		-	2,960	2,960
Total assets	36,706	6,902	3,884	6,382	5,290	3,350	4,316	66,830
LIABILITIES								00,000
Banks' and financial								
institutions' deposits	586	•						
Customers' deposits	38,112	2,572	444	517	•	•	•	586
Cash margins	3,469	275	1,183	1,944	1,610	1.022	•	41,645
Amounts borrowed	•	•	-	1,2777	1,010	1,022	•	9,503
Other provisions	-	-	-	_	_	-	- 59	-
Other liabilities	-	-	-	-	-	-	1,527	59 1 527
Total liabilities	42,167	2,847	1,627	2,461	1,610	1,022	·	1,527
Convertible bonds				2,101	1,010	1,022	1,586	53,320
Shareholders' equity	₩	-	-	-	•	4,999	-	4,999
	-	-	**	•	-	-	8,511	8,511
Total liabilities and		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
shareholders' equity	42,167	2,847	1,627	2,461	1,610	6,021	10,097	66,830
On balance sheet gap	(5,461)	4,055	2,257	3,921	3,680	(2,671)	(5,781)	
Cumulative gap	(5,461)	(1,406)	851	4,772	8,452	5,781	-	-

NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

LIQUIDITY RISK (Continued)

Assets and liabilities maturities (based on the remaining period from the date of the financial statements) as of 31 December 2002

31 December 2002

	Up to 1 month	1 to 3 months	3 to 6 Months	6 months to 1 year	1 to 3 years	Over 3 years	No specific maturity	Total
ASSETS				(JD,	000)			
Cash and balances with								
Central Bank of Jordan Balances with banks and	11,016	2,000	-	-	-	-	-	13,016
other financial institutions	11,451	2,625	•	_				
Credit facilities - net Available for sale	17,619	1,395	2,457	4,032	3,007	1,906	-	14,076 30,416
investments Held to maturity	841	-	•	•	•	-	-	841
investment – net	-	-	-	351	5			
Fixed assets - net	-	-	•	-	_		1 204	356
Other assets	**	-	-	-	_	_	1,304	1,304
Total assets	40,927	6,020	2,457	4,383	3,012	1.006	4,049	4,049
LIABILITIES		-		1,505	3,012	1,906	5,353	64,058
Banks' and other financial								
institutions' deposits	4		_					
Customers' deposits	37,339	2,519	1,493	696	-	-	-	4
Cash margins	579	416	1,423	779	- 1,846	-	-	42,047
Amounts borrowed	-	-	500		2,000	647	-	5,690
Other provisions	-	•	-	-	2,000	-	- 50	2,500
Other liabilities	-		-	-	•	-	59 980	59
Total liabilities	37,922	2,935	3,416	1,475	3,846	647	1,039	980 51,280
Convertible bonds	-	•	-	-		4,999		4,999
Shareholders' equity Total liabilities and	·	-		<u> </u>	-	-	7,779	7,779
shareholders' equity	37,922	2,935	3,416	1,475	3,846	5,646	8,818	64,058
On balance sheet gap Cumulative gap	3,005 3,005	3,085 6,090	(959) 5,131	2,908 8,039	(834) 7,205	(3,740) 3,465	(3,465)	*

37 FOREIGN CURRENCY RISK

Net currency position	200 J1			002 ID
TIO Po 11	Amount in foreign currency	Equivalent in JD	Amount in foreign currency	Equivalent in JD
US Dollar Pound Sterling Euro Swiss Franc	162,828	115,445	2,424,063	1,718,661
	(763)	(963)	(547)	(622)
	3,706	3,302	(906)	(670)
Japanese Yen Other currencies	(4,967)	(2,842)	1,166	594
	243,962	1,618	774,381	4,577
	-	(653)	-	9,150

38 DISTRIBUTION OF ASSETS, LIABILITIES AND OFF BALANCE SHEET ITEMS BY GEOGRAPHIC REGION AND ECONOMIC SECTOR

		2003			2002	
A Du-	Assets JD	<u>Liabilities</u> JD	Off balance sheet items JD	Assets JD	Liabilities JD	Off balance sheet items JD
A- By geographic region:						
- Inside Jordan - Other Arab	58,790,599	58,285,153	37,499,752	55,015,782	59,055,483	19,426,936
countries	1,135,312	7,020,565	-	2,211,471	3,478,240	_
- Asia *	5,326	-	-	8,428	- -	<u>-</u>
- Europe	6,177,923	-	-	5,488,296	-	_
America	720,908	1,524,350	-	1,334,096	1,524,350	-
Total B- By economic	66,830,068	66,830,068	37,499,752	64,058,073	64,058,073	19,426,936
sector:						
- Individuals	7,540,171	30,661,526	••	7,352,919	30,249,841	_
CorporationsOthers	23,650,193	26,055,680	•	23,090,656	22,465,051	-
	35,639,704	10,112,862	37,499,752	33,614,498	11,343,181	19,426,936
Total	66,830,068	66,830,068	37,499,752	64,058,073	64,058,073	19,426,936
	1 1					والمتعاد

^{*} Other than Arab countries

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NOTES TO T E FINANCIAL STATEMENTS (Continued)

31 December 2017

39 CREDIT RISK

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. In addition to monitoring credit limits, the bank manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances, and limiting the duration of exposure. In certain cases the bank may also close out transactions or assign them to other counterparties to mitigate credit risk.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the bank's performance to developments affecting a particular industry or geographic location.

The bank seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. It also obtains security when appropriate.

40 TRANSACTIONS WITH RELATED PARTIES

As part of its normal operations, the Bank enters into banking transactions with related parties. These are arranged on normal terms guiding such transactions. The limits of these transactions are approved by the Bank's Board of Directors.

At the balance sheet date such amounts were as follows:

	2003 JD	2002 JD
On balance sheet items:		<i>5D</i>
Credit facilities Deposits	86,437 206,415	172,090
Off balance sheet items:	200,413	466,247
Guarantees	_	50 500
Income statements items:	<u>-</u>	59,500
Interest and commission received Interest and commission paid	8,145 12,752	26,112
Additional information:	14,134	28,158
Interest in suspense	•	-
Provision for non-performing loans Non-performing credit facilities	v v t • v v v v v v v v v v v v v v v v	-

NOTES TO THE FINANCIAL ATEMENTS (Continued)

31 December 2003

OFF BALANCE SHEET ITEMS 41

	2003 JD	2002 JD
Letters of credit Acceptances Guarantees:	6,303,739 6,523,167	2,443,871 3,917,292
- Payment- Performance- OthersUnutilized lines of credit	5,705,835 4,253,579 4,833,299 9,880,133	1,330,409 2,202,985 2,792,647 6,739,732
Total	37,499,752	19,426,936

LAW SUITS AGAINST THE BANK 42

In the normal course of business, the bank appears as a defendant in a number of lawsuits totaling approximately JD 281,833 as of 31 December 2003.

The bank's management and its legal council believes that the outcome of such lawsuits will be favorable to the bank.

43 RECLASSIFICATIONS

Some of 2002 balances were reclassified to correspond to 2003 presentation. These reclassification did not affect shareholder's equity or last year's income statement.

SOCIETE GENERALE DE BANQUE - JORDANIE PUBLIC SHAREHOLDING COMPANY FINANCIAL STATEMENTS 31 DECEMBER 2003

To The Shareholders of Societe Generale De Banque - Jordanie Amman - Jordan

We have audited the accompanying balance sheet of Societe Generale De Banque - Jordanie as of 31 December 2003 and the related statements of income, cash flows and changes in equity for the year then ended. These financial statements are the responsibility of the Bank's Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as of 31 December 2003, the results of its operations, and its cash flows for the year then ended, in accordance with International Financial Reporting Standards and we recommend its approval.

The Bank maintains proper books of account and the accompanying financial statements, and the financial information in the Board of Director's report are in agreement therewith.

28 January 2004

Amman - Jordan

J.ALANCE SHEET

3 December 2003

	Notes	2003 JD	2002 JD
ASSETS		JD	JD
Cash and balances at the Central Bank of Jordan	3	17,603,511	13,015,520
Balances at banks and financial institutions	4	13,403,911	14,076,216
Credit facilities, net	5	31,190,364	30,415,785
Available for sale investments	6	311,853	840,715
Held to maturity investments, net	7	5,050	356,217
Fixed assets, net	8	1,355,634	1,304,338
Other assets	9	2,959,745	4,049,282
Total assets		66,830,068	64,058,073
LIABILITIES AND SHAREHOLDERS' EQUITY			
LIABILITIES			
Banks and financial institutions' deposits	10	585,681	4,140
Customers' deposits	11	41,644,595	42,046,580
Cash margins	12	9,503,520	5,689,850
Loans and advances:	13	-	2,500,000
Other provisions	14	59,583	59,556
Other liabilities	15	1,527,286	980,466
Total liabilities		53,320,665	51,280,592
Convertible bonds	16	4,998,450	4,998,450
SHAREHOLDERS' EQUITY			
Authorized and paid up capital	17 a	15,945,091	15,945,091
Additional paid in capital	17 b	357,802	357,802
Statutory reserve	18	454,319	379.118
Voluntary reserve	19	100,000	100,000
Cumulative changes in fair values	20	•	(5,955)
Accumulated losses	21	(8,346,259)	(8,997,025)
Total shareholders' equity	•	8,510,953	7,779,031
Total liabilities and shareholders' equity		66,830,068	64,058,073

The attached notes 1 to 43 form part of these financial statements.

Societe Generale De Banque - Jordanie STATEMENT OF INCOME

Year Ended 31 Decen er 2003

•	Notes	2003 JD	2002 JD
Interest income Interest expense	23 24	3,218,546 (1,547,320)	3,772,329 (1,799,829)
Net interest income Net commission income	25	1,671,226	1,972,500
Net interest and commission income	25	698,010	572,130
Other operating income -		2,369,236	2,544,630
Gain from financial assets and instruments Other operating income	26 27	159,537 864,725	272,076 654,910
NET OPERATING INCOME		3,393,498	3,471,616
EXPENSES - Employees expenses Other operating expenses Depreciation and amortization Surplus in the provision for possible loan losses Other provisions Bad debts written off	28 29 5	(1,555,740) (1,147,321) (345,513) 562,005 (132,600) (50,862)	(1,546,071) (1,138,255) (343,596) 180,227 (119,649) (143,798)
TOTAL OPERATING EXPENSES		(2,670,031)	(3,111,142)
NET OPERATING INCOME Non operating income NET INCOME BEFORE FEES Board of directors' remuneration Jordanian universities fees Scientific research and vocational training NET INCOME FOR THE YEAR	30	723,467 28,540 752,007 (11,000) (7,520) (7,520) 725,967	360,474 58,795 419,269 (4,193) (4,193) 410,883
Earnings per share	31	0.046	0.026
	•		

The attached notes 1 to 43 form part of these financial statements.

Societe Generale De Banque - Jordanie STATEMENT OF CHANGES IN EQUITY

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Year Ended 31 December 2003

	Authorized	Additional	Reserves	rves	Cumulative		Total
Description	and paid up capital	paid in capital	Statutory	Voluntary	changes in fair values	Accumulated losses	shareholder's equity
Balance as of January 2003	15,945,091	357,802	379,118	100,000	(5,955)	(8,997,025)	7,779,031
Net income for the year Net change in cumulative changes in fair values of available for sale	•		1	•	•	725,967	729,967
	•	1	ı	1	5.955	,	\$ 955
Transfer to statutory reserve	1	• • • • • • • • • • • • • • • • • • • •	75,201	ı		(75,201)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Balance as of 31 December 2003	15,945,091	357,802	454,319	100,000	•	(8,346,259)	8,510,953
Balance as of 1 January 2002 Net change in cumulative changes in	15,945,091	357,802	337,191	100,000	84,717	(9,365,981)	7,458,820
rair values of available for sale investments	ı	•	ı	1	(90,672)	ı	(90.672)
Net profit for the year		•	•	•		410,883	410,883
Transfer to statutory reserve	•	1	41,927	•	•	(41,927)	
Balance as of December 2002	15,945,091	357,802	379,118	100,000	(5,955)	(8,997,025)	7,779,031

The attached notes 1 to 43 form part of these financial statements.

Societe Generale De Banque - Jordanie			
STATEMENT OF CASH FLOW			
Year Ended 31 December 2003			
	Note	2003	2002
		JD	$J\!D$
CASH FLOW FROM OPERATING ACTIVITIES			
Net income before fees		752,007	419,269
Adjustments for:			
Depreciation and amortization		345,513	343,596
Surplus in the provision for possible loan losses		(562,005)	(180,227)
Bad debts written off		50,862	143,798
Gain from financial assets and instruments		(142,461)	(238,335)
Other provisions		132,600	119,649
Operating income before changes in assets and liabilities		576,516	607,750
Changes in assets and liabilities			
Increase in credit facilities		(212,574)	(8,113,377)
Decrease (increase) in other assets		1,089,537	(920,686)
(Decrease) increase in customers' deposits		(401,985)	8,716,467
Increase in cash margins		3,813,670	2,384,169
Decrease in other provisions		(183,435)	(263,435)
Increase (decrease) in other liabilities		520,780	(257,944)
Net cash from operating activities		5,202,509	2,152,944
CASH FLOWS FROM INVESTING ACTIVITIES			
Sale of available for sale investments		677,278	510,678
Proceeds from held to maturity investments		351,167	1,511,530
Net purchase and sale of fixed assets		(396,809)	(667,640)
Net cash from investing activities		631,636	1,354,568
CASH FLOWS FROM FINANCING ACTIVITIES			
Decrease in loans and advances		(2,500,000)	(500,000)
Net cash used in financing activities		(2,500,000)	(500,000)
INCREASE IN CASH AND CASH EQUIVALENTS	•	3,334,145	3,007,512
Cash and cash equivalents at beginning of the year		27,087,596	24,080,084
CASH AND CASH EQUIVALENTS AT END OF THE	•		
YEAR	32	30,421,741	27,087,596
		<u> </u>	

The attached notes 1 to 43 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

31 December 2003

<u>GENERAL</u>

The Bank was established as a real estate investment company on 22 April 1965 in accordance with Jordanian companies law No. 55. In 1993 the bank was transformed into an Investment Bank engaged in all banking operations through its main branch located in Amman and other branches in the kingdom.

The Bank's General Assembly, in its extraordainary meeting held on 29 April 2003 resolved to change the bank's name from Middle East Investment Bank to "Societe Generale De Banque – Jordanie" and obtained from Ministry of Industry and Trade the approval for the change on 10 June 2003.

The Bank employed 176 and 177 employees as at 31 December 2003 and 2002 respectively.

The financial statements of Societe Generale De Banque – Jordanie for the year ended 31 December 2003 were authorized for issue in accordance with the resolution of the Board of Directors in its meeting No. 1/2004 held on 28 January 2004.

2 SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

The accompanying Financial statements were prepared in accordance with the International Financial Reporting Standards as published by the International Accounting Standards Board and its Interpretations and in accordance with applicable laws and regulations under the historical cost conversion convention except for available for sale investments which are stated at fair value.

The financial statements are presented in the format prescribed by the Central Bank of Jordan in Jordanian Dinars.

The accounting polices are consistent with those used in the previous years.

The significant accounting policies adopted are as follows:

Trade and settlement date accounting

Purchases and sales of financial assets are recognized on the bank commitment date.

Credit facilities

- Loans and advances are stated at amortized cost after allowance for possible loan losses, interest and commission in suspense.
- Provision for non-performing credit facilities is recognized to provide for the possible loan losses when collection procedures becomes ineffective. The provision is recorded in the statement of income.
- Interest is suspense for all non-performing credit facilities is suspended in accordance with Central Bank of Jordan regulations.
- A general provision is created for direct and indirect performing credit facilities not specifically identified as non-performing to cover potential losses in accordance with the Central Bank of Jordan regulations.
- Loans provided for are written off in the provision of credit facilities when the collection procedures becomes ineffective. The excess in the credit facilities provision -if any- is transferred to the statement of income and cash recoveries of loans that were previously written of and credited to the statement of income.

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TO THE FINANCIAL STATEMENTS (Continued)

December 2003

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

Available for sale investments

After initial recognition, investments, which are classified "available for sale", are re-measured at fair value. Unrealized gains and losses on re-measurement to fair value are reported as a separate component of equity until the investment is sold, collected or otherwise disposed of, or the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the statement of income for the year.

Held to maturity investments

Investments, which have fixed or determinable payments, which are intended to be held to maturity, are carried at cost, less provision for impairment in value. Cost is calculated by taking into account any discount or premium on acquisition using the effective interest rate method.

Fair values

The fair value of traded financial assets is based on quoted market prices, where no quoted market prices are available, a reasonable estimate of fair value is used based on one of the following methods:

- Comparison with the current market value of a similar financial instrument.
- Forecasted discounted cash flow.
- Options pricing models.

In case the fair value of an investment can not be reliably measured, it is stated at cost or amortized cost with any impairment in value recorded in the statement of income.

Impairment and uncollectability of financial assets

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows, is recognised in the statement of income.

Revenue and expense recognition

Income and expenses are recognized on the accrual basis except for interest and commission income for non-performing facilities which are recorded as interest and commission in suspense in accordance with the Central Bank of Jordan regulations. Income from shares (dividends income) and commission income are recorded as income when earned.

Fixed assets

Fixed assets are stated at cost less accumulated depreciation, and are depreciated (except for land) over their estimated useful lives using straight line method. The rated of depreciation are based upon the following estimated useful lives:

Office equipments, and furniture

_.5 – 40 years

Vehicles

6.6 years

When the carrying values of any fixed assets exceed the recoverable amount, assets are written down to their recoverable amounts and the decline in value is taken to statement of income.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

Taxation

The bank provides for income tax in accordance with the Income Tax Law no. (57) of 1985 and its subsequent amendments, and in accordance with IAS 12. The Bank makes provisions for possible loan losses in accordance with the regulation of the Central Bank of Jordan as these provisions had not been allowable as deductible expenses for income tax purposes, and until such time it is accepted by the Income Tax Department, this gives rise to a potential deferred tax asset. Because of the uncertainty over the recognition of this deferred tax asset, the Bank believes it would not be appropriate to recognize it as an asset in the financial statements.

Repossessed assets

Assets repossessed by the Bank in settlement of debts are included as part of "other assets" and recorded at cost. The assets are appraised on an individual basis annually and only declines in market value are recorded in the statement of income while the increase in value is not taken into consideration

When the assets are sold, the recognized gain or loss is taken to statement of income.

Properties held for resale

Properties held for resale are stated at the lower of purchase cost or market value. Properties are appraised on an individual basis annually and declines in market value are recorded in the statement of income while increase in value is not taken into consideration.

Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the bank and accordingly are not included in these financial statements.

End of service indemnity

Provision for end of service indemnity is established by the Bank for those not covered by the social security to face any legal or contractual obligations at the end of employees services or on the accumulated service terms at the date of the financial statement. Employees that are subject to social security are excluded from such provision according to paragraph 32 of Labor Law no. 8/96.

Foreign currencies transactions

- Foreign currency transactions are recorded in Jordanian Dinars at the rates of exchange prevailing at the time of the transactions. Assets and liabilities in foreign currency at the balance sheet date are translated to Jordanian Dinars using Central Bank of Jordan middle exchange rates at year end. Exchange differences are reported as part of the results for the year in the statement of income.
- Forward contracts balances are translated to Jordanian Dinars using the Central Bank of Jordan middle exchange rates at year end. Exchange differences are reported as part of the results for the year in the statement of income.

NOTES TO THE FINANCIAL STATE MENTS (Continued)

31 December 2003

2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and cash equivalents

Represents cash on hand and cash balances maturing within 3 months and it includes cash and balances with Central Bank and other financial institutions less banks and other financial institutions deposits maturing within 3 months.

Segmental information

As the Bank operates only in Jordan and does not represent results by segment internally, no segmental information is presented.

3 CASH AND BALANCES AT THE CENTRAL BANK OF JORDAN

	2003 JD	2002 JD
Cash	1,270,265	1,127,719
Balances at the Central Bank of Jordan:		1,127,717
-Current accounts	1,969,694	1,406,394
-Notice account and time deposits	3,500,000	4,500,000
-Statutory cash reserve	2,263,552	2,181,407
-Certificate of deposits	8,600,000	3,800,000
	17,603,511	13,015,520

Restricted balances amounted to Zero as of 31 December 2003 and 2002.

4 BALANCES AT BANKS AND FINANCIAL INSTITUTIONS

	2003	2002
a- Local banks and financial institutions:	JD	JD
Current accounts	16,696	701,625
Deposits maturing within three months b- Foreign banks and financial institutions:	5,347,746	4,332,300
Current accounts	450,211	1,831,768
Deposits maturing within three months	7,589,258	7,210,523
	13,403,911	14,076,216

- Non interest bearing balances at banks and financial institutions amounted to JD 94,573 and JD 192,525 as of 31 December 2003 and 2002 respectively.
- Restricted balances amounted to Zero as of 31 December 2003 and 2002.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

5	CDEDIT	FACILITIES	NUMBER
<u>J</u>	CREDIT	FACILITIES	- 14T/F

<u> 5 CREDIT FACILITIES - NET</u>		
	2003	2002
	JD	JD
Discounted bills and notes	449,518	481,359
Advances and loans	46,695,741	44,610,522
•	47,145,259	45,091,881
Less:		
Interest in suspense	(9,601,304)	(7,695,299)
Allowance for possible loan losses	(6,353,591)	(6,980,797)
Total provision and interest in suspense	(15,954,895)	(14,676,096)
Net credit facilities	31,190,364	30,415,785
Credit facilities are granted to the following sectors:	2003	2002
	JD	JD
Agriculture	583,441	491,989
Industrial and mining	6,774,799	5,926,362
Construction	709,316	691,672
General trade	14,960,610	14,627,485
Transportation services (including airlines)	534,098	561,541
Tourism, hotels and restaurants	900,207	359,232
Public services	3,879,257	4,465,007
Financial services	198,759	414,067
Share dealing	601,387	250,327
Consumable products finance	3,829,818	3,520,029
Real estate finance	10,989,739	9,901,322
Car loans finance	580,971	469,833
Other	2,602,857	3,413,015
	47,145,259	45,091,881

Non-performing credit facilities as defined by the Central Bank of Jordan regulations amounted to JD 17,144,034, which represents 36% of total credit facilities against JD 16,718,833 which represent 37% of total credit facilities as of 31 December 2003 and 2002 respectively.

Non-performing credit facilities as defined by the Central Bank of Jordan regulations after eliminating interest in suspense amounted to JD 7,542,730 which represents 20% of total credit facilities after eliminating interest in suspense, against JD 9,023,534 which represents 24% of total credit facilities after eliminating interest in suspense as of 31 December 2003 and 2002 respectively.

Credit facilities granted to the government and guaranteed by the government amounted to JD 709,000 which represents 1.5% of total credit facilities against JD 709,000 which represents 1.6% of total credit facilities as of 31 December 2003 and 2003 respectively.

Fair market value of the collaterals pledged against credit facilities amounted to JD18,992,496 and JD 15,020,095 as of 31 December 2003 and 2002 respectively.

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NOTES TO THE FINANCIAL STATEMENTS (Continued)

31 December 2003

5 CREDIT FACILITIES - NET (Continued)

Movement of the provision for credit facilities

	2003 JD		2002 JD			
	Specific	General	Total	Specific	General	Total
Beginning balance Effect arising from application of IAS (39)	6,454,997	525,800	6,980,797	6,876,961	379,693	7,256,654
in 1 January 2001 (Excess) provision provided during the	-	•	-	-	-	-
year (net) Less: Provision written	(625,523)	63,518	(562,005)	(326,334)	146,107	(180,227)
off during the year	(65,201)	•	(65,201)	(95,630)	-	(95,630)
Ending balance	5,764,273	589,318	6,353,591	6,454,997	525,800	6,980,797

Provisions that were settled, collected or transferred against other non-performing credit facilities amounted to JD 777,942 and JD 1,328,748 as of 31 December 2003 and 2002 respectively.

Interest in suspense

	2003	<i>2002</i>
	JD	JD
Beginning balance	7,695,299	6,371,970
Add: Interest suspended during the year	2,428,733	2,508,468
Less: Interest recognized during the year	(162,718)	(824,514)
Less: Interest in suspense written off during the year	(360,010)	(360,625)
Ending balance	9,601,304	7,695,299

6 AVAILABLE FOR SALE INVESTMENTS

	2003		2002			
		JD		JD		
	Listed	Unlisted	Total	Listed	Unlisted	Total
Stocks and shares		311,853	311,853	502,862	337,853	840,715

Included in the unlisted investment, an amount of JD 49,000 and JD 75,000 as of 31 December 2003 and 2002 respectively representing the value of the banks net investment in Al-Nisr Al-Arabi for Real Estate Investments representing an ownership percentage of 50%. The company had initiated liquidation procedures in 10 August 2002.

In addition, there are unquoted equity investments with the value of JD 311,853 are carried at cost, as its fair value could not be reliably measured. Impairment in value is recorded in that statement of income.

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NO S TO THE FINANCIAL STATEMENTS (Continued)

31 L ember 2003

7 HELD TO MATURITY INVESTMENTS - NET

	2003 JD	2002 JD
Governmental bonds or government guaranteed bonds Companies bonds and debentures	5,050	106,217
	**	250,000
	5,050	356,217

2003

8 FIXED ASSETS- NET

		JD	
	Office equipments & furniture	Vehicles	Total
Beginning balance	2,891,843	82,574	2,974,417
Additions	358,069	42,050	400,119
Disposals	(426,254)	(31,001)	(457,255)
Accumulated depreciation	(1,532,190)	(29,457)	(1,561,647)
Net book value at year end	1,291,468	64,166	1,355,634

2002 JDOffice equipments & furniture Vehicles **Total** Beginning balance 2,361,539 79,963 2,441,502 **Additions** 672,357 6,950 679,307 Disposals (142,053)(4,339)(146,392)Accumulated depreciation (1,630,320)(39,759)(1,670,079)Ending balance 1,261,523 42,815 1,304,338

OTHER ASSETS 2003 2002 Accrued interest income 88,064 96,109 Prepaid expense 24,283 99,697 Repossessed assets 2,042,640 3,120,348 Properties held for resale - net 469,758 525,472 Others 259,586 283,070 2,959,745 4,049,282

The fair value of properties held for resale (individually) amounted to JD 505,140 and JD 577,187 as of 31 December 2003 and 2002 respectively.