ALPHA CLÁ_II

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الرقم : م / ۱۰ / ۰ / / / التاريخ : ۲۰۱۲/۳/۲۲

السادة / هيئة الأوراق المالية المحترمين

تحية و احترام ،،

لاحقاً لكتابنا رقم ١٠٣ تاريخ ١٠٢/٣/١٨ والمتطق بإنتضاب السادة شركة موقف للخدمات التجارية عضو في مجلس إدارة الشركة استناداً لأحكام المادة (١٠٥) من قانون الشركات.

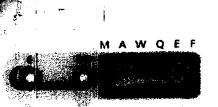
يرجى العلم بإن ممثل السادة شركة موقف للخدمات التجارية في مجلس إدارة الشركة هو السيد عبد الفتاح مسعود السمهوري ، نرفق إليكم طياً كافة المعلومات الخاصه بالمذكور.

وتفضلوا بقبول فائق الاحترام

شفيق الحايك المدير العام









التاريخ: 2012/03/19

الرقسم: CHL-0312-002

السادة الشركة الأردنية للاستثمار والنقل السياهي المحترمين ،، رنيس مجلس الادارة المحترم،،

تحية طيبة وبعد,,,

بالإشارة الى كتابكم رقم م /7 /104 بتاريخ 2012/03/18 أرجوا إعلامكم أن ممثلنا كعضو في مجلس إدارتكم هو المديد عبد الفتاح السمهوري.

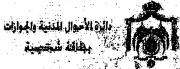
وتفضلوا بقبول فائق الاحترام ،،،

شركة مترقب للغنبات التجارية



وزارة الداخلية

العائسان





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Abdelfattah M. Al Samhouri

Objective

Looking for a challenging and growing career that will utilizes my skills and improves it to the best level. Per my experience and professional skills, I believe that I can make a valuable contribution and fulfill all the required needs.

Personal

Marital status: Married (5 children).

Date & place of birth: December 30th, 1965, Amman – Jordan.

Address: P. O. box 940649 Amman 11194 – Jordan

Tel.: + 962 6 562 2555

Mobile: + 962 79 740 0073

E-mail: a.samhouri@tantash.com

Experience

Since January 2009 - up-to-date

Tantash Group

Amman,

Iordan

Finance and Administration Manager

- Handling the Group financial matters.
- Managing the Group's relations with banks, in terms of facilities obtained and the ongoing correspondences between the Group and banks.
- Reviewing the consolidated financial position of the Group at each month end, to ensure proper closing of the accounts and to assure that the books properly reflects the position of the Group.
- Reporting material weaknesses in the Group financial position to the Chairman.
- Preparing monthly reports to the management of the Group showing the growth, profitability, liquidity and activity ratio indexes.
- Presenting to the management of the Group monthly consolidated balance sheet, consolidated income statement and consolidated/ statement of cash flows to enable the management of the Group to properly assess the performance of the Group and to highlight the points of weaknesses
- Assuring the compliance of the accounting policies of the Group with the International Financial Reporting Standards
- Implementing adequately designed internal control policies and procedures to ensure the adequate flow of documents and segregation of duties.
- Reviewing the periodic budgets of the Group and assuring the alignment of the budget with the top management strategic objectives.
- Compiling the Group's subsidiaries budget into one comprehensive budget to be presented to the management for approval.
- Preparation of monthly budget deviation report showing and justifying such deviations.
- Implementing a monthly cash position report to be sent to the management of the Group to assist the top management in the decision making process
- Approving the payment schedule planned by the Group to satisfy the liabilities and meet any contractual agreements.
- Assisting the management of the Group in the strategic decision making process through the production of value added financial reports.
- Assuring the compliance of the Group with the related regulatory requirements.
- Coordinating the work flow and the scope of the Auditor's work together with the frequency and type of reports to be issued during the year.
- Discussing the audited consolidated financial statements at year end with the auditor and assuring the proper reflection of the results of the Group.
- Proper supervision over the finance department personnel

Since May 2008 - Dec., 2008

Arab Bank Plc

Amman, Iordan

Large Corporate Unit Manager

- Supervising most of corporate credit facilities portfolio in Jordan credit center (32 branches in Jordan) which worth over 882 million JDs.
- Managing a team of 6 relationships managers in the unit.
- Directing, coordinating, following up and supporting all customers' relationship development managers .
- Analyzing, discussing and giving recommendation of the credit requests received through relationship development managers.

Corporate Credit Supervisor

- Supervising most of corporate credit facilities portfolio in Amman credit center (9 branches in Jordan managed by the center) which worth over 700 million JDs as direct facilities.
- Member of credit facilities committee in the center.
- Supervising a team of credit analysts in the center.
- Directing, coordinating, following up and supporting all customers' relationship development officers of the branches managed by the center.
- Receiving, processing, evaluating and granting approval or disapproval to all credit requests received through branches managed by the center (within the limits authorized by the general management to the center).
- Analyzing, discussing and giving recommendation of the credit requests received through branches managed by the center (over the limits authorized by the general management to the center).

Sept., 1998 - Dec., 2004

Arab Bank Plc

Amman, Jordan

Credit Relationship Officer

- Member of the corporate & SME credit facilities committee of the branch.
- Preparing, evaluating and reviewing feasibility studies, cash flow.
- Preparing expected balance sheet & income statement of the branch.
- Responsible for preparing, developing & implementing business plan and marketing plan of the branch.
- Following up of credit facilities until final settlement.
- Administrating and reviewing credit facilities.
- Managing SME credit facilities and retail banking of the branch.
- Preparing, developing and implementing retail business and marketing plan for the branch (for 2 years in addition to my other duties).
- Financial statement analysis and credit analysis of the companies.
- Visiting prospects, preparing credit requests before submitting clients request with my recommendations.
- Negotiating prospects and current clients about their financial gap and the collateral they submitted to the bank.
- Prepare periodical reports on the credit portfolio to detect warning signs of default risk.

Oct., 1991 - April, 1998

Arab Bank Plc

Amman, Jordan

Reconciliation Department

- Responsible for Arab Bank accounts with other institutions.
- Following up the binding items with Arab bank branches and with correspondent.
- Managing JD accounts with central bank of Jordan.
- Maintain vostro & nostro accounts.
- Control and supervise the incoming and outgoing transfers' process and transactions.
- Manage the day to day operations with branches of Arab Bank.

Education

- Master in Business Administration and Accounting Sep., 1996
- The University of Jordan, Amman Jordan, rating (V. good).
- Bachelor in Accounting and Computer Science Jan., 1991
 Yarmouk University, Irbid Jordan, Excellent degree.

Certificates

March, 2004: Certified Lender - Business Banker (CLBB), American Bankers Association (ABA).

Achievements

- A member of the committee which studied and evaluated Jordan gulf Bank, currently known by Jordan Commercial Bank.
- Credit Supervisor at Arab Bank Plc Amman Credit Center.
- A member of the Board of Directors of Middle East Pharmaceutical and Chemical Industries and Medical Supplies PLC (Since 11/02/2009)
- A member of the Board of Directors of Arab Center for Pharmaceutical and Chemical Industries PLC (Since 3/08/2009)
- A member of the Board of Directors of Jordan Investment & Tourism Transport Co. PLC (Since 23/02/2010)
- A member of the Board of Directors of Air Arabia /Jordan.
- A member of the Board of Directors of Tantash Travel Agency. (Since 25/01/2010)
- A member of the Board of Directors of Ideal Food Co.
- Vice President of the board of directors of Trust Tours Co. (Since 20/08/2009)

S k i l l s

- Leadership, management and supervisory skills.
- Strong analytical skills.
- Organizational skills.
- Communication of interpersonal skills.
- Financial resources management skills.
- Negotiation skills.
- Financial statements and credit analysis skills.
- Familiar with computerized accounting system packages.
- Windows 2000, Ms Word, Ms excel, Ms Outlook, Internet browsing.

Languages

- Excellent command of written and spoken Arabic.
- Very good command of written and spoken English.

Courses

- Nov., 2006: Trade Finance Operations (5 days), Arab Bank Training Department, Amman Jordan.
- Aug., 2004: Advanced Workshop of Cash flow Analysis (5 days), Arab Bank Training Department, Amman Jordan.
- April 2004: Advanced Selling Skills (3 days), Meirc Training & Consulting, held for Arab Bank, Amman Jordan.

June, 1999 - June 2003:

- Credit Risk Management (crm) negotiation skills.
- Risk evaluation.
- Retail banking.
- Ejadah program.
- Marketing of corporate facilities.
- Credit cards & marketing credit cards.
- PowerPoint 2000, word 2000, advanced excel, E-mail.
- Feasibility studies.

Arab Bank - Trading Department, Amman - Jordan.

- March, 1998: Portfolio Management (5 days), Banking studies Institution, Amman Jordan.
- March, 1996: Investment in Bonds (5 days), Banking studies institution, Amman Jordan.
- June, 1996: International Accounting Principles, Arab bank Training department, Amman Jordan.
- May, 1998 August, 1998: A comprehensive and advanced training program in Credit Facilities (215 hours), Arab Bank
- -Training Department, Amman Jordan.
- May, 1991 Sep., 1991: Preliminary Banking Program, Arab Bank Training Department, Amman Jordan.



دانرة الإفصاح نموذج تعريف الشخص المطلع*

- التاري<u>ــخ : کمار ۲</u> / ۲۰۰ Well - (all Jed) - lings - اسم الشخص العطلع: عبير العباع مسعور من الرين لمسعوري الرقم الوطني أو العركز مسعور من ١٠١٠ ١٥٦ م - تاريخ انتخاب أو تعيين الشخص المطلع : <u>كلا / يُلا / كا</u> * تعريف الشخص المطلع كما ورد في المادة (٢) من تطيمات الإفصاح : هو الشخص الذي يطلع على المطومات الداخلية بحكم منصبه او وظيفته. المادة (٢٣) أ- يعتبر الأشخاص الذين يشظون المناصب التالية في الشركة المصدرة مطلعين حكماً وليس حصراً: ١ ـ رنيس مجلس إدارة الشركة المصدرة . ٢ ـ أعضاء مجلس الإدارة . ٣- المدير العام.

ملاحظات:

المدير المالي .
 المدقق الداخلي .

٦- أقرباء الأطراف المبينة أعلاه.

- في حال وجود للشخص المطلع اكثر من رقم للمركز يتم ذكرها.
 - ـ يتم تعبنة أسماء الأشخاص المطلعين من أربع مقاطع .
- في حال انتخاب أو تعيين الأشخاص المطلعين في الشركة يتم من المسلمة المسلمة المسلمة المسلمة عن كل واحد منهم ويجب أن تتضمن النبذة التعريفية حكماً وليس حصراً على ما يلي المسلمة التعريفية حكماً وليس حصراً على ما يلي المسلمة ا

ب. إذا كان من يشغل احد هذه المناصب شخصل اعتباري فيعتبر الشخص الطبيعي الممثل له شخص مطلعاً.